

Trade Ally Update 2024 Program Year

Presented by:
Janet Sebahar
Kristine Dwyer
Bill Lewis



Energy
Efficiency
Program

Today's Presenters



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**Safety Moment:
Stay Well by Washing Your Hands**

Safety

Stay well by washing your hands

- Wet hands with clean, running water (warm or cold) and apply soap
- Lather hands by rubbing them together with the soap
 - Backs of your hands, between your fingers, and under your nails
- Scrub hands for at least 20 seconds
 - Need a timer? Hum the “Happy Birthday” song from beginning to end twice
- Rinse hands well under clean, running water
- Dry hands using a clean towel or air dry them



**What kind of company do
you work for?**

Agenda

- Program achievements and highlights
- Territory map and funding
- 2023 closeout schedule
- 1099 update
- On-bill financing update
- Website updates
- Contractor Circle updates
- 2024 Program updates
 - Residential
 - Commercial
 - Income-eligible

Program Achievements and Highlights

Program Achievements



Impact to date

Since 2011, nearly 1.33 million customers have participated



Saved more than 218 million therms



Total savings are equivalent to the energy used by 145,706 homes in a year*

Program Highlights

A few important reminders:

Program year cycle

Jan. 1 – Dec. 31,
2024

Program cycle length

Moving into third
year of the four-year
program cycle

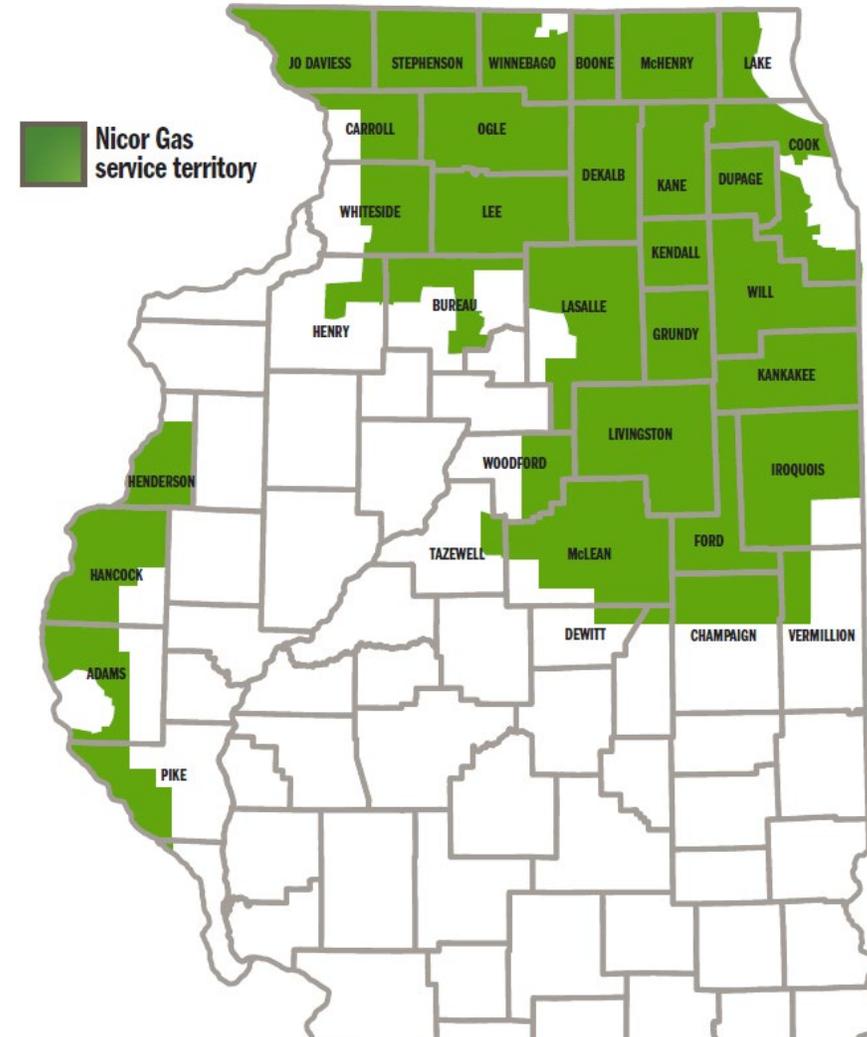
Private, Public and Income-eligible

Serves private, public
and income-eligible
customers

Program Territory and Funding

Nicor Gas Territory

- 2.3 million customers
 - 2.1 million residential
 - 200,000 commercial
- 650 communities served
- 34,000 mile distribution system



Utility Rebates

Why do utilities provide rebates?

- Mandated by state law
- Funded by customers
- Goal is to save energy and money for all customers

How long have utilities been offering these rebates?

- Gas utilities offered for 13 years (started 2011)
- Electric utilities offered this for 16 years (started 2008)

Nicor Gas nicorgas.com/myaccount
888 Nicor4U (888.642.6748)

Page 1 of 1

Account Summary for Sample Residential Customer

Account Number: 99-99-99999 9
Meter Number: 0000000
Service Address: 123 Street Address, Anytown
Bill Period: 12/30/17 - 01/28/18 (29 days)
Bill Issue Date: 01/28/18
Total Previous Balance \$84.40
Payment Received 01/13/2018 - Thank you! -\$84.40
Remaining Balance \$0.00
New Charges - Utility \$80.90
Total Amount Due by 02/19/18 \$80.90

A Message for You

Your safety is important to us. Ask to see an employee ID when our field team is working in or around your premises. Also, verify your account information with customer service before making a transaction over the phone.

Monthly Energy Profile

Current Reading 01/28/18 (Estimated) 3099	Previous Reading 12/31/17 (Actual) 3037	Usage CCF 142	BTU Factor 1020	Therms 144.84	Avg Daily Therms 2017 4.05	Avg Daily Therms 2018 4.99
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CCF x BTU Factor = Therms

Monthly Therm Use

Month	Oct	Nov	Dec	Jan	Feb
Avg. Temp.	29	27	33	47	63
Natural Gas Cost	\$ 42	\$ 39	\$ 39	\$ 41	\$ 41

New Charges - Residential - Heat
Rate 1 Residential Service

Delivery Charges 12/30/2017 - 01/28/2018 \$27.11

Monthly Customer Charge 15.28
All Therms 144.84 @ \$0.0589 = 8.53
Environmental Cost Recovery 9.99 @ \$0.73 = 0.07
Environmental Cost Recovery 134.85 @ \$0.79 = 1.07
Efficiency Program 144.84 @ \$0.0110 = 1.59

Natural Gas Cost \$46.45

December @ 9.99 Therms x \$0.33 = 3.30
January @ 134.85 Therms x \$0.32 = 43.15

Taxes \$7.34

Municipal Utility Tax for Anytown \$73.56 @ 515% = \$3.79
Utility Fund Tax \$73.56 @ 01% = 0.07
State Revenue Tax 144.84 @ \$0.024 = 3.48
Total \$80.90

Please see the reverse side of this bill for additional billing explanations.
Please do not include written inquiries as the stub is processed by machine. Return this portion with your check made payable to Nicor Gas.

Nicor Gas P.O. Box 2020
Aurora, IL 60507-2020

Please circle an amount to add a one-time charitable donation to Sharing: \$5 \$10 \$25 \$50

To sign up for the Budget Plan, pay \$45.00

Payment due by 02/19/2018 \$80.90

Account Number: 99-99-99999 0
Sample Customer
123 Street Address
Anytown, IL 60152-3220

PO BOX 5407
Carol Stream, IL 60197-5407

00 00 00 0000 0 0000000000 0000000000 000

YYNNN 0190 000128

2023 Closeout Schedule

2022 Closeout Schedule

Equipment/product rebate application deadlines

December 31, 2023

- Equipment must be installed and operational to qualify for 2023 incentives

January 1, 2024

- New program year begins
- 2024 paper applications and brochures available on our website and TA page
- Online applications live- based in install date

January 31, 2024

- Final day to submit online and mail-in applications for equipment installed in 2023
- Last day to use 2023 rebate applications

Important note:

Please apply soon after installation and response quickly to requests for addition information

1099 Update

1099s from Nicor Gas

- The IRS considers certain rebate program incentives to be taxable income
- Per federal law, 1099s must be issued annually for incentive payments totaling \$600 or more in a calendar year
- This may impact anyone who receives program incentives totaling \$600 or more in any calendar year, such as:
 - Businesses and landlords receiving incentives
 - Contractors who provide rebate as an instant discounts

1099s from Nicor Gas

Who's exempt?

- Residential customers
- Some types of corporations
- Customers or contractors whose total incentives in a calendar year are less than \$600

Important note:

- Consult your tax advisor or accountant for more details on IRS tax laws
- Please respond promptly to any information requests from our team

Energy Efficiency Loans (On-Bill Financing (OBF))

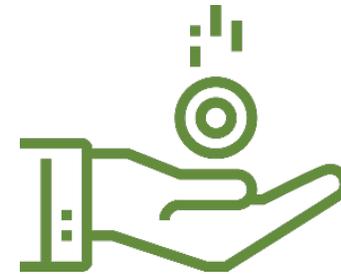
Energy Efficiency Loans (On-Bill Financing)

- Joint program with all Illinois utilities
- Energy Finance Solutions (EFS) will continue as program lender
- Contractors must apply to become OBF approved
 - Must be Contractor Circle installing member
 - Must meet all OBF eligibility requirements
 - If you were OBF approved in 2023, it rolls over to 2024 (assuming all other requirements are met)
- No application fee to apply for Contractor Circle or OBF



Energy Efficiency Loan Highlights

- Residential, small business and multi-family qualify
- Only Nicor Gas rebate qualifying equipment and upgrades are eligible
- Loan repaid through monthly utility bill (start within 1-3 billing cycles)
- 8.99% interest rate- Effective November 1st, 2023
- 1, 3, 5, 7* or 10* years (depending on loan amount)
 - *Only available for loans greater than \$8,000*
- Loan amounts
 - \$500 - \$20,000 for residential customers
 - \$500 - \$150,000 for multi-family and small business customers
- No application fees
- No partial payments outside of regular installment payment but can be paid off in full at any time with no penalty
- energyfinancesolutions.com



Contact:

Energy Finance Solutions (EFS)
877.923.2665
efs@energyfinancesolutions.com

Nicor Gas and Trade Ally Website Updates

Rebate Information

Nicorgas.com Residential or Business



Leaks, Odor or Emergencies
888.Nicor4U (642.6748)

Call Before You Dig
Dial 811

My Account

Spanish

Contact Us

- Residential**
- Business
- Safety
- News
- Company
- Sustainability
- Search



Residential

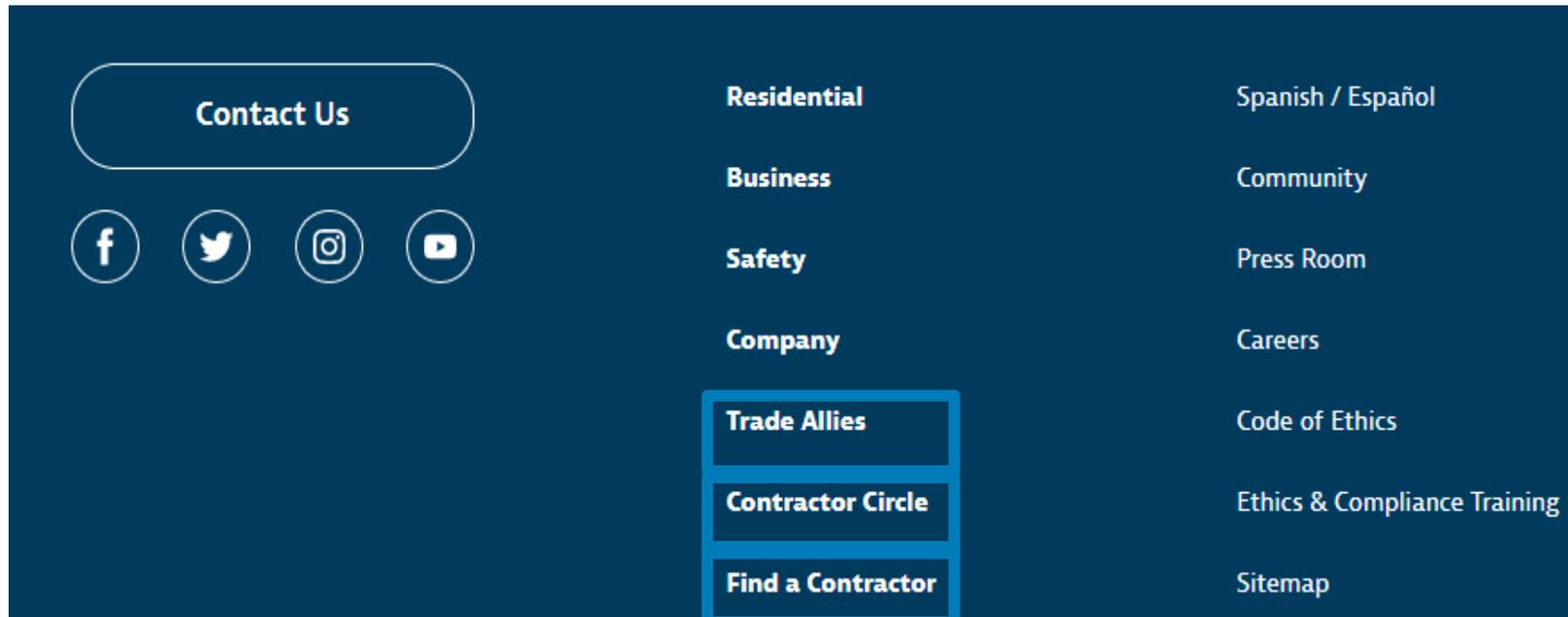
Nicor Gas operates and maintains natural gas pipes, reads meters and distributes natural gas to certified marketers. Find information about how to Manage Your Account, Pricing and Rate Plans, Billing and Payment Options, Ways to Save, Energy Efficiency Programs, and Natural Gas Vehicles.

Learn More

- Manage Your Account >
 - Pricing & Rate Plans >
 - Billing and Payment Options >
 - Ways to Save >**
 - Find a Contractor
 - Fuel for Life
- Rebates >**
 - Energy Efficiency Loans
 - Additional Resources
 - Free Products and Services >
 - Energy Saving Tips
 - Appliances
 - Find a Contractor

Trade Ally Website Updates

- Bottom banner of **EVERY** page (see below)
 - Trade Allies
 - Contractor Circle
 - Find a Contractor - one of most visited pages



Trade Ally Website Updates

Trade Allies

When you partner with Nicor Gas, your customers benefit and so can your business.

Upcoming Webinars

2024 Trade Ally Launch Webinar

The new Nicor Gas Energy Efficiency Program year starts on January 1, 2024 and runs until December 31, 2024. Join us to learn about updates to our residential, commercial and income-eligible offerings.

Choose from two sessions. If you cannot attend, register and we will send you a link to the recording.

- **Wednesday, December 6, 2023:** 8:30 a.m. - 9:30 a.m.
- **Friday, December 8, 2023:** 11 a.m. - 12 p.m.

[Register for Wednesday's webinar](#)

[Register for Friday's Webinar](#)

[About Contractor Circle](#) ▶

[Newsletter](#) ▶

[Offers for Residential Customers](#) ▶

[Offers for Commercial, Industrial, & Multi-Family](#) ▶

[Offers for Residential New Construction Builders](#) ▶

Trade Ally Website Updates

Trade Ally Documents (apps, checklists, case studies and more!)

 Residential	
 Commercial, Multi-family and Public Sector	
 Contractor Circle members	
 Qualifying Product Lists (QPLs)	
 On-Bill Financing (Energy Efficiency Loans)	
 Emerging Technology (ETP) whitepapers	
 Trainings and Workshops	
 NEW! - Gas Heat Pumps	

Trade Ally Website Updates

- Find a Contractor Tool

Help me find a contractor for my

 Home <input checked="" type="radio"/>	 Commercial Property <input type="radio"/>
 Multi-Family Property <input type="radio"/>	 Industrial/Manufacturing Facility <input type="radio"/>

Select Equipment / Improvement

Enter Zip Code

[Or search by Contractor Name](#)

Find a Contractor

Company Name ↕	Website	Phone Number	Offers On-Bill Financing ↕
Cottage Sheet Metal LLC	cottagesheetmetal.com	(708) 599-2992	No
All - Star Mechanical Services	all-starair.com	(847) 641-1200	No
Ibbotson Heating Company	ibbotsonheating.com	(847) 253-0866	No
Leslie Heating & Cooling Inc	leslierepair.com	(630) 985-9800	No
Unique Indoor Comfort - Chicagoland	chicagolandunique.com/index.shtml	(847) 559-9777	No
Air-Rite Heating & Cooling Inc	air-rite.com	(630) 966-8100	✓ Yes
Fricold Heating & Cooling	fricold.com	(708) 681-1222	No
Smart Solutions Heating and Cooling Inc		(708) 539-7933	No
Bloomington Heating & Air Conditioning	bloomingtondahlvac.com	(630) 581-8000	✓ Yes
Van Drunen Heating Inc	vandrunenheating.com	(708) 339-6444	✓ Yes

ICC Certification

- The Illinois Future Energy Jobs Act (FEJA) went into effect on January 1, 2018 and **is an electric utility law**
 - Nicor Gas contractors are NOT required to be ICC certified to offer our rebates

Contractor Circle Updates

Contractor Circle Membership



Contractor Circle installing members (CCim)

- Trade allies that install rebate-qualifying products or services



Contractor Circle supplier members (CCsm)

- Non-installing trade allies who support the Nicor Gas Energy Efficiency Program
 - Sell products, services or provide training related to the Nicor Gas Energy Efficiency Program
 - Distributors, equipment manufacturers, tool manufacturers, training companies, etc.

- Free to join
- Apply on our website

Contractor Circle Installing Member Requirements

Per program year:

- Install Nicor Gas rebate-qualifying products or services
- Complete a minimum of five paid projects or one paid commercial custom project
- Remain in good standing with the Nicor Gas Energy Efficiency Program
 - Equipment and customer meet eligibility requirements
 - Provide information to program team as needed
 - Represent program fairly and accurately
 - Provide good customer service
 - Perform quality installations



Contractor Circle Member Benefits

Benefits and requirements are the same for 2024

- Listed on the Find a Contractor directory
- Offer rebate as an instant discount to customers
- Offer On-Bill Financing - must be approved
- Use the Contractor Circle logo
- Order free, customizable marketing materials
- Early previews of new program information
- Access the online instant discount application portal
 - Prepopulates company info, qualifying products list (QPL), direct deposit, history tracker, check status



Contractor Circle Member Updates

Membership status:

- Automatic membership rollover to 2024 if you met all the requirements
- If you have not met the minimum yet:
 - Submit your rebates for 2023 by January 31, 2024
- Final 2023 status review after all applications have been processed
 - Membership status notifications will be sent to all Contractor Circle installing members

Contact: Kristine Dwyer
224.760.0946
krdwyer@southernco.com

Residential Offerings

Residential Offerings

Home assessments

Rebates

- Smart thermostats
- Furnaces, boilers, combi boilers, tankless water heaters
- Weatherization (air sealing, insulation and duct sealing)
- Residential new construction

Free products

Energy Efficiency Loans



Home Energy Assessments

- Assessments
 - Online self-assessment
 - Virtual or In-Person Energy Advisor (EA) conducts – **Income Eligible only**
- Customers may receive free and/or discounted energy-saving products including:
 - WaterSense® certified showerheads and faucet aerators
 - Pipe insulation
 - Programmable or smart thermostats- IE only
- Report provided with recommended projects and rebate opportunities
- **Opportunity for YOU to do the recommended work!**

Customers can call 855.660.9378 or visit eesavings.com



Residential Rebates

Effective January 1, 2024

Product	2023	2024
Smart Thermostat	\$25	\$25
≥ 95% Furnace	\$150	\$150
≥ 97% Furnace	\$225	\$225
NEW – Smart Thermostat and Furnace bundles		
≥ 95% Furnace and Smart Thermostat	\$200	\$200
≥ 97% Furnace and Smart Thermostat	\$275	\$275
≥ 95% Boiler	\$350	\$350
Combination Boiler - Boiler + Integrated Domestic Hot Water (< 300 MBTUH/MBH and > 95% AFUE)	\$500	\$500
Tankless water heater (Version 5.0 Energy Star- Increase to UEF ≥ .95)	\$150	\$150

Smart Thermostats

- \$25 rebate – stand alone rebate
- **125 approved smart thermostat models!!**
- Requirements:
 - ENERGY STAR® certified **OR**
 - Meet Illinois Technical Reference Manual (TRM) requirements
- Let us know if you think one qualifies but not on our list- we will review it and add if qualifies
- **Bundles – Install a smart thermostat with a Furnace and get additional \$25 rebate**

Note: May also qualify for an additional rebate from electric utility, but may be a smaller list of eligible products



Smart Thermostats

- Benefits to installer/trade ally:
 - Remote access to system for troubleshooting (with permission)
 - Avoid a warranty callback for something simple
 - Identify issue before go, so only one trip
 - Early notification if there is an issue
 - Customer “tied” to trade ally
- Benefits to customer:
 - Saves energy and lower utility bills
 - Geo-fencing, automatic and long-term learning
 - Modern design
 - Remote control
 - Ability to analyze energy usage in real time
 - Installer remote access for troubleshooting (with customer permission)



Weatherization Offering

2023 closeout:

- Applications must be received within 30 days of installation or by **December 18, 2023**, whichever comes first.

2024 offering:

- Nicor Gas only offering (no rebate for electric-only homes)
- Closed contractor network
- Contractor certification requirements
 - Duct sealing contractors
 - Aeroseal certified, DET certified
 - **NEW: BPI-Infiltration and Duct Leakage (IDL), RESNET**
 - Air sealing and insulation contractors
 - **NEW: BPI Certifications- BSP, BA-T, BA-P**
 - BPI – Building Analyst and Envelope professional (until expires)



2024 Single Family Weatherization Offering

The 2023 bonus will continue as the regular rebate incentive for 2024

- Customer eligibility requirements are the same
- No project cap
- Approved program contractors will get more detailed info from program launch meeting

Measure	2023 Rebate	2024 Rebate
Duct sealing	\$500	\$600
Air Sealing	\$225	\$500
Attic insulation	Up to \$500 (3 tiers)	\$400 (R ≤ 20 only)
Foundation wall insulation	\$200	\$200
Exterior wall insulation	\$150	\$150

Contact: Pete Kane
224.735.8280
PKane@resource-innovations.com

Residential New Construction

- Nicor Gas-only offering for builders
 - Natural gas service must be provided by Nicor Gas
- Builder receives rebate for:
 - Install energy efficient equipment or
 - Install energy efficient equipment and making envelope improvements
- Tiered incentive packages
 - Builder incentives increased up to \$170
 - Verifier's incentive is \$75 per home
 - Anyone can be a verifier...including Raters, Builders or HVAC contractors
- Participating builders and raters will get more detailed information from the program team
- Visit: nicorgas.com/builders

Contact: Mike Resech
888.240.4123
michael.resech@residentialscience.com

NEW – Gas Heat Pumps

- NEW- residential Gas Heat Pump (GHP's) introduced to US market
- Hosted several webinars and posted to the Trade Ally website
- Benefits of GHP's may include
 - High fuel efficiency (up to 140% AFUE)
 - Reduces Green House Gas (GHG) emissions
 - Natural refrigerant with zero global warming potential (GWP)
 - No combustion inside the house
 - Only water/food grade propylene glycol mix is used to transfer heat
 - Comfortable space heating even when outdoor temperatures are as low as -40° F/C with no backup required
 - Space heating with water heating combi option
 - No chimney, duct work, or electrical panel upgrades needed in most cases
- Pilot in Q1/Q2 next year
- Rebates may be available in 2024

Contact: Janet Sebahar
331.262.5290
JSebahar@southernco.com

Commercial Offerings

Commercial and Public Sector Outreach Team



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Greg Shelain

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Greg.Shelain@CLEAResult.com

Visit Trade Ally website at www.nicorgas.com/tradeally

Commercial Offerings

- Assessments
- Rebates and incentives
 - Standard rebates
 - Custom incentives
- Free products
- Energy Efficiency Loans



What is a Public Sector Facility?

A property which is controlled or owned by the government and is funded through taxation

K-12 public schools



Colleges and universities



Hospitals and health clinics



Local, state, and federal government



Airports



Libraries



Commercial Assessments and Free Products

- Free assessment with Energy Advisor
 - In-person or virtual options
- Identify energy-saving opportunities
- Install free products
 - Aerators, showerheads, kitchen spray valves, door sweeps, etc.
- Provide report with energy efficiency metrics (costs, savings, ROI)
- Road map for future energy-saving projects
- Visit [nicorgas.com/bizassessment](https://www.nicorgas.com/bizassessment)



Commercial Assessments



Commercial Assessment

- For <150,000 annual therm users
- Assessment and report
- Free products installed

**Call to schedule:
855.801.5805**

*ASHRAE = American Society of Heating, Refrigerating and Air-Conditioning Engineers



Opportunity Assessment

- For > 150,000 annual therm users
- ASHRAE Level 1 assessment
- Free products installed
- Public Sector assessments – can bundle buildings to reach therm requirements

**Call to schedule:
312.344.1569**



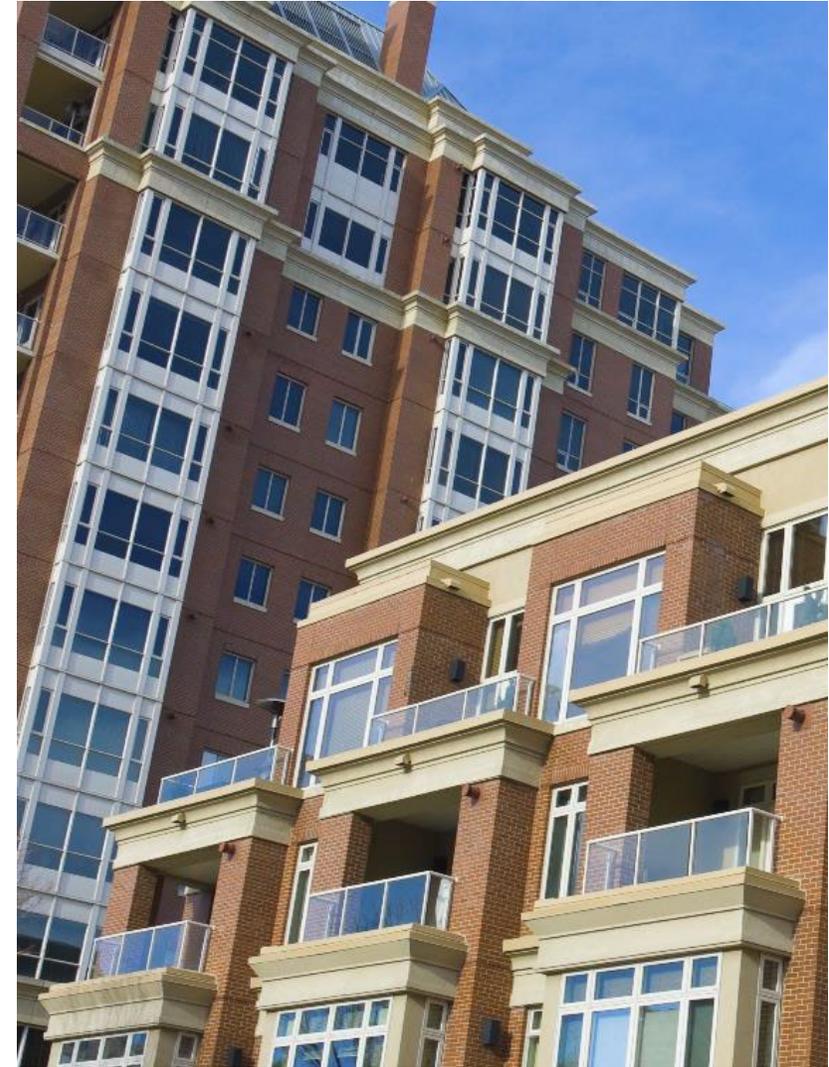
Facility Assessment

- For > 500,000 annual therm users
- ASHRAE Level 2 assessment
- Deployment of data loggers
- Free products installed

Multi-family Assessments

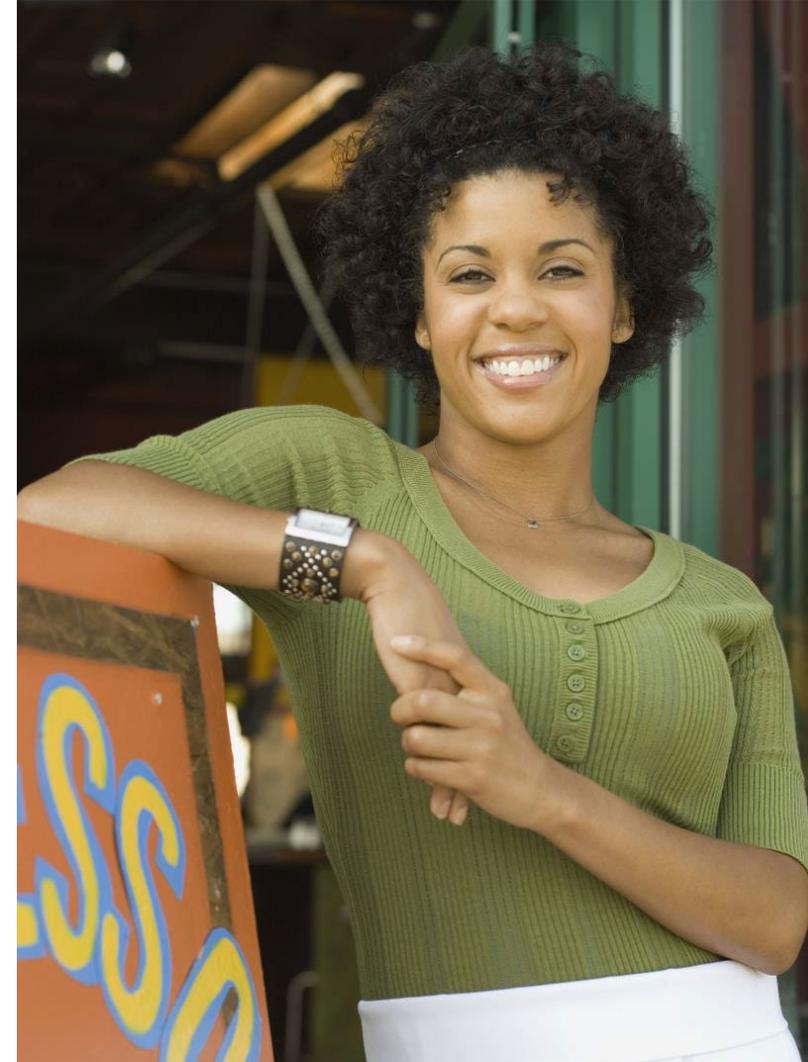
- Definition: 3 units or more
 - Properties 1 - 2 units qualify for home energy assessment
- Energy Advisor conducts a walk-through assessment
- Installs free and discounted energy-saving products :
 - Programmable or smart thermostat
 - High-efficiency showerheads
 - Water-saving aerators
 - LEDs
- Provides a report with recommended improvements
- **Apply for rebates using the commercial rebate applications**

Call to Schedule: 855.993.0940



Commercial Rebates

- Standard or prescriptive rebates
- Confirm customer eligibility
 - Active Nicor Gas customer and
 - Commercial or Multi-family (3 units or more)
- Confirm product eligibility
 - Qualifying Product List (QPL) and
 - Requirements on application
- Install rebate eligible product/service
- Apply within 90 days of installation, or by January 31st
 - Customer applies or
 - Contractor Circle member who offer rebate as instant discount applies



Commercial Rebates

- Commercial Rebate Brochure includes
 - Space and Water Heating
 - Efficiency Improvements
 - Boiler Tune-ups
 - Steam Traps
 - Commercial Food Service Equipment
 - Agricultural

Note: Each category has their own application

- Rebate brochures and applications available January 1

Space and Water Heating Rebates

NEW Rebates

- Tankless water heater - \$1 / MBTUH

Updates

- Storage water heater (No longer needs to be Energy Star certified)
- Boiler descaling - Chemical solution (Expanding to include process boilers)

NO CHANGE

- Furnaces
- Boilers –non-condensing and some condensing
- Infrared heaters
- Condensing unit heaters
- Direct fire space heater
- Programmable thermostat and smart thermostats both qualify
- Boiler radiator replacement
- Boiler descaling - Chemical solution

Space and water heating equipment		
Qualifying equipment		Rebate
Condensing boiler	AFUE ≥ 90%, input capacity up to 299 MBTUH	\$500
	TE ≥ 90%, input capacity 300–499 MBTUH	\$1,500
	TE ≥ 90%, input capacity 500–999 MBTUH	\$2,500
	TE ≥ 90%, input capacity 1,000–1,700 MBTUH	\$5,000
	TE ≥ 90%, input capacity 1,701–2,500 MBTUH	\$7,500
Non-condensing boiler	AFUE ≥ 85%, input capacity up to 299 MBTUH	\$400
	TE ≥ 85%, input capacity 300–499 MBTUH	\$1,000
	TE ≥ 85%, input capacity 500–999 MBTUH	\$1,250
	TE ≥ 85%, input capacity 1,000–1,700 MBTUH	\$1,750
	TE ≥ 85%, input capacity 1,701–2,500 MBTUH	\$2,500
Boiler radiator replacement	Radiator replacement on hot water or steam systems	\$60/radiator
Boiler descaling – chemical solution	Chemical should be NSF/ANSI/CAN 60 compliant	\$0.50/MBTUH, up to \$1,500
Furnace	AFUE ≥ 92%, input capacity ≤ 225 MBTUH	\$300
	AFUE ≥ 95%, input capacity ≤ 225 MBTUH	\$400
Infrared heater	Any intensity—must be designated for indoor use only	\$700
Condensing unit heater	TE ≥ 90%, input capacity ≤ 300 MBTUH	\$325
Direct fired space heater	TE ≥ 92%, input capacity < 800 MBTUH	\$250
	TE ≥ 92%, input capacity 800–1,600 MBTUH	\$500
	TE ≥ 92%, input capacity > 1,600 MBTUH	\$750
ENERGY STAR® storage water heater	≤ 75 MBTUH, EF ≥ 0.67 and tank size ≤ 55 gallon	\$50
	> 75 MBTUH and TE ≥ 88%, all tank sizes qualify	\$100
Programmable thermostat	Installed on < 300 MBTUH space heating equipment	\$25

Efficiency Improvements Rebates

NEW Rebates

- Dock door seals- \$200 per door (e.g. logistic center)

NO CHANGE

- Pipe insulation
- Pool/spa cover
- Ozone laundry and Clothes dryer modulation controls
- Compressed air heat recovery
- Demand control and Kitchen demand control ventilation*
- Overhead garage door spring-loaded hinge –added in 2022

Note: *Require pre-approval

Efficiency improvements		
Qualifying equipment		Rebate
Pipe insulation	2" insulation thickness or 6.45 R-value added to bare outdoor pipe system	\$4/linear foot
	1" insulation thickness or R-value \geq 3.25 added to bare indoor steam system piping	\$4/linear foot
	1" insulation thickness or R-value \geq 3.25 added to bare indoor hot water system piping	\$4/linear foot
	1" insulation thickness or R-value \geq 3.25 added to pipe < 1" diameter	\$2/linear foot
Pool/spa cover	Installed on indoor commercial pool/spa	\$1.25/square foot
	Installed on outdoor commercial pool/spa	\$0.75/square foot
Ozone laundry	System must use ozone and be installed in an on-site laundry facility with a natural gas-fired boiler or water heater	\$10/pound of washer capacity
Clothes dryer modulation controls	Must be installed on an existing 30 to 250 pound-capacity commercial gas dryer	\$100/control
Demand-controlled ventilation	Pre-approval is required to receive a rebate--sensors must be installed as an energy conservation measure	\$20/sensor
Kitchen demand-controlled ventilation	Pre-approval is required to receive a rebate	\$500/HP
Compressed air heat recovery	Must be an air-cooled air compressor that is ducted for heat recovery during the heating season	\$50/HP
Overhead garage door spring-loaded hinge	Garage is conditioned during the heating season by natural gas	\$50/door

Boiler Tune-up Rebates

No change

- Rebates up to \$500 for space and process heating boilers
- Rebate based on MBTUH/MBH of the boiler tuned-up
- Eligibility
 - Space heating every 3 years
 - **Process every 2 years- changed in 2023**

Find the updated boiler tune-up checklist

- www.nicorgas.com/boilertuneup
- Or Trade ally website at www.nicorgas.com/tradeally

Boiler tune-ups		
Qualifying equipment		Rebate
Boiler tune-up	Completed on space heating boiler—must complete boiler tune-up checklist with operating pressure \geq 15psig	\$0.50/ MBTUH, up to \$500
	Completed on process boiler—must complete boiler tune-up checklist with operating pressure \geq 15psig	\$0.50/ MBTUH, up to \$500

Steam Trap Rebates

No Changes

- Commercial steam traps (< 15 psig)
 - \$25 (no survey required)
 - \$100 rebate/trap if include a survey
- Dry cleaner steam traps (≥ 15 psig) - \$300
- Industrial/Process steam traps (≥ 15 psig) - \$300

Steam trap worksheet link

- www.nicorgas.com/steamsurvey or
- Trade Ally website

Steam traps		
Qualifying equipment		Rebate
Industrial/process steam trap	Steam trap survey is required—repair or replace existing, failed steam traps on a process steam system with operating pressure ≥ 15 psig	\$300/trap
Dry cleaner steam trap	Steam trap survey is required—repair or replace existing, failed steam traps on a steam system located in a laundromat or dry cleaner with operating pressure ≥ 15 psig	\$300/trap
Commercial steam trap with survey	Survey is required—repair or replace existing steam traps	\$100/trap
Commercial steam trap	Repair or replace existing steam traps	\$25/trap

Commercial Food Service rebates

- No change
 - Conveyor oven, width > 25 inches
 - Energy Star[®] Combination oven
 - Energy Star Convection Oven
 - Infrared Charbroiler
 - Infrared salamander broiler
 - Infrared upright broiler
 - Energy Star commercial Steamer
 - Energy Star fryer
 - Energy Star griddle
 - Pasta cooker
 - Pre-rinse spray valve

Commercial food service equipment		
Qualifying equipment		Rebate
Conveyor oven	Cooking efficiency ≥ 42% and conveyor width < 25 inches	\$500/deck
	Cooking efficiency ≥ 42% and conveyor width ≥ 25 inches	\$1,000/deck
ENERGY STAR [®] certified combination oven	Must be new ENERGY STAR certified natural gas combination oven with steam oven cooking efficiency ≥ 41% and convection mode cooking efficiency ≥ 56%	\$900/deck
ENERGY STAR certified convection oven	Cooking efficiency ≥ 46%	\$400
Rotisserie oven	Infrared burners or approaches that combine radiative heat exchangers and convection heating are eligible	\$500
Double rack oven	Oven with baking energy efficiency ≥ 50%	\$700/oven
Infrared charbroiler	Must use infrared burners	\$500
Infrared salamander broiler	Must use infrared burners	\$500
Infrared upright broiler	Must use infrared burners	\$500
Bottom-finned stock pot	Capacity 18–40 quarts	\$25
ENERGY STAR certified commercial steamer	Cooking efficiency ≥ 38% 5- and 6-pan units are eligible	\$950
ENERGY STAR certified fryer	Heavy load cooking efficiency ≥ 50%, width < 18 inches	\$500/vat
	Large vat heavy load cooking efficiency ≥ 50%, width ≥ 18 inches	\$550/vat
ENERGY STAR certified griddle	Heavy load cooking efficiency ≥ 38%	\$250
Pasta cooker	Must be a dedicated pasta cooker, as determined by the manufacturer	\$200
Pre-rinse spray valve	Flow rate ≤ 0.98 gpm	\$25

Agricultural Rebates

- **Agricultural rebates added in 2022** and divided into three categories...

- Dairy

- Energy Star Dairy Water Heaters

- Grain

- Grain Dryer Tune-ups*

- Greenhouse

- Greenhouse Boiler Tune-ups
- Greenhouse Boiler O2 Trim Controls*
- Greenhouse linkageless Boiler Controls*
- Greenhouse Heat Curtains*
- Greenhouse Infrared Film*

- Commercial rate class required

**Require pre-approval*



DAIRY

Qualifying products	Rebates
ENERGY STAR® certified dairy water heater, ≤75MBUTH*	\$50
ENERGY STAR certified dairy water heater, > 75 MBTUH	\$100



GRAIN

Qualifying products	Rebates
Grain dryer tune-up <i>Pre-approval required</i>	\$0.50/MBTUH capped at \$500 per dryer



GREENHOUSE

Qualifying products	Rebates
Greenhouse boiler tune-up	\$0.50/MBTUH, capped at \$1500 per boiler

<i>Pre-approval required</i>	Rebates
Greenhouse linkageless boiler controls	\$150 per boiler
Greenhouse boiler O2 trim control	\$0.35/MBTUH, capped at \$800
Greenhouse infrared film	\$0.10/sq. ft. capped at \$10,000
Greenhouse heat curtain	\$0.25/sq. ft. capped at \$2,500

Custom Incentives

REBATE UPDATES

- REMOVING- $\geq 2,500$ therm savings per year requirement (no minimum therm savings requirement)
- ADDING- Gas heat Pump at \$4/therm saved

Qualifications:

- Project is not eligible for rebates under any other Nicor Gas Energy Efficiency Program offering
- Pre-approval required
- Contact Commercial outreach representative for assistance

Examples:

- Boiler burner upgrades
- Heat recovery systems
- Building automation system upgrade

Retro-commissioning (RCx) Study

- For customers with building automation systems such as:
 - Office's buildings, hospitals, schools/universities and libraries and more
- Review building automation to identify improvements
- Recommend no-cost system adjustments - performed by program engineer
- Recommend low-cost items - **performed by contractors**
- **In 2024- offered as a custom measure- MORE TO COME**
- **Tell your customer** about this FREE program to help them save money!

Contact for a free RCx study:
Your commercial outreach representative

Commercial and Industrial New Construction



- Technical assistance and incentives to support design and construction for new construction, major renovation and additions
- Eligibility requirements
 - Must be Nicor Gas customer for gas incentives
 - If ComEd customer - also eligible for electric incentives
 - **Project must be in design phase (prior to building permits) to qualify-opportunity to influence design**
 - 5,000 sq. ft. or greater
 - Design must exceed current IECC
 - Private and public sector- Commercial and large multi-family buildings
- Incentives is \$0.35 per therm saved (may also get \$.07/KWh saved incentives)
- Additional incentives may be available for design teams

Contact: Prachi Sharma
608.210.7107
psharma@slipstreaminc.com

Nicor Gas Energy Efficiency Emerging Technology Program

Emerging Technology Program

- Goal: Identify gas saving equipment/process/technology
- GTI Energy- engineering firm does research
 - Validates gas savings
 - Write White Papers once technology validates gas savings
- 167 ideas receive and 41 showed gas savings
- Find all White Papers on the Trade Ally page
- Example: Commercial Gas Heat Pump was proven to be 138% efficient!!!
 - Commercial rebate available under custom program (\$4/therm saved)
 - Residential rebate expected in 2024

Submit gas saving ideas at nicorgas.com/emerging

Income-eligible

Illinois Home Weatherization Assistance Program (IHWAP)

Illinois Home Weatherization Assistance Program (IHWAP)

- State run - funded by local, state and federal government and utilities
- Eligibility – customers at or below 200% of federal poverty level
- Single family and multi-family
- Weatherization services that contractors provide include:
 - Air sealing
 - Attic and wall insulation
 - Furnace, boiler and water heating repair and replacement
 - Health and Safety measures
- Closed contractor network- managed by the CAA's
 - Must have required certifications and license
- Contact your local **Community Action Agency (CAA)** to learn how to participate
 - nicorgas.com/freeweatherization

Retrofit Offering

Income-eligible Retrofit Program

- Joint utility program funded solely by utilities
- Eligibility – customers at or below 80% area median income
- Single family and multi-family
- Weatherization services that contractors provide include:
 - Air sealing
 - Attic and wall insulation
 - Furnace, boiler and water heating repair and replacement
 - Health and Safety measures
- Closed contractor network
 - Must have required certifications and license

Contact: Kristen Pratt Kalaman
773.234.1289
kpkalaman@resource-innovations.com

Affordable Housing New Construction

- Offers technical assistance and incentives **to support the design and construction of income-eligible housing** that exceeds Illinois Energy Code requirements
- Must be involved early in the design and planning stages
- Incentives are available for new construction or major renovation of single-family or multi-family affordable housing
- Buildings must include income-eligible units
 - Households at or below 80% area median income (AMI)

Contact: Dan Moring
608.210.7179
dmoring@slipstreaminc.org

Public Housing Authority (PHA)

- Full-service program for public housing buildings that includes:
 - Energy assessments and program support
 - Installation of free energy-saving measures by the program
 - Programmable thermostats, or reprogramming existing thermostats to energy-saving settings
 - WaterSense[®] certified showerheads and faucet aerators
 - AC covers, gap sealers, pipe insulation, furnace tune-up
- Standard rebates and custom incentives **installed by contractors like you!**
 - Air sealing and attic insulation
 - Furnace and boiler repair and replacement

Public Housing Authority (PHA)

How do you participate?

- Program performs assessment and makes list of recommended improvements
- Contractors bid on recommended improvements
- Contractor is selected
- Contractor does the work and gets paid by program

Contact: Amy Jewel
510.343.9787
amy.jewel@elevateenergy.org

- The event for HVACR
- Co-Sponsored by
 - ASHRAE
 - AHRI
- Free to attend
- January 22-24, 2024
- McCormick Place, Chicago
- <https://www.ahrexpo.com/> to register



Robur- Booth N2710

Stone Mountain Technologies/Anesi- Booth S8196

Other GHP manufacturers

Distributor and Trade Ally Contacts



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Distributors and Contractors
general questions and support



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Contractors - Residential
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**Contractors - Commercial and
Public sector** rebate support

Thank you for your continued partnership!



Energy
Efficiency
Program

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