

Trade Ally update 2023 program year

Presented by:

**Janet Sebahar
Kristine Dwyer
Bill Lewis**



Nicor Gas

| Energy Efficiency Program

Today's presenters



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Manager

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Trade Ally Residential
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Commercial Outreach

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Safety moment: Snow shoveling safety



Safe Snow Shoveling Tips

5

TIPS FOR SHOVELING SNOW SAFELY

Shoveling snow is hard work, stay safe

1. Keep up with the storm
2. Push don't lift
3. Wear breathable layers
4. Wear good boots
5. Stay hydrated

FIND OUT MORE ABOUT PROFESSIONAL SNOW MANAGEMENT AT WWW.SIMA.ORG



BROUGHT TO YOU BY **SIMA.**

Source: The Snow & Ice Management Association (SIMA)

Agenda

- Program achievements and highlights
- Territory map and funding
- 2022 closeout schedule
- 1099 update
- On-bill financing update
- Trade ally updates
- Contractor Circle updates
- 2023 Program updates
 - Residential
 - Commercial
 - Income-eligible

Program achievements and highlights



Program achievements

Impact to date



Nearly 1.2 million customers have participated



Saved more than 203 million therms



Equals all energy used by 135,000 homes in a year*

Program highlights

A few important reminders:

Program year cycle

January 1 -
December 31

Program cycle length

Moving into second
year of the four-year
program cycle

Private, Public and Income-eligible

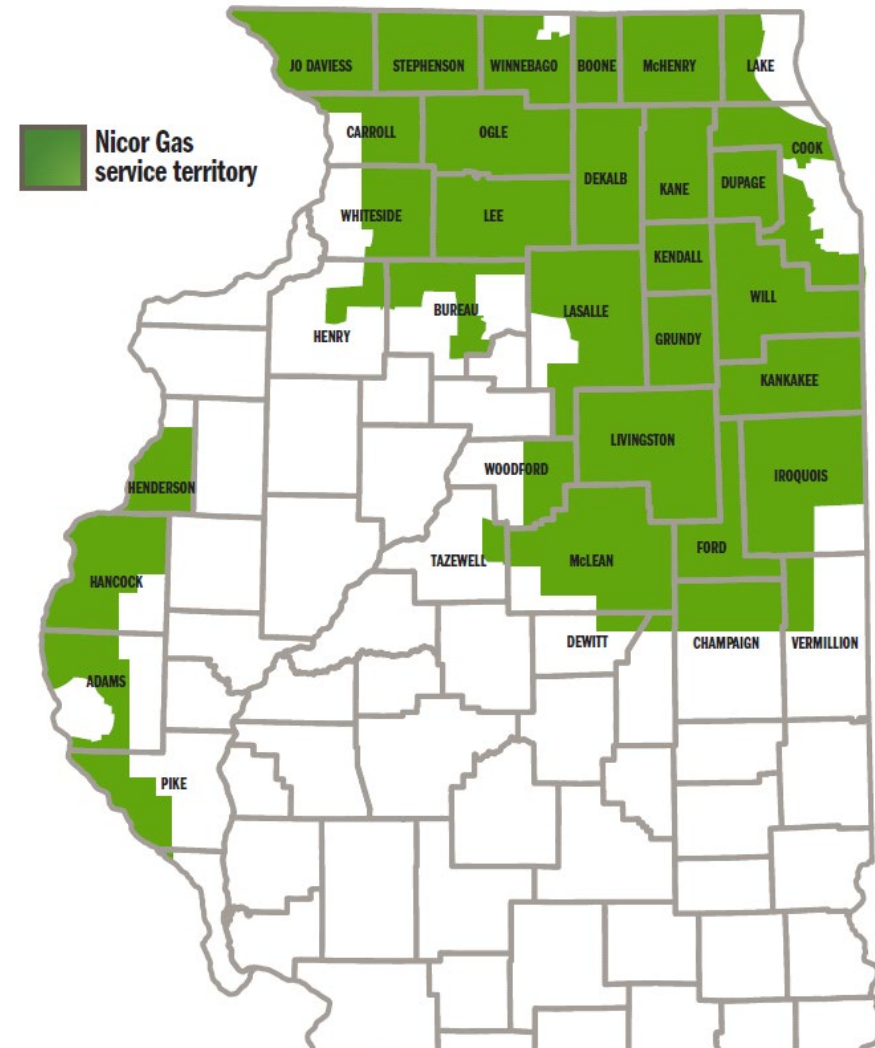
Serve private, public
and income-eligible
customers

Program territory and funding



Nicor Gas territory

- 2.2 million customers
 - 1.8 million residential
 - 400,000 commercial
- 646 communities served
- 17,000 square miles of service area




Why do utilities provide rebates?

- Mandated by state law
- Funded by customers
- Goal is to save energy and money for all customers

How long have utilities been offering these rebates?

- Gas utilities offered for 12 years (2011 started)
- Electric utilities offered this for 15 years (2008 started)



nicorgas.com/myaccount
888 Nicor4U (888.642.6748)

Page 1 of 1

Account Summary for Sample Residential Customer

Account Number: 99-99-99-9999 9
 Meter Number: 00000000
 Service Address: 123 Street Address, Anytown
 Bill Period: 12/30/17 - 01/28/18 (29 days)
 Bill Issue Date: 01/28/18

Total Previous Balance	\$84.40
Payment Received 01/13/2018 - Thank you!	-\$84.40
Remaining Balance	\$0.00
New Charges - Utility	\$80.90
Total Amount Due by 02/19/18	\$80.90

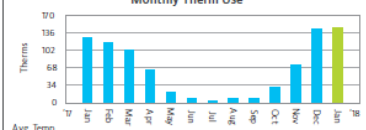
A Message for You

Your safety is important to us. Ask to see an employee ID when our field team is working in or around your premises. Also, verify your account information with customer service before making a transaction over the phone.

Monthly Energy Profile

Current Reading (Estimated)	Previous Reading (Actual)	Usage CCF	BTU Factor	Therms	Avg. Daily Therms	Avg. Daily Therms
3099	3557	142	1.020	144.84	209	208

CCF x BTU Factor = Therms



Avg. Temp Natural Gas Cost

12/17	12/18	12/19	12/20	12/21	12/22	12/23	12/24	12/25	12/26	12/27	12/28	12/29	12/30	1/1	1/2	1/3	1/4	1/5	1/6	1/7	1/8			
29	27	33	47	63	70	75	74	69	55	39	26	21	21	21	21	21	21	21	21	21	21	21	21	
\$.47	\$.41	\$.39	\$.39	\$.41	\$.43	\$.35	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33	\$.33

New Charges - Residential - Heat
Rate 1: Residential Service

Delivery Charges 12/30/2017 - 01/28/2018 \$27.11

Monthly Customer Charge	15.28
All Therms 144.84 @ \$0.0589 =	8.53
Environmental Cost Recovery 9.99 @ \$0.73 =	0.07
Environmental Cost Recovery 134.85 @ \$0.79 =	1.07
Efficiency Program 144.84 @ \$0.0110	1.59


Natural Gas Cost \$46.45

December @ 9.99 Therms x \$0.33	3.30
January @ 134.85 Therms x \$0.32	43.15

Taxes \$7.34

Municipal Utility Tax for Anytown \$73.56 @ 515%	\$3.79
Utility Fund Tax \$73.56 @ 01%	0.07
State Revenue Tax 144.84 @ \$0.024 =	3.48
Total	\$80.90

Please see the reverse side of this bill for additional billing explanations.
Please do not include written inquires as the stub is processed by machine. Return this portion with your check made payable to Nicor Gas.



P.O. Box 2020
Aurora, IL 60507-2020

Please circle an amount to add a one-time charitable donation to Sharing:

\$5 \$10 \$25 \$50

To sign up for the Budget Plan, pay \$45.00

Payment due by
02/19/2018
\$80.90

Account Number: 99-99-99-9999 0

Sample Customer
123 Street Address
Anytown, IL 60152-3220

Current bill \$80.90 due by 02/19/2018

PO BOX 5407
Carol Stream, IL 60197-5407

00 00 00 0000 0 0000000000 0000000000 000

YYNNN 01'90 000328

2022 closeout schedule



2022 closeout schedule

Equipment/product rebate application deadlines

December 31, 2022

- Equipment must be installed and operational to qualify for 2022 incentives

January 1, 2023

- New program year begins
- 2023 paper applications and brochures available on our website
- **TBD—online applications**

January 31, 2023

- Final day to submit online and mail-in applications for equipment installed in 2022
- Last day to use 2022 rebate applications

Important note:

We encourage everyone to apply immediately after installation and respond to any requests for additional information as soon as possible

1099 update



1099s from Nicor Gas

- The IRS considers certain rebate program incentives to be taxable income
- Per federal law, 1099s must be issued annually for incentive payments totaling \$600 or more in a calendar year
- This may impact anyone who receives program incentives totaling \$600 or more in any calendar year, such as:
 - Businesses and landlords receiving incentives
 - Contractors who provide rebate as an instant discounts

1099s from Nicor Gas

Who's exempt?

- Residential customers
- Some types of corporations
- Customers or contractors whose total incentives in a calendar year are less than \$600

Important note:

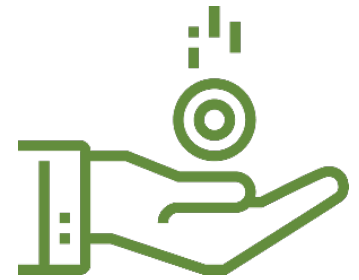
- Consult your tax advisor or accountant for more details on IRS tax laws.
- Please respond promptly to any information requests from our team.

Energy Efficiency Loans (On-Bill Financing (OBF))



Energy efficiency loans (On-Bill Financing)

- Joint program with all Illinois utilities
- Energy Finance Solutions (EFS) will continue as program lender
- Contractors must apply to become OBF approved
 - Must be Contractor Circle installing member
 - Must meet all OBF eligibility requirements
 - If you were OBF approved in 2022, it rolls over to 2023 (assuming all other requirements are met)
 - No application fee to apply for Contractor Circle or OBF



Energy efficiency loan highlights

- Residential, small business and multi-family qualify
- Only Nicor Gas rebate qualifying equipment and upgrades are eligible
- Loan repaid through monthly utility bill (start within 1-3 billing cycles)
- 6.99% interest rate- Effective November 1st, 2022
- 1, 3, 5, 7* or 10* years (depending on loan amount)
 - * Only available for loans greater than \$8,000
- Loan amounts
 - \$500 - \$20,000 for residential customers
 - \$500 - \$150,000 for multi-family and small business customers
- No application fees
- No partial payments outside of regular installment payment but can be paid off in full at any time with no penalty
- energyfinancesolutions.com



Contact:

Energy Finance Solutions (EFS)

877.923.2665

efs@energyfinancesolutions.com

Trade ally website updates



Rebate information

- **nicorgas.com**
- All Residential and Commercial rebate info can be found at “Ways to Save” section

The screenshot displays the Nicor Gas website interface. At the top right, there are links for "Leaks, Odor or Emergencies 888.Nicor4U (642.6748)", "Call Before You Dig Dial 811", "My Account", "Spanish", and "Contact Us". The main navigation bar includes "COVID-19", "Residential", "Business", "Safety", "Company", and "Community". The "Residential" and "Business" links are highlighted with a red box. Below the navigation bar, the "Residential" section is expanded, showing a list of links: "Manage Your Account", "Pricing & Rate Plans", "Billing and Payment Options", "Ways to Save", and "Natural Gas Vehicles for Consumers". The "Ways to Save" link is highlighted with a red box. A red arrow points from the "Residential" link in the navigation bar to the "Ways to Save" link in the expanded menu. Another red arrow points from the "Business" link in the navigation bar to the "Ways to Save" link in the expanded menu. The main content area contains a paragraph: "Nicor Gas operates and maintains natural gas pipes, reads meters and distributes natural gas to certified marketers. Find information about how to Manage Your Account, Pricing and Rate Plans, Billing and Payment Options, Ways to Save, Energy Efficiency Programs, and Natural Gas Vehicles."







Trade ally website updates

- Bottom banner of **EVERY page** (see below)
 - Trade Allies
 - Contractor Circle
 - Find a Contractor - one of most visited pages



Trade ally website updates

Trade Ally Documents (apps, checklists, case studies and more!)

	Residential	+
	Commercial, Multi-family and Public Sector	+
	Contractor Circle members	+
	Qualifying Product Lists (QPLs)	+
	On-Bill Financing (Energy Efficiency Loans)	+
	Emerging Technology (ETP) whitepapers	+

Trade ally website updates

Trade Allies

When you partner with Nicor Gas, your customers benefit and so can your business.

How To Participate

Participation is simple: become familiar with the offerings and start talking to customers about them. Rebates, assessments and business custom incentives are segmented by customer type, making it easier to offer customers targeted solutions for their energy needs.

[About Contractor Circle](#) ▶

[Newsletter](#) ▶

[Offers for Residential Customers](#) ▶

[Offers for Commercial, Industrial, & Multi-Family](#) ▶

[Offers for Residential New Construction Builders](#) ▶

Trade Ally Contact List

Trade Ally Inquiries

Distributor and Contractor Outreach	Residential Rebates
Janet Sebahar	Kristine Dwyer
Trade Ally Outreach Manager	Residential Outreach Specialist
331.262.5290	224.760.0946
jsebahar@southernco.com	krdwyer@southernco.com

Join Contractor Circle

Contractor Circle is an exclusive trade ally network, connecting customers to contractors and contractors to suppliers. Our dedicated outreach team is here to help you every step of the way.





We have a path to membership for any company that supports the Nicor Gas Energy Efficiency Program.

[Learn more about Contractor Circle](#) ▶

Trade ally website updates

- Find a Contractor Tool

Help me find a contractor for my

 Home <input checked="" type="radio"/>	 Commercial Property <input type="radio"/>	
 Multi-Family Property <input type="radio"/>	 Industrial/Manufacturing Facility <input type="radio"/>	
Select Equipment / Improvement	Enter Zip Code	
Furnaces <input type="text"/>	60648 <input type="text"/>	<input type="button" value="Search"/>

[Or search by Contractor Name](#)

ICC certification

- The Illinois Future Energy Jobs Act (FEJA) went into effect on January 1, 2018 and **is an electric utility law**
 - Nicor Gas contractors are **NOT** required to be ICC certified to offer our rebates

ICC general number:
217.782.7434

Contractor Circle updates



Contractor Circle membership



Contractor Circle installing members (CCim)

- Trade allies that install rebate-qualifying products or services



Contractor Circle supplier members (CCsm)

- Non-installing trade allies who support the Nicor Gas Energy Efficiency Program
 - Sell products, services or provide training related to the Nicor Gas Energy Efficiency Program
 - Distributors, equipment manufacturers, tool manufacturers, training companies, etc.

- Free to join
- Apply on our website

Contractor Circle installing member requirements

Per program year:

- Install Nicor Gas rebate-qualifying products or services
- Complete a minimum of five paid projects or one paid commercial custom project
- Remain in good standing with the Nicor Gas Energy Efficiency Program
 - Equipment and customer meet eligibility requirements
 - Provide information to program team as needed
 - Represent program fairly and accurately
 - Provide good customer service
 - Perform quality installations



Contractor Circle member benefits

Benefits and requirements are the same for 2023

- Listed on the Find a Contractor directory
- Offer rebate as an instant discount to customers
- Offer On-Bill Financing - must be approved
- Use the Contractor Circle logo
- Order free, customizable marketing materials
- Early previews of new program information
- Access the online instant discount application portal
 - Prepopulates company info, qualifying products list (QPL), direct deposit, history tracker, check status
 - **NEW: Migrating to a new platform; same info and functionality with some improvements**



Contractor Circle member updates

Membership status:

- Automatic membership rollover to 2023 if you met all the requirements
- If you have not met the minimum yet:
 - Submit your rebates for 2022 by January 31, 2023
- Final 2022 status review will be conducted after all applications have been processed
 - Membership status notifications will be sent to all Contractor Circle installing members

Contact:

Kristine Dwyer

224.760.0946

krdwyer@southernco.com

Residential offerings



Residential offerings

- Home assessments
- Rebates
 - Smart thermostats
 - Furnaces, boilers, water heaters
 - Weatherization (air sealing, insulation and duct sealing)
 - Residential new construction
- Free products
- Energy Efficiency Loans



Home energy assessments

- Energy Advisor (EA) conducts free in-person or virtual assessment
- Customers may receive free and/or discounted energy-saving products including:
 - WaterSense® certified showerheads and faucet aerators
 - Pipe insulation
 - Programmable or smart thermostats (co-pay)
- Report provided with recommended projects and rebate opportunities
- **Opportunity for YOU to do the recommended work!**

Customers can call to schedule:
855.660.9378



Residential rebates

Effective January 1, 2023

Product	2022	2023
Smart Thermostat	\$25	\$25
≥ 95% Furnace	\$150	\$150
≥ 97% Furnace	\$225	\$225
NEW – Smart Thermostat and Furnace bundles		
≥ 95% Furnace and Smart Thermostat	n/a	\$200
≥ 97% Furnace and Smart Thermostat	n/a	\$275
≥ 95% Boiler	\$350	\$350
Combination Boiler - Boiler + Integrated Domestic Hot Water (< 300 MBTUH/MBH and > 95% AFUE)	\$500	\$500
Tankless water heater (UEF ≥ .87)	\$150	\$150

Smart thermostats

- \$25 rebate – stand alone rebate
- **Over 110 approved smart thermostat models!!**
- Requirements:
 - ENERGY STAR® certified OR
 - Meet Illinois Technical Reference Manual (TRM) requirements
- Let us know if you think one qualifies but not on our list- we will review it and add if qualifies
- **New Bundles – Install a smart thermostat with a Furnace and get additional \$25 rebate**



Note: May also qualify for an additional rebate from electric utility, but may be a smaller list

Smart thermostats

- **Benefits to installer/trade ally:**
 - Remote access to system for troubleshooting (with permission)
 - Avoid a warranty callback for something simple
 - Help decide what is needed to fix, so only one trip
 - Early notification if there is an issue
 - Customer “tied” to trade ally
- **Benefits to customer:**
 - Saves energy and lower utility bills
 - Geo-fencing, automatic and long-term learning
 - Modern design
 - Remote control
 - Ability to analyze energy usage in real time
 - Installer remote access for troubleshooting (with customer permission)



Residential customer rebate payment options

- Customers chooses preferred
 - Check
 - Customer prepaid Mastercard® options
 - Physical prepaid card –mailed
 - Virtual credit card - emailed
- Note: Prepaid Mastercard option for customers only, not an option for Contractor Circle members offering rebate as instant discount



Weatherization offering

2022 closeout:

- Applications must be received within 30 days of installation or by **December 21, 2022**, whichever comes first.

2023 offering:

- Nicor Gas only offering (no rebate for electric-only homes)
- Closed contractor network
- Contractor certification requirements
 - Duct sealing contractors
 - Aeroseal certified or DET certified
 - Air sealing and insulation contractors
 - BPI building analysts and envelope professional certifications



2023 Weatherization offering

Measure	Rebate
Duct sealing	\$500
Air Sealing	\$225
Attic insulation	\$300
Foundation wall insulation	\$200
Exterior wall insulation	\$150

- **The bonus that started in October will remain for 2023!**
- Customer eligibility requirements are the same
- No project cap
- Approved program contractors will get more detailed info from program

Contact:
Asmaa Abdel- Azim
313.600.6188
aabelazim@resource-innovations.com

Residential new construction

- **Nicor Gas-only offering for builders**
 - Natural gas service must be provided by Nicor Gas
- **Builder receives rebate for :**
 - Install energy efficient equipment or
 - Install energy efficient equipment and making envelope improvements
- **Tiered incentive packages**
 - Builder incentives up to \$170
 - Verifier's incentive is \$75 per home
 - Anyone can be a verifier...including Raters, Builders or HVAC contractors
- **Participating builders and raters will get more detailed information from the program team**

Visit: nicorgas.com/builders

Contact:

Mike Resech

888.240.4123

michael.resech@residentialscience.com

FREE energy-saving kits

- **Water energy-saving kits:**

- High-efficiency showerheads
- Water-saving kitchen and bathroom faucet aerators
- Plumber's tape
- Shower timer

- **Weatherization kit:**

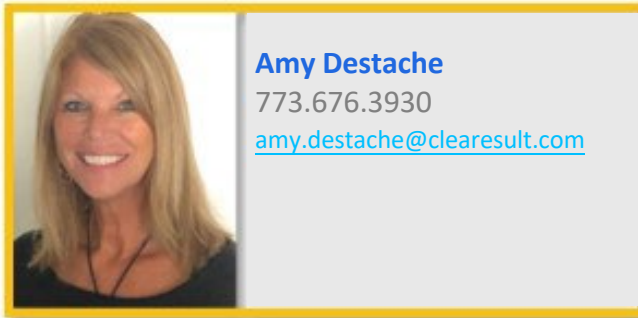
- Weather-stripping
- Rope caulk
- Light switch and outlet insulators
- Door sweep



Commercial offerings



Commercial and Public Sector outreach team



Find all contacts on our Trade Ally page

Commercial offerings

- Assessments
- Rebates and incentives
 - Standard rebates
 - Custom incentives
- Free products
- Energy Efficiency Loans



What is a public sector facility?

A property which is controlled or owned by the government and is funded through taxation

K-12 public schools



Colleges and universities



Hospitals and health clinics



Local, state, and federal government



Airports



Libraries



Commercial assessments and free products

- Free assessment with an Energy Advisor or engineer - based on type of assessment
- In-person or virtual options
- Identify energy-saving opportunities
- Install free products
 - Aerators, showerheads, kitchen spray valves, door sweeps, etc.
- Provide report with energy efficiency metrics (costs, savings, ROI)
- Road map for future energy-saving projects
- Visit [nicorgas.com/bizassessment](https://www.nicorgas.com/bizassessment)



Commercial assessments



Commercial assessment

- For <150,000 annual therm users
- Assessment and report
- Free products installed



Opportunity assessment

- For > 150,000 annual therm users
- ASHRAE Level 1 assessment
- Free products installed
- **Public Sector - can bundle buildings to reach therm requirements**



Facility assessment

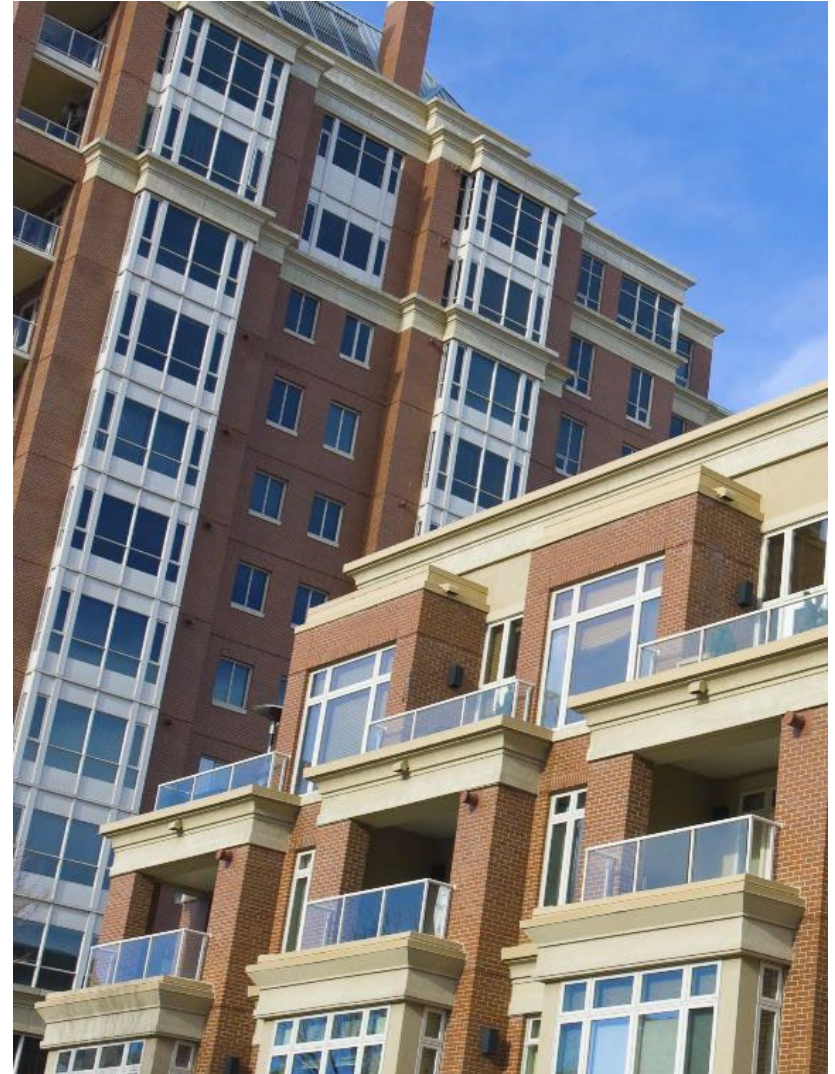
- For > 500,000 annual therm users
- ASHRAE Level 2 assessment
- Deployment of data loggers
- Free products installed

*ASHRAE = American Society of Heating, Refrigerating and Air-Conditioning Engineers

Call to schedule: 312.344.1569

Multi-family assessments

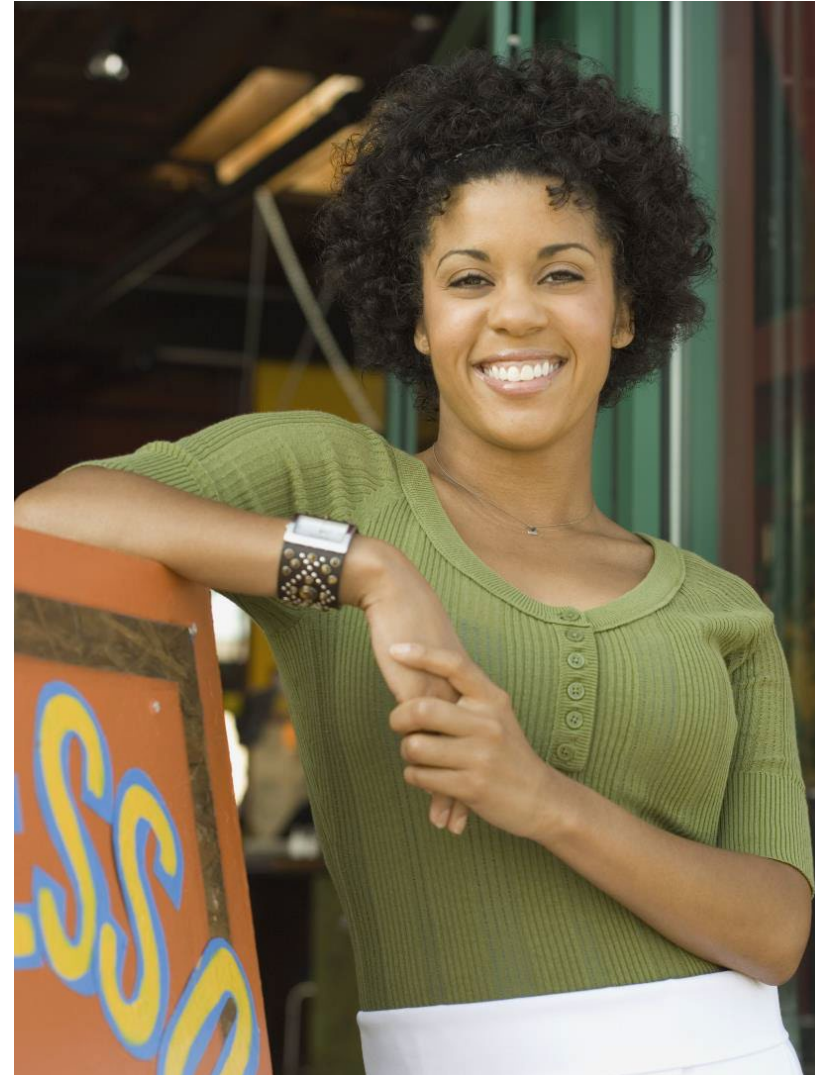
- Definition: 3 units or more
 - Properties 1 - 2 units qualify for home energy assessment
- Energy Advisor conducts a walk-through assessment
- Installs free and discounted energy-saving products (these items may also be mailed to customers for self-install):
 - Programmable or smart thermostat
 - High-efficiency showerheads
 - Water-saving aerators
 - LEDs
- Provides a report with recommended improvements
- **Apply for rebates using the commercial rebate applications**



Call to Schedule: 855.993.0940

Commercial rebates

- Standard or prescriptive rebates
- Confirm customer eligibility
 - Active Nicor Gas customer and
 - Commercial rate class
- Confirm product eligibility
 - Qualifying Product List (QPL) and
 - Requirements on application
- Install rebate eligible product/service
- Apply within 90 days of installation, or by January 31st
 - Customer applies or
 - Contractor Circle member who offer rebate as instant discount applies



Commercial rebates

- **Commercial Rebate Brochure includes**

- Space and Water Heating
- Efficiency Improvements
- Boiler Tune-ups
- Steam Traps
- Commercial Food Service Equipment

Note: Each category has their own application

- **Agricultural rebates and fact sheet added in 2022**

- Agricultural rebate application

- **Rebate brochures and applications available January 1**

Commercial rebates

- **Agricultural rebates added in 2022** and divided into

- Dairy

- Energy Star Dairy Water Heaters

- Grain

- Grain Dryer Tune-ups*

- Greenhouse

- Greenhouse Boiler Tune-ups
- Greenhouse Boiler O2 Trim Controls*
- Greenhouse Modulating Boiler Controls*
- Greenhouse Heat Curtains*
- Greenhouse Infrared Film*

- Must have commercial rate class

* Require pre-approval



DAIRY

Qualifying products	Rebates
ENERGY STAR® certified dairy water heater, ≤75MBUTH*	\$50
ENERGY STAR certified dairy water heater, > 75 MBTUH	\$100



GRAIN

Qualifying products	Rebates
Grain dryer tune-up <i>Pre-approval required</i>	\$0.50/MBTUH capped at \$500 per dryer



GREENHOUSE

Qualifying products	Rebates
Greenhouse boiler tune-up	\$0.50/MBTUH, capped at \$1500 per boiler

<i>Pre-approval required</i>	Rebates
Greenhouse linkageless boiler controls	\$150 per boiler
Greenhouse boiler O2 trim control	\$0.35/MBTUH, capped at \$800
Greenhouse infrared film	\$0.10/sq. ft. capped at \$10,000
Greenhouse heat curtain	\$0.25/sq. ft. capped at \$2,500

Space and Water Heating rebates

Rebate UPDATES

- Condensing Boilers $\geq 90\%$ with input capacity **decreasing**
 - 1000-1700 MBTUH - \$3,500
 - 1701-2500 MBTUH - \$4,500

NO CHANGE

- Furnaces
- Boilers –non-condensing and some condensing
- Infrared heaters
- Condensing unit heaters
- Direct fire space heater
- Energy Star storage water heaters
- Programmable thermostat and smart thermostats both qualify

Reminder: Added in 2022 and continue 2023

- Boiler radiator replacement
- Boiler descaling - Chemical solution

Space and water heating equipment		
Qualifying equipment		Rebate
Condensing boiler	AFUE $\geq 90\%$, input capacity up to 299 MBTUH	\$500
	TE $\geq 90\%$, input capacity 300–499 MBTUH	\$1,500
	TE $\geq 90\%$, input capacity 500–999 MBTUH	\$2,500
	TE $\geq 90\%$, input capacity 1,000–1,700 MBTUH	\$5,000
	TE $\geq 90\%$, input capacity 1,701–2,500 MBTUH	\$7,500
Non-condensing boiler	AFUE $\geq 85\%$, input capacity up to 299 MBTUH	\$400
	TE $\geq 85\%$, input capacity 300–499 MBTUH	\$1,000
	TE $\geq 85\%$, input capacity 500–999 MBTUH	\$1,250
	TE $\geq 85\%$, input capacity 1,000–1,700 MBTUH	\$1,750
	TE $\geq 85\%$, input capacity 1,701–2,500 MBTUH	\$2,500
Boiler radiator replacement	Radiator replacement on hot water or steam systems	\$60/radiator
Boiler descaling – chemical solution	Chemical should be NSF/ANSI/CAN 60 compliant	\$0.50/MBTUH, up to \$1,500
Furnace	AFUE $\geq 92\%$, input capacity ≤ 225 MBTUH	\$300
	AFUE $\geq 95\%$, input capacity ≤ 225 MBTUH	\$400
Infrared heater	Any intensity—must be designated for indoor use only	\$700
Condensing unit heater	TE $\geq 90\%$, input capacity ≤ 300 MBTUH	\$325
Direct fired space heater	TE $\geq 92\%$, input capacity < 800 MBTUH	\$250
	TE $\geq 92\%$, input capacity 800–1,600 MBTUH	\$500
	TE $\geq 92\%$, input capacity $> 1,600$ MBTUH	\$750
ENERGY STAR® storage water heater	≤ 75 MBTUH, EF ≥ 0.67 and tank size ≤ 55 gallon	\$50
	> 75 MBTUH and TE $\geq 88\%$, all tank sizes qualify	\$100
Programmable thermostat	Installed on < 300 MBTUH space heating equipment	\$25

Space and Water Heating document changes

- Application and brochure
 - Adding clarifying language
 - Changing programmable thermostat rebate to include smart thermostats

Moving to Space and Water heating from Efficiency Improvements app :

- Boiler reset controls
- Central domestic hot water controls (Multi-family only)

Space and water heating equipment		
Qualifying equipment		Rebate
Condensing boiler	AFUE ≥ 90%, input capacity up to 299 MBTUH	\$500
	TE ≥ 90%, input capacity 300–499 MBTUH	\$1,500
	TE ≥ 90%, input capacity 500–999 MBTUH	\$2,500
	TE ≥ 90%, input capacity 1,000–1,700 MBTUH	\$5,000
	TE ≥ 90%, input capacity 1,701–2,500 MBTUH	\$7,500
Non-condensing boiler	AFUE ≥ 85%, input capacity up to 299 MBTUH	\$400
	TE ≥ 85%, input capacity 300–499 MBTUH	\$1,000
	TE ≥ 85%, input capacity 500–999 MBTUH	\$1,250
	TE ≥ 85%, input capacity 1,000–1,700 MBTUH	\$1,750
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Boiler descaling – chemical solution	Chemical should be NSF/ANSI/CAN 60 compliant	\$0.50/MBTUH, up to \$1,500
Furnace	AFUE ≥ 92%, input capacity ≤ 225 MBTUH	\$300
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Infrared heater	Any intensity—must be designated for indoor use only	\$700
Condensing unit heater	TE ≥ 90%, input capacity ≤ 300 MBTUH	\$325
Direct fired space heater	TE ≥ 92%, input capacity < 800 MBTUH	\$250
	TE ≥ 92%, input capacity 800–1,600 MBTUH	\$500
	TE ≥ 92%, input capacity > 1,600 MBTUH	\$750
ENERGY STAR® storage water heater	≤ 75 MBTUH, EF ≥ 0.67 and tank size ≤ 55 gallon	\$50
	> 75 MBTUH and TE ≥ 88%, all tank sizes qualify	\$100
Programmable thermostat	Installed on < 300 MBTUH space heating equipment	\$25

Efficiency Improvements rebates

- **NO CHANGE**

- Pipe insulation
- Pool/spa cover
- Ozone laundry and Clothes dryer modulation controls
- Compressed air heat recovery
- Demand control ventilation* and Kitchen demand control ventilation*

Reminder: Added in 2022 and continue 2023

- Overhead garage door spring-loaded hinge

Note: * Require pre-approval

Efficiency improvements		
Qualifying equipment		Rebate
Boiler reset controls	Automatic controls on hot water boilers, only add-on types are eligible	\$1.25/ MBTUH, up to \$1,500
Central domestic hot water control (multi-family properties and residence halls/ dormitories only)	Must be installed as an add-on control to an existing domestic hot water system	\$660/ control
Pipe insulation	2" insulation or 6.45 R-value added to bare outdoor pipe system	\$4/linear foot
	1" insulation or R-value \geq 3.25 added to bare indoor steam system piping	\$4/linear foot
	1" insulation or R-value \geq 3.25 added to bare indoor hot water system piping	\$4/linear foot
	1" insulation or R-value \geq 3.25 added to pipe < 1" diameter	\$2/linear foot
Pool/spa cover	Installed on indoor commercial pool/spa	\$1.25/square foot
	Installed on outdoor commercial pool/spa	\$0.75/ square foot
Ozone laundry	System must use ozone and be installed in an on-site laundry facility with a natural gas-fired boiler or water heater	\$10/pound of washer capacity
Clothes dryer modulation controls	Must be installed on an existing 30 to 250 pound-capacity commercial gas dryer	\$100/ control
Demand-controlled ventilation	Pre-approval is required to receive a rebate. Sensors must be installed as an energy conservation measure.	\$20/sensor
Kitchen demand-controlled ventilation	Pre-approval is required to receive a rebate	\$500/HP
Compressed air heat recovery	Must be an air-cooled air compressor that is ducted for heat recovery during the heating season	\$50/HP
Overhead garage door spring-loaded hinge	Garage is conditioned during the heating season by natural gas	\$50/door

Efficiency Improvements document changes

- Application and brochure

Moving to Space and Water Heating app:

- Boiler reset controls
- Central domestic hot water controls

Efficiency improvements		
Qualifying equipment		Rebate
Boiler reset controls	Automatic controls on hot water boilers, only add-on types are eligible	\$1.25/MBTUH, up to \$1,500
Central domestic hot water control (multi-family properties and residence halls/dormitories only)	Must be installed as an add-on control to an existing domestic hot water system	\$660/control
Pipe insulation	2" insulation or 6.45 R-value added to bare outdoor pipe system	\$4/linear foot
	1" insulation or R-value \geq 3.25 added to bare indoor steam system piping	\$4/linear foot
	1" insulation or R-value \geq 3.25 added to bare indoor hot water system piping	\$4/linear foot
	1" insulation or R-value \geq 3.25 added to pipe < 1" diameter	\$2/linear foot
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Commercial Food Service rebates

REBATE UPDATES

- Conveyor oven <25 inches - no longer eligible
- Bottom-finned stock pot - no longer eligible
- No change
 - Conveyor oven, width > 25 inches
 - Energy Star[®] Combination oven
 - Energy Star Convection Oven
 - Infrared Charbroiler
 - Infrared salamander broiler
 - Infrared upright broiler
 - Energy Star commercial Steamer
 - Energy Star fryer
 - Energy Star griddle
 - Pasta cooker
 - Pre-rinse spray valve

Commercial food service equipment		
Qualifying equipment		Rebate
Conveyor oven	Cooking efficiency ≥ 42% and conveyor width < 25 inches	\$500/deck
	Cooking efficiency ≥ 42% and conveyor width ≥ 25 inches	\$1,000/deck
ENERGY STAR [®] certified combination oven	Must be new ENERGY STAR certified natural gas combination oven with steam oven cooking efficiency ≥ 41% and convection mode cooking efficiency ≥ 56%	\$900/deck
ENERGY STAR certified convection oven	Cooking efficiency ≥ 46%	\$400
Rotisserie oven	Infrared burners or approaches that combine radiative heat exchangers and convection heating are eligible	\$500
Double rack oven	Oven with baking energy efficiency ≥ 50%	\$700/oven
Infrared charbroiler	Must use infrared burners	\$500
Infrared salamander broiler	Must use infrared burners	\$500
Infrared upright broiler	Must use infrared burners	\$500
Bottom-finned stock pot	Capacity 18–40 quarts	\$25
ENERGY STAR certified commercial steamer	Cooking efficiency ≥ 38% 5- and 6-pan units are eligible	\$950
ENERGY STAR certified fryer	Heavy load cooking efficiency ≥ 50%, width < 18 inches	\$500/vat
	Large vat heavy load cooking efficiency ≥ 50%, width ≥ 18 inches	\$550/vat
ENERGY STAR certified griddle	Heavy load cooking efficiency ≥ 38%	\$250
Pasta cooker	Must be a dedicated pasta cooker, as determined by the manufacturer	\$200
Pre-rinse spray valve	Flow rate ≤ 0.98 gpm	\$25

Boiler Tune-up rebates

REBATE UPDATES

- Space heating and process boiler tune-ups cap will decrease to \$500

• **Reminder:**

- Space heating and Process boiler tune-ups eligible
- Rebate amount is based on MBTUH/MBH of the boiler tuned-up
- Eligible every 36 months

• **Find the updated boiler tune-up checklist**

- www.nicorgas.com/boilertuneup
- Trade ally website

Boiler tune-ups		
Qualifying equipment		Rebate
Boiler tune-up	Completed on space heating boiler—must complete boiler tune-up checklist	\$0.50/MBTUH, up to \$1,500
	Completed on process boiler—must complete boiler tune-up checklist	\$0.50/MBTUH, up to \$1,500

Steam Trap rebates

Rebate Updates

- Commercial steam traps (< 15 psig)
 - Rebate will **decrease to \$25** (no survey required)
 - **New: \$100 rebate/trap** if include a survey
- Dry cleaner steam traps
 - **Increase to \$300**

No change:

- Industrial/Process steam traps
- Steam trap worksheet link
 - nicorgas.com/steamsurvey
 - Trade Ally website

Steam traps		
Qualifying equipment		Rebate
Industrial/ process steam trap	Steam trap survey is required—repair or replace existing, failed steam traps on a process steam system with operating pressure \geq 15 psig	\$300/trap
Dry cleaner steam trap	Steam trap survey is required—repair or replace existing, failed steam traps on a steam system located in a laundromat or dry cleaner with operating pressure \geq 15 psig	\$200/trap
Commercial steam trap	Repair or replace existing steam traps	\$50/trap

Custom incentives

Qualifications:

- Project is not eligible for rebates under any other Nicor Gas Energy Efficiency Program offering
- $\geq 2,500$ therm savings per year
- Pre-approval required

- Contact Commercial outreach representative for assistance

Examples:

- Boiler burner upgrades
- Heat recovery systems
- Building automation system upgrade

Retro-commissioning (RCx) study

- For customers with building automation systems such as:
 - Office's buildings, hospitals, schools/universities and libraries and more
- Review building automation to identify improvements
- 2 paths to get study done
 - Program engineers- \$0.10/therm for energy saved
 - **NEW**: Contractors- \$0.25/therm for energy saved- **MORE TO COME**
- Recommend no-cost system adjustments - performed by customer or contactor
- Recommend low-cost items - **performed by contractors**
- **Tell your customer** about this program to help them save money, energy **and could result in repeat business for you!**

Contact for a free RCx study:

Your commercial outreach representative

Commercial and Industrial New Construction



- Technical assistance and incentives to support design and construction for new construction, major renovation and additions
- Eligibility requirements
 - Project must be in Nicor Gas territory for gas incentives and if also in ComEd territory they are eligible for electric incentives
 - Project must be in design phase (prior to building permits) to qualify- we need opportunity to provide input
 - 5,000 sq. ft. or greater
 - Design must exceed current IECC
 - Private and public sector- Commercial and large multi-family buildings
- Incentives is \$0.35 per therm saved (may also get \$.07/KWh saved incentives)

Contact:

Prachi Sharma

608.210.7107

psharma@slipstreaminc.com

Key program dates

- New program year begins January 1, 2023
- New rebate brochures and applications available on our website
 - Paper application and brochures - January 1, 2023
 - Online application portal – more to come
- 2022 installations
 - Apply by January 31, 2023 - Postmarked or completed online
- 2022 applications removed on January 31, 2023
- **PLEASE** delete old applications and download the 2023 applications!

Nicor Gas Energy Efficiency Emerging Technology Program



Emerging Technology Program

- Goal: Identify gas saving equipment/process/technology
- Gas Technology Institute (GTI Energy) researches
- Validates gas savings
- Write White Papers once technology validates gas savings
- 167 ideas receive and 41 showed gas savings
- Find all write-ups on the Trade Ally page
- Example: Gas Heat Pump was proven to be 138% efficient!!!
 - Available for commercial applications
 - Available for residential in late 2023

Submit gas saving ideas at nicorgas.com/emerging

Income-eligible



Income-eligible offerings

Illinois Home Weatherization Assistance Program (IHWAP)

- State run - funded by local, state and federal government and utilities
- Eligibility – customers at or below 200% of federal poverty level
- Single family and multi-family
- Weatherization services that contractors provide include:
 - Air sealing
 - Attic and wall insulation
 - Furnace, boiler and water heating repair and replacement
 - Health and Safety measures
- Closed contractor network
 - Must have required certifications and license
- Contact your local **Community Action Agency (CAA)** to learn how to participate
 - nicorgas.com/freeweatherization

Income-eligible offerings

Income Eligible Retrofit Program

- Joint utility program funded solely by utilities
- Eligibility – customers at or below 80% area median income
- Single family and multi-family
- Weatherization services that contractors provide include:
 - Air sealing
 - Attic and wall insulation
 - Furnace, boiler and water heating repair and replacement
 - Health and Safety measures
- Closed contractor network
 - Must have required certifications and license

Contact:

Kristen Pratt Kalamán
773.234.1289
kpkalaman@resource-
innovations.com

Affordable Housing New Construction

- Offers technical assistance and incentives **to support the design and construction of income-eligible housing** that exceeds Illinois Energy Code requirements
- Must be involved early in the design and planning stages
- Incentives are available for new construction or major renovation of single-family or multi-family affordable housing
- Buildings must include income-eligible units
 - Households at or below 80% area median income (AMI)

Contact:

Dan Moring

608.210.7179

dmoring@slipstreaminc.org

Public Housing Authority (PHA)

- Full-service program for public housing buildings that includes:
 - Energy assessments and program support
 - Installation of free energy-saving measures by the program
 - Programmable thermostats, or reprogramming existing thermostats to energy-saving settings
 - WaterSense[®] certified showerheads and faucet aerators
 - Pipe insulation
- Standard rebates and custom incentives **installed by contractors like you!**
 - Air sealing and attic insulation
 - Furnace and boiler repair and replacement

Public Housing Authority (PHA)

- How do you participate?

- Program performs assessment and makes list of recommended improvements
- Contractors bid on recommended improvements
- Contractor is selected
- Contractor does the work and gets paid by program

Contact:

Amy Jewel

510.343.9787

amy.jewel@elevateenergy.org

Distributor and Trade Ally Contacts



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Distributors and Contractors
general questions and support



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Contractors - Residential
rebate support



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Trade Ally Commercial/
Public Sector Outreach

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**Contractors - Commercial and
Public sector** rebate support

Thank you for your continued partnership!



Nicor Gas

Energy
Efficiency
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