

# Supplier Diversity Report 2022





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# A Message from the President and CEO



I am pleased to present Nicor Gas' 2022 Supplier Diversity Report.

In 2022, we achieved \$377 million in minority-, woman- and veteran-owned spend, which represents 44.5% of the Company's sourceable spend.

We believe the accomplishments achieved in 2022 is a direct reflection of our commitment to supplier diversity as a corporate value. As we work to make significant and sustainable progress in diversifying our partner base, and fully embrace diversity within our organization, we realize that our financial accomplishments do not tell the true story of the impacts from our efforts.

At Nicor Gas, we make an intentional effort to open doors for diverse businesses across all areas of our business and provide education and mentoring opportunities, knowing the positive social and economic impact this engagement will have on our communities. Such as the case with ArborWorks, LLC, our Illinois-based contracting partner for rights-of-way clearing services. As a result of our partnership, ArborWorks reported a 30% increase in revenue and an increase in their employee headcount. This is just one story of many of how we are making a difference in the lives of our diverse partners.

We also continued to build upon our commitment to our customers and our communities by investing over \$135 million to replace approximately 1,131 miles of aging natural gas main and more than 135,000 natural gas service lines through our infrastructure improvement initiative, Investing in Illinois. Additionally, more than 2.27 million natural gas meters have been upgraded as part of Nicor Gas' Meter Modernization program, our company's largest technology investment. Through these multi-year programs, we are making investments in the continued safety and reliability of our system, the regional economy and providing opportunities to drive diverse business participation throughout our Company.

Supporting the diverse business community is a strategic business imperative for Nicor Gas. We remain committed to ingraining business diversity into our culture and working closely with all our stakeholders to explore new ways of engaging diverse businesses. We're creating jobs, investing in infrastructure and system integrity, and we're supporting diverse businesses and positively impacting the lives of families within the communities we serve.

Thank you for taking the time to review the Nicor Gas 2022 Supplier Diversity Report.

Wendell Dallas President and CEO, Nicor Gas



Wendell Dallas



# Achievements



\$377m total diverse spend resulting in 44.57% of total spend for 2022.



\$1.2м

spent on Professional Services in 2022.



56.1%

of the diverse spend was with Illinois-based companies.



30+\*

educational events attended in 2022.



30+\*

diverse companies graduated the Southern Company Supplier Diversity Business Development Program.

\$2.0в

spend with Diverse Businesses since 2018.

\* Includes Southern Company Gas numbers



### Certification

A minority-, woman- or veteran-, LGBT-owned, or small business enterprise (MWVLSBE), whose ownership, control and operation has been verified by a qualified, independent third party.

#### Minority Business Enterprise (MBE)

A business enterprise that is at least 51% owned by a minority individual or group(s); or if a publicly owned business, at least 51% of the stock is owned by one or more minority groups, and whose management and daily business operations are controlled by one or more of such individuals. The categories of minority include, but are not limited to: African American, Hispanic American, Native American, Asian/Pacific-American and Asian-Indian American.

#### Woman Business Enterprise (WBE)

A business enterprise that is at least 51% owned by a woman or women; or if a publicly owned business, at least 51% of the stock is owned by one or more women, and whose management and daily business operations are controlled by one or more of such individuals.

#### Veteran Business Enterprise (VBE)

A business enterprise that is at least 51% owned by one or more veterans, including servicedisabled veterans with honorable service affirmed by the U.S. Department of Veterans Affairs. In the case of a publicly owned business, at least 51% of the stock is owned by one or more veterans, including service-disabled veterans with honorable service affirmed by Veterans Affairs, and whose management and daily business operations are controlled by one or more such individuals.

#### Small Business Enterprise (SBE)

A business enterprise that is independently owned and operated, is organized for profit, and is not dominant in its field. Depending on the industry, size standard eligibility is based on the average number of employees for the preceding 12 months or on sales volume averaged over a three-year period. Refer to the Small Business Administration, Small Business Sizing Standards.

#### LGBT Business Enterprise (LGBTBE)

A business enterprise that is at least 51% owned, managed, operated and controlled by an LGBT person or persons who are either U.S. citizens or lawful permanent residents.

### **Ethnic Groups**

- African American persons having origin in any Black racial groups.
- Asian/Pacific-Americans persons having origin in India, Pakistan, Bangladesh, Japan, China, Philippines, Vietnam, Korea, Samoa, Guam, the United States Trust Territories of the Pacific, Northern Marianas, Laos, Cambodia or Taiwan
- Caucasian Americans persons having origin in Europe or people who are White.
- Hispanic Americans persons of Mexican, Puerto Rican, Cuban, South or Central American, Caribbean and other Spanish culture or origin
- Native Americans persons having origin in any of the original peoples of North America or the Hawaiian Islands, in particular, American Indians, Eskimos, Aleuts and Native Hawaiians



#### Company

The investor-owned utility (i.e., Nicor Gas, Southern Company Gas) or other regulated entities with Illinois operations regulated by the Illinois Commerce Commission.

#### Expenditures

The actual accounts payable dollars (spend) paid (less excluded expenditures) for the procurement of goods and services during the given report period.

- Indirect Expenditures expenditures incurred by a prime partner that are necessary to the operation of their business (overhead) or are associated with a commercially available product they provide directly to the Company.
- **Excluded Expenditures** payments made for goods and services that are excluded from the calculations used in reporting diverse and total expenditures.
- MWVBE Expenditures the actual accounts payable dollars paid for the procurement of goods and services from third parties, including Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), Veteran Business Enterprises (VBEs) secured by a company, either directly or through subcontracting.

#### Prime Partner (Direct Spend)

A business partner who invoices the company directly for goods and services rendered.

#### Subcontractor

A business that invoices the Company's prime partners for goods and services rendered.

#### Second-Tier Program (Tier 2)

The process in which prime partners are encouraged to share in supplier diversity goals of the Company by providing meaningful subcontracting opportunities to diverse partners in support of its contractual obligations to the Company.

#### **Professional Services**

Knowledge-based organizations that provide highly specialized services across many industries. These businesses generally require professional licensure and/or degrees in the arts and sciences.

#### **Professional Services Categories**

Legal Services, Financial Services, Human Resources Services, Information Technology Services, Engineering & Technical Services, Communications/Marketing and Management Consulting.



In 2022, Nicor Gas achieved over \$377 million in diverse spend with MWVBEs, or 44.57% of the Company's overall spend.

			<b>s</b> (all Business Part	ners)	
		<b>Total Dollars</b> (\$ in	thousands)		
C	Verall Spend		\$846,076	% of Ove	rall Spend
Diversity Classification	Tier 1	Tier 2	Grand Total	Actual	Goal
MBE	\$136,611	\$108,826	\$245,437	29.01%	23.82%
WBE	\$77,995	\$31,541	\$109,536	12.95%	12.52%
VBE	\$12,218	\$9,930	\$22,147	2.62%	1.33%
Grand Total	\$226,823	\$150,297	\$377,121	44.57%	37.67%

Of our overall diverse spend, 56.1% was with Illinois-based MWVBEs.

	Nicor Gas 2022 Expe	nditures (Illinois-based	d Business Partners)	
	Tota	<b>Dollars</b> (\$ in thousand	ds)	
Nico	r Gas Total Diverse Spei	nd	\$377,121	% of Diverse Spand
Diversity Classification	Tier 1	Tier 2	Grand Total	% of Diverse Spend
MBE	\$100,609	\$34,977	\$135,586	36.0%
WBE	\$44,388	\$14,365	\$58,753	15.6%
VBE	\$8,433	\$8,718	\$17,150	4.5%
Grand Total	\$153,429	\$58,060	\$211,489	56.1%



We are continuing to focus and increase our diverse spend in professional services. Over the past few years, we recognized that our engagement with diverse businesses in the professional services category was an area where we have experienced some challenges. In 2022, we continued to be intentional in our efforts to engage with diverse businesses and focused on identifying potential opportunities particularly in legal services. In addition, the Illinois-based legal firm we partner with completed our 18-month Supplier Diversity Business Development Program (SDBDP) and was mentored by a key business decision maker from the General Counsel department. We continue to grow our mutually beneficial partnership. We continue to see incremental increases in many other professional services categories such as Survey, Environmental, and Engineering services and Information Technology.

Professional Services Spend by Class		d Category		
<b>Total Dollars</b> (\$ in tho	usands)			
SCG Category	MBE	WBE	VBE	Grand Total
COMMERCIAL PRINTING & FINISHING	\$0	\$0	\$0	\$0
DIRECT MAIL	\$0	\$1,291	\$0	\$1,291
ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS	\$706	\$6,783	\$798	\$8,287
ENGINEERING ANALYSIS SERVICES	\$5,717	\$11,218	\$0	\$16,936
ENGINEERING DESIGN AND PERMITTING SERVICES	\$5	\$267	\$0	\$272
ENGINEERING SERVICES	\$847	\$0	\$0	\$847
ENVIRONMENTAL SERVICES	\$10,355	\$2,400	\$66	\$12,821
GENERAL CONSULTING SERVICES	\$0	\$99	\$536	\$634
GENERAL TRAVEL EXPENSES	\$0	\$54	\$0	\$54
HAZARDOUS MATERIALS HANDING AND DISPOSAL SERVICES	\$1,149	\$0	\$0	\$1,149
HW PURCHASE / MAINTENANCE	\$0	\$6	\$0	\$6
IT CONSULTING	\$4	\$0	\$0	\$4
IT OUTSIDE SERVICES	\$255	\$18	\$0	\$273
LEGAL SERVICES	\$907	\$12	\$0	\$919
MARKET RESEARCH	\$0	\$86	\$0	\$86
MARKETING EVENTS AND SPONSORSHIPS	\$95	\$27	\$0	\$122
MEDIA BUY	\$0	\$31	\$0	\$31
MEDICAL SERVICES	\$0	\$6	\$0	\$6
MISCELLANEOUS BPO	\$29	\$0	\$0	\$29
OTHER	\$20,398	\$15,788	\$751	\$36,937
PUBLIC RELATIONS	\$0	\$93	\$0	\$93
RECRUITING, OUTPLACEMENT & RELOCATION SERVICES	\$0	\$79	\$0	\$79
STAFFING	\$29,973	\$0	\$0	\$29,973
SURVEY SERVICES	\$2,119	\$0	\$0	\$2,119
SW PURCHASE AND MAINTENANCE (PREMISE)	\$11	\$15	\$0	\$26
TELECOMMUNICATIONS EQUIPMENT AND INSTALLATION AND MAINTENANCE SERVICES	\$0	\$4	\$0	\$4
TEMPORARY LABOR	\$4,686	\$923	\$0	\$5,609
TRAINING AND EDUCATION	\$1,792	\$153	\$0	\$1,945
Grand Total	\$79,048	\$39,355	\$2,151	\$120,553

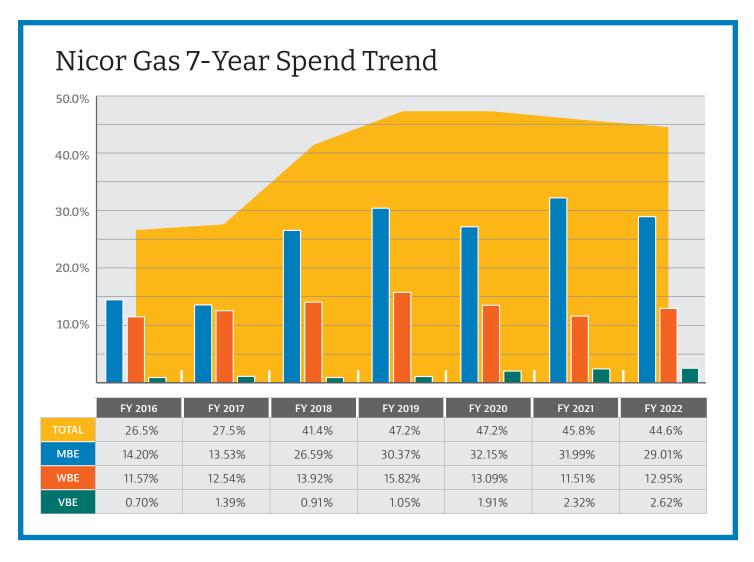
# Summary of Spending/Activity in 2022 (continued)



While many of the ways companies conduct business have been adjusted or changed as a result of the pandemic, our strategic priorities and initiatives around supplier diversity remained unchanged. Action plans and goals to support our strategic initiatives included:

- Strengthening our partnerships and increasing our engagement with our external advocacy agencies and organizations
- Enhancing our performance measurements and analysis
- Ensuring continuous process improvements
- Aligning people and evolving our culture internally

In 2022, not only was it important to continue supporting efforts that promoted capacity building and value creation for our diverse business partners, but it was also equally critical that we continued to demonstrate our commitment to work towards economic equity. The seven-year spend trend below shows the results of our commitment to expand the inclusion, development and utilization of diverse businesses. While we saw a slight decrease in our diverse spend largely in part due to the decrease in our overall sourceable spend, and our large capital projects included in Investing in Illinois and Meter Modernization ramping down.

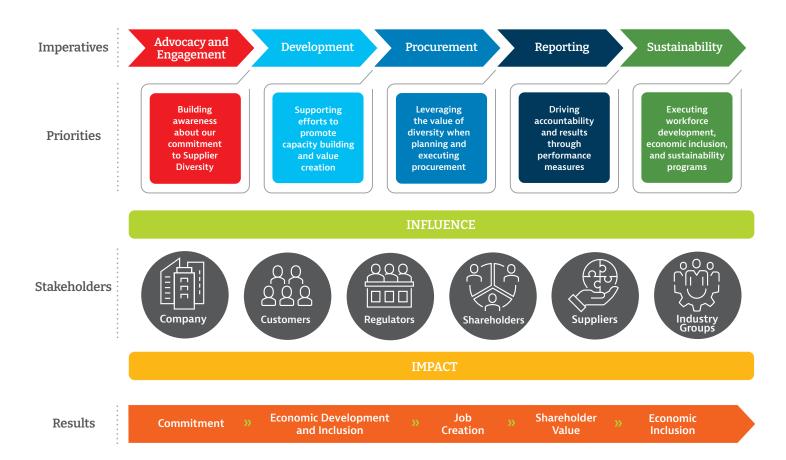






# **Respecting Diversity and Promoting Equity and Inclusion**

We value and seek diversity in our employees, contractors and outsource partners. We are committed to treating all individuals with respect and dignity and seek to foster an inclusive workplace that draws upon diverse backgrounds and experiences and embraces a wide range of thought processes. Supplier diversity at Nicor Gas is based upon five foundational principles: **Advocacy, Development, Procurement, Reporting** and **Sustainability**.



# Acting On Our Pillars (continued)

### Advocacy and Engagement

We believe supplier diversity brings innovation, quality and overall competitive value to our organization. Having a diverse

supplier base that represents the communities we serve not only makes good business sense, but it also creates qualitative and quantitative value for our company and our shareholders. Through our advocacy and engagement efforts, we build awareness about our commitment to supplier diversity by providing education and access to diverse businesses.

Nicor Gas is endeavoring to have diverse representation in all levels of procurement within our organization. One of the ways we do this is through an active advocacy and engagement effort in support of different organizations that promote the ideals of supplier diversity and development. We partner with external advocacy organizations through participation in industry-related panels, summits, boards, procurement fairs, caucuses, town hall meetings and tradeshows.

Now, in a post-pandemic environment, we continued to adapt and evolve in our efforts to engage and advocate for the diverse business community. We found value in reconvening in-person gatherings along with leveraging technology to galvanize partnerships between diverse businesses, supply chain representatives, supplier diversity professionals and procurement decisions makers.

### Illinois Utilities Business Diversity Council (IUBDC)

As a member company of the IUBDC, Nicor Gas continues to play an essential role in its efforts to grow business opportunities for diverse suppliers through collaboration, technical development, and sharing of best practices.

Four IUBDC board members, including Nicor Gas President and CEO, Wendell Dallas, participated in a panel discussion at the Mid-American Regulatory Conference (MARC). MARC represents an association of regional organizations of utility and energy regulatory agencies from 14 states that include: Arkansas, Kansas, Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Oklahoma, South Dakota, Texas and Wisconsin. The discussion covered topics important to the Illinois utility companies, such as how diverse businesses add value, what the utilities are doing to develop suppliers for future opportunities, our clean energy future, and the impressive economic impact the IUBDC utilities have made in Illinois through supporting the diverse business community.

Additionally, the IUBDC hosted a virtual event in July titled "ESG 101." This informative session was a platform to educate diverse businesses in Illinois about ESG, why it's important, and how it plays a part in how the utilities do business. Esri Partner Conferer 2022 Award Winner Web GIS Transformation



Left to right: Esri Founder and President Jack Dangermond, Dawood Director of Geospatial Technologies Jodie Gosselin, GISP, Dawood Director of Marketing Ricardo Duarte











### **Outreach Events**

In 2022, Nicor Gas remained steadfast in our commitment to the diverse business community through engagement in several outreach events. Nicor Gas participated in both in-person and virtual events ensuring our unwavering support in connecting diverse businesses with opportunities to augment their networks.



## Workplace Culture

Just as our external advocacy efforts are important in developing viable long-term business partnerships, we know that the success of our supplier diversity imperative is dependent on each member of our Nicor Gas family.

At Nicor Gas, we have a proud history of important work in diversity, equity and inclusion (DE&I). Our collective DE&I efforts are frame-worked through **Fueling Equity**, where we are taking actionable and measurable steps to advance DE&I across multiple areas of our business as opposed to looking at DE&I from a singular lens. Fueling Equity is an effort that reflects our understanding that **when you know better**, **you do better**. It is about all of us, both as individuals and as a collective.

Under Fueling Equity, we are advancing DE&I across multiple critical functions of the business that include:

- Workplace Culture
- Talent Recruitment
- Community Engagement

- Supplier Diversity
- Talent Development

# Acting On Our Pillars (continued)



We strive to provide an inclusive work culture where our employees are educated on the importance of diversity and inclusion and feel empowered to serve as champions in support of supplier diversity initiatives. On an individual level, all employees advance Fueling Equity and change our workplace culture through three basic tenets of Listen, Learn, Lead. **LISTEN** to our colleagues so that we can **LEARN** about the barriers that prevent them from contributing to their full potential and what we can all do to help and support them, and then **LEAD** by being allies and advocates.

We have seven employee resource groups (ERGs) at Nicor Gas that support our DE&I initiatives through cultural awareness events, sponsorship and community involvement, volunteer activities and leadership talks:















**En Rapport** – Established in 1989, En Rapport is Nicor Gas' oldest ERG, which focuses on African American issues in the workplace and provides opportunities for networking, community activism and professional and personal development.

**Soar** – recruits, retains and advances Asian American and Pacific Islander (AAPI) employees within the Company as well as promotes the Company among the AAPI communities it serves.

**VetNet** – a community of veteran and military supporters who are champions for active, reserve, and former members of the military and their families, and the diverse skillsets they have.

**Inspire** – focuses on women's issues and works to inspire women to fulfill their personal and professional potential.

**EnERGy** – for young career professionals, with the goal to attract, retain and foster these young professionals through networking and relationship building opportunities.

**¡Hola!** – promotes Hispanic/Latino culture and provides a platform for broadening and deepening the Company's understanding of business opportunities in this diverse market.

**DNA** – builds a trusting relationship among employees and leadership, and leverages the vast knowledge of DNA to create a better understanding of generational gaps, trends and areas of opportunity that face our organization while being open and receptive to every generation represented.

Through joint efforts, our ERG members assist in educating the business community, advocating the use of diverse suppliers, encouraging the growth and development of diverse employees and supporting the Company's procurement goals.

# Acting On Our Pillars (continued)





## Development

### Southern Company Gas Supplier Sustainability Symposium

More than 100 participants came together in October to participate in the Supplier Diversity Sustainability & Innovation Symposium. The afternoon provided valuable insight into Southern Company Gas' sustainability strategies and commitment towards the journey to net zero. During the day, various leaders across the organization emphasized potential opportunities and key expectations for suppliers to assist with ensuring they continue to meet and exceed our goals in the future as valued partners.

Strategic partnerships with like-minded suppliers are helping drive down natural gas emissions now, and there's more potential to come. Widespread adoption of advanced natural gas direct use technologies could contribute to U.S. residential GHG emissions reductions of approximately 40% at much lower costs than other options under consideration.

"Natural gas is foundational to the future of energy and our suppliers will play a critical role in helping us reach net net-zero," Kim Green, chairman, president and CEO reiterated following a day filled with forward-thinking discussions on innovation, strategic adaptation and adjustments, training a skillful workforce, cultivating and maintaining relationships and mitigating risks such as cybersecurity.

Additional leaders from across the organization participated in panel discussions on the journey to net zero and on driving sustainability through the supply chain. Overall, the event provided partners information on net zero and how a forward-thinking approach to supplier diversity helps Southern Company Gas reach its environmental objectives.

#### Supplier Diversity Business Development Program (SDBDP)

In June of 2021, a cohort of more than 30 diverse businesses started their SDBDP cohort virtually. The program reflects our commitment to helping diverse businesses become stronger, more agile and betterinformed companies.

This 18-month cohort continued to meet virtually through the remainder of 2021 but resumed with quarterly in person meetings in 2022. Of the 33 participating companies, 16 have potential to support the natural gas industry, nine of which could support Nicor Gas directly and six of those companies are headquartered in Illinois.

In December 2022 the final cohort session, an opportunity fair, and graduation ceremony were held. The businesses that completed the cohort gained additional knowledge of the Southern Company organization, how to do business with us, developed valuable relationships, created partnerships, and took away insightful ways to strengthen and improve their respective companies.



### ArborWorks

One of the 16 companies that was identified as having the potential to support the natural gas industry was ArborWorks, LLC, an Illinois-based certified as Woman Business Enterprise (WBE) with over 14 years of experience in commercial vegetation management, rights-of-way clearing, land clearing and rights-of-way maintenance. Nicor Gas was able to immediately partner with ArborWorks for rights-of-way clearing needs in direct support of our pipeline safety efforts.

As a result of this partnership, ArborWorks reported a 30% increase in revenue, an increase in their employee headcount and most notably, sharpened essential skills sets among their field employees and management team. ArborWorks owner, Melissa Huizinga, lauded Nicor Gas' Supplier Diversity Business Development Program (SDBDP) stating "The partnership with Southern Company's SDBDP was top notch offering high level knowledge and skills for the diverse business owner. The rewards of the investment are hard to capture in words, but the results will be seen for years to come." ArborWorks demonstrated a commitment to workforce diversity by ensuring that they hired locally, and their employees were reflective of the communities that Nicor Gas serves. At least 17 local families have benefited from the new partnership between ArborWorks and Nicor Gas.

#### **AGB Investigative Services**

AGB (Always Giving Back) Investigative Services is a world-class, missiondriven security company committed to protecting and building communities. Established in 2001, AGB offers expertise in a full range of security services, including physical and cyber security. As the largest black-owned security firm in the nation, with more than 1,100 employees, AGB presents security as a career and not just a job.

CEO, John Griffin Jr. grew up in the Englewood neighborhood on Chicago's Southside. His intention was to head his company as a ministry to assist people in need. Together, with his wife Dr. Denitra Griffin, President of AGB, they intentionally built their company headquarters in Chicago's inner-city. AGB Investigative Services mission is to eliminate economic inequities by delivering training and smart security services to protect people, property, and data.

The couple later founded the AGB Foundation College Scholarships and Summer Business Internship in 2012. They have served over 450 youth and awarded \$65,000 in scholarships. John and Denitra will continue to create hundreds of jobs for minorities and will continue to add jobs in a variety of fields while providing life skills for employees in the future.

In 2022, AGB Investigative services completed the 18-month Southern Company Supplier Diversity Business Development Program. Though still in its infancy, Nicor Gas and Southern Company Gas view our partnership with AGB as significant. "Nicor Gas has given us the opportunity to hire 20-30 people and get them good paying jobs." – John Griffin, Jr., AGB













### **A Diverse Workforce**

We're building a workforce reflective of the communities we serve, delivering industry-leading service to our customers and stakeholders through innovation, creativity and diverse perspectives. In 2018, Nicor Gas, in partnership with International Brotherhood of Electrical Workers (IBEW) Local 19, NPL Construction Co. and the Quad County Urban League (QCUL), launched the **Nicor Gas Career Academy**. This six-week job-readiness program focuses on natural gas operations integrated with core math concepts, employability skills as well as personal and professional development. The objective of the program is to help diverse candidates develop the skills and learn the tools needed to prepare them for entry level work in the utility industry. With 167 graduates and a 50% hire rate, the Career Academy continues to be a successful program thanks to the help of our partners: QCUL, NPL, KS Energy Services, INTREN, Pipe Strong and IBEW Local 19.

### Procurement

We are committed to supporting diverse businesses because it acts as a stimulant for job creation and economic development, which in turn creates

opportunities to grow our business within our local economies.

The COVID-19 crisis, in conjunction with the national tragedy events and social unrest of 2020, caused our organization to not only take a closer look at our supply chain processes in how we procure goods and services, but to also identify meaningful ways to deal with racial inequities. While we were faced with numerous challenges because of the pandemic, it provided several opportunities to reinvent and de-risk future supply chain disruptions as well as reduce inequities in the procurement pipeline.

As part of our commitment to economic inclusion and building long-term sustainable relationships that promote DE&I in all aspects of our company, supplier diversity professionals are involved at the beginning of contract work to ensure small and diverse businesses are included in the bidding process with a focus on increasing the inclusion rate as well as working with primary partners to identify opportunities for subcontracting and developing subcontractors into primary suppliers.

#### **Dawood Engineering**

For 30 years, Dawood Engineering has planned, designed and built sustainable environments. As a multi-discipline engineering and technology firm with operations throughout the U.S., Europe and Asia, and a trusted advisor to the utility industry, Dawood's success is built on a foundation of six core values: deliver valuable, high-quality work, be agile and innovative, build deep and lasting client relationships, attract talent, be safe always, and give back.



Dawood was introduced to Nicor Gas at an Illinois Utility Business Diversity Council (IUBDC) event in 2019. As the partnership grew over the years, Dawood was soon able to expand as one of Nicor Gas' primary providers and a Tier 2 provider. Soon thereafter, the company began to open offices and provide staff in the Southern Company footprint, which provided Dawood the opportunities it needed to diversify its business and showcase its expertise to other operating companies within Southern Company and other utility companies across the country.

"Over the years, we began to understand and refine our understanding of where the best opportunities are for our specific skill set and the value we can bring to Nicor Gas and Southern Company Gas," says Bony Dawood, president and CEO.

As a recent graduate of the Supplier Diversity Business Development Mentor/ Protégé Program, Dawood developed many relationships during the 18-month program that has proved to be mutually beneficial. In just over two years, Dawood has moved from an initial assignment to becoming one of Southern Company's largest private clients. Additionally, the company has been provided pilot projects for innovative ideas their staff has developed to further strengthen the potential value added by organizations like Dawood. "We have been steadily hiring staff to meet the needs of opportunities provided by Nicor Gas and are excited about the future."

Dawood earned recognition for work they collaborated on with Southern Company Gas, including a recent national award at an Esri<sup>®</sup> User Conference for their innovative use of geographic information system (GIS) tools on a project with Nicor Gas' land group.

"Even though we are celebrating 30 years in business, we are working in a very traditional field and compete against companies significantly larger, with greater resources and legacy history serving Nicor Gas, which is challenging. The diversity and inclusion culture within Nicor Gas allows us to uncover new opportunities to serve, which is a growth and development opportunity for our staff," says Dawood.

Southern Company Gas' commitment to embracing and promoting diversity, equity, and inclusion (DE&I) as a corporate value gave Dawood a new focus to expand their DE&I initiatives by creating a diversity committee to educate their employees and provide scholarships to encourage more diversity in engineering fields. "The challenge of any diverse organization is to be an innovative value provider and to be relevant to a large organization such as Nicor Gas," says Dawood.



"We have met a lot of organizations in our three-decade history and feel the commitment, strategy, support and counseling provided by Nicor Gas and Southerm Company is unique and unmatched, not only in the utility industry, but across supplier diversity nationally." – Bony Dawood, President and CEO, Dawood Engineering







"d'Escoto, Inc. has grown tremendously as a direct result of our partnership with Southern Company Gas. It has afforded us the opportunity to hire numerous employees and offer benefits some have never seen before in their career, such as health insurance and a 401(k)retirement plan."

Frederick d'Escoto,
 Corporate Vice President &
 Operations Specialist



Energy Efficiency Program d'Escoto, Inc.

Headquartered in Chicago, d'Escoto, Inc. is one of the largest Hispanic-owned professional engineering services firms in the Midwest. For 50 years, their clients have relied on them to deliver the highest quality services across civil engineering, construction management, owner's representation, program management and utility inspection. Their longevity and success are attributed to their diverse, experienced team and proven methodology.

In 2015, Nicor Gas, a Southern Company Gas distribution company, looked to the expertise of d'Escoto, Inc. to provide project management services for an interstate pipeline replacement project in the state of Illinois. After successful completion, they continued to learn and grow in the utility industry and are now involved in one of the largest pipeline replacement projects in Nicor Gas' history.

One of d'Escoto, Inc.'s key attributes is the ability to implement their expert construction management techniques in the pipeline inspection industry. They assign expert project managers and professional office administrators to ensure project success. These combined efforts have led them to assign inspectors on projects throughout Nicor Gas' northern Illinois territory as well as projects for other Southern Company Gas distribution companies including Virginia Natural Gas and Atlanta Gas Light.

"d'Escoto, Inc. has grown tremendously as a direct result of our partnership with Southern Company Gas," says Frederick d'Escoto, Corporate Vice President & Operations Specialist. "It has afforded us the opportunity to hire numerous employees and offer benefits some have never seen before in their career, such as health insurance and a 401(k)-retirement plan. This culture has allowed d'Escoto, Inc. to retain qualified staff and continue delivering safe and reliable services to Southern Company Gas and its distribution companies."

### **Energy Efficiency**

Over the last five years, the Energy Efficiency Program paid \$136.4 million to product and service providers. Of that eligible spend, \$79.2 million was spent with direct (Tier 1) diverse suppliers and \$5.4 million was spent with Tier 2 diverse suppliers. The total diverse spend was \$84.6 million, or 70% of total eligible spend.

# Acting On Our Pillars (continued)

### Infrastructure Improvement Programs

Through our multi-year infrastructure modernization and improvement programs, we are making investments in the continued safety and reliability of our system, the regional economy and providing opportunities to drive diverse business participation throughout our Company. In 2022, we continued to leverage the following programs as catalysts to increase diverse partnerships in our business:

### **Meter Modernization**

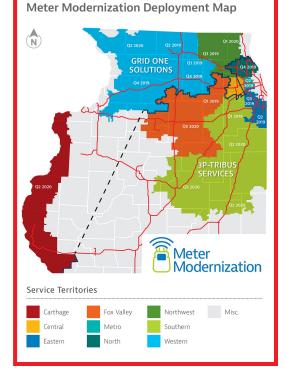
Launched in 2018, Nicor Gas' Meter Modernization program is a major project that involves the installation of a small, two-way communication device on customers' existing natural gas meters to gather automated meter reads.

Nicor Gas partnered with 3Phase Line Construction, LLC, an MBE, to complete a portion of the installations. Nicor Gas also partnered with Diversified Utility Sales of America, a WBE, to procure the communication devices and to provide additional inventory related services.

To date, more than 2.27 million natural gas meters have been upgraded as part of Nicor Gas' Meter Modernization program. During 2022, significant progress was made on the final installations, many of which were contingent on prerequisite meter work such as moving the meter from an inside location to an outside location or reconfiguring the meter itself to accommodate the device. Building on the knowledge gained in the initial rollout of the Meter Modernization program, Nicor Gas leveraged the partnership with 3Phase Line Construction, LLC to assist in completing the final installations.

**Investing in Illinois** is a multiyear program to replace aging natural gas pipelines, move natural gas meters from inside homes and businesses to outside, upgrade natural gas storage systems and refurbish stations that regulate the natural gas pressure in our system. Since the beginning of the program in December 2014, in addition to upgrading our natural gas transmission and storage systems, we have replaced approximately 1,131 miles of aging natural gas distribution main and more than 135,000 natural gas service lines.

Since 2015, between 800 and 1,500 employees and contractors per year worked on this initiative. At this same time, our total diverse Investing in Illinois spend totaled over \$135 million, or 41% of the company's Investing in Illinois spend.









### **Community Outreach**

At Nicor Gas, we believe that part of our corporate responsibility is to give back to our communities and our philanthropic focus is designed to make a meaningful impact on the communities we serve.

Clean, safe, reliable and affordable energy is a basic need of our customers – and delivering that energy to our customers connects us to them in a personal way. That connection drives us to support other basic needs of our customers – from providing bill payment assistance, to addressing food insecurity.

Through our investments in food banks, homeless shelters, transitional housing programs, clothing and energy assistance, we help ensure that customers aren't worried about where their next meal will come from or where they will sleep for the night. When customers don't have to prioritize putting food on the table, making their rent or mortgage payment, or buying warm clothing for the winter, they are comfortable in their homes, able to use and enjoy our product.

We spent **\$2.88M** with non-profit organizations, plus **\$751K+** on memberships to chambers of commerce, economic development organizations and other social organizations.



### Reporting

We hold ourselves accountable and measure our progress because we realize that the success of supplier diversity is determined by the efforts we demonstrate and the impact we have with our diverse partners.

Throughout the year, the Nicor Gas Supplier Diversity team reviews the certification status of its prime partners as well as a relative sample of vendors submitted as subcontractors by the Company's prime partners.

The Supplier Diversity team, along with senior leaders across Southern Company Gas, continues its ongoing engagement and business diversity assessments with select prime partners' executive teams. The purpose of these engagements is to:

- Ensure alignment with our shared objectives for advocacy, development, diversity and inclusion, reporting and sustainability;
- Review and discuss prime contractor business diversity progress (advocacy engagements, supplier development progress, reporting compliance and performance to goals), and provide assistance when needed;
- Discuss forecasted opportunities, projections, and barriers to increasing diverse business development and utilization.

# Acting On Our Pillars (continued)



# Sustainability

The sustainability pillar is focused on supporting the

creation and execution of comprehensive strategies and programs to improve company efforts in support of diverse suppliers' impact on the workforce and economy and developing supply chain programs for supplier sustainability. Efforts include advising and influencing leaders within the organization on emerging workforce and economic development issues and opportunities while implementing strategies that will yield desired outcomes. The overarching goal is to work closely with Environmental, Social and Governance (ESG) programs including partnering with suppliers to improve and "green-up" the Southern Company supply chain.



In 2021, Southern Company Gas formed a sustainability ERG called Evergreen with a mission to support and enhance Southern Company Gas sustainability initiatives strategically and collaboratively and to promote conservation, preservation and stewardship through employee engagement and community involvement. Nicor Gas formed an Illinois Chapter of Evergreen and has been engaged in efforts to support this mission.

In 2022, Nicor Gas' Asset Protection department partnered with Evergreen IL and the Village of Downers Grove for an Arbor Day event that included beautification of Concord Square Park and tree planting. Volunteers from Nicor Gas and the Village of Downers Grove gathered to support this effort including Nicor Gas president and CEO, Wendell Dallas. Additionally, along Nicor Gas' transmission rights-of-way, efforts have been undertaken to reduce our carbon footprint by identifying nine areas for prairie grass planting in lieu of turf grass that would require periodic mowing.

Nicor Gas' executive leadership continue to drive innovation in sustainability by challenging its department leaders to explore new ways to leverage technology that enhance existing efforts around environmental stewardship.



Nicor Gas' procurement activities span across all categories of the business. The Nicor Gas Supply Chain and Supplier Diversity teams are aligned with each department in the organization and partner on all procurement activities in support of the entire Company. To categorize procurement activity, we have established six primary categories:

- Facilities
- Fleet
- Materials
- Pipeline & Construction Services
- Professional Services
- Other (uncategorized spend)

### Prime Partner Pipeline (Tier 2)

We expect our prime partners to provide meaningful contracting opportunities to firms owned by minority, women, and veterans. We refer to this as our Prime Partner Pipeline because we understand the value added by the development of diverse businesses, we promote supplier diversity throughout our existing supply base. We consider second-tier supplier diversity by our primary partners to be an important component of our Supplier Diversity initiatives. We evaluate supplier diversity in our Request for Proposal (RFP) decision matrix, and we expect our primary partners to support our supplier diversity efforts. Primary partners participating in second-tier opportunities are required to report their monthly spending with diverse partners.

The objective of the Prime Partner Pipeline is to facilitate the development and utilization of diverse businesses through strategic partnerships with our key prime partners. Partnerships with many of our prime partners have helped to:

- Increase awareness of prime partners' subcontracting activities with MWVBEs
- Influence the increased utilization of diverse partners
- · Generate access to a pipeline of future prospective prime partners

Additionally, our Prime Partner Pipeline requires partners to provide a utilization (subcontracting) plan for each bid that is presented to the Company, and we strongly encourage our partners to abide by the proposals that are outlined in their respective utilization plans should they be awarded a bid. Because supplier diversity and past performance are key components of our scoring matrix during the bidding process, failure to meet the Company's expectations around second-tier utilization is taken into consideration when evaluating future procurement opportunities.



### Methodology for Assigning Certified Spend

Expenditures with certified diverse businesses that qualify for multiple diversity categories are assigned by an internal reporting hierarchy to ensure the expenditures are only reflected once. The order of assigning expenditures to the appropriate category is defined by race (MBE) first, gender (WBE) second, and any other qualified certification status such as LGBT, third (e.g., an African American woman-owned business certified and minority- and woman-owned is recordable as an MBE, not a WBE). In the event of expenditures with a certified minority woman who is also a veteran, these expenses are assigned as either MBE, WBE or VBE, depending on the certification provided.

### **Excluded Expenditures**

For determining expenditures relative to the calculations used in this report, any expenses incurred related to the following were excluded:

- Claims
- Easements
- Employee expenses, including salary, medical benefits, expense reimbursements, performance awards petty cash, dividend payment, etc.
- Employee garnishments
- Employee tuition reimbursement benefits
- Fines and penalties
- Inter-entity payments
- Natural gas capacity contracts
- Organization membership dues
- Other fees for utility services (natural gas, electric, water and telephone)
- Parent associated and/or subsidiary companies (charges for services rendered to the parent, i.e.: accounting, engineering, tax, advertising costs, etc.)
- Payments to government entities (taxes, street opening fees, license fees, permits, etc.)
- Philanthropic contributions
- Pipeline transmission (interstate/intrastate)
- Power or commodity purchases (natural gas and/or electricity for resale or nuclear fuels)
- Purchase or lease of real property (including lease buyouts)
- Purchases from foreign-owned companies outside of the U.S. (that do not add value to a product once shipped to the U.S. or manufacture a product in the U.S.)
- Rail transportation
- Revenue accounts (refunds due to customers)
- Cash rebates paid directly to customers
- United States Postal Service fees



Southern Company Gas' Supplier Diversity goals are not based solely on numbers and percentages, but on several factors that include reviewing past performance, setting aggressive targets based on anticipated spend, and being intentional about creating sustainable opportunities for MWVBEs.

Our five-year strategic plan allows us to forecast projected spend, upcoming opportunities, expiring contracts, developmental opportunities for diverse businesses, opportunities to expand our prime partner engagement, and proactively seek any challenges.

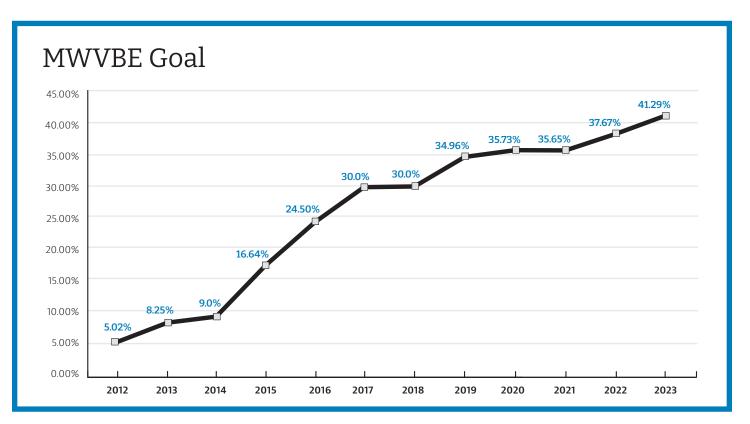
### 2023 MWVBE Goals

In 2022, Nicor Gas had an aggressive goal to achieve 37.67% MWVBE spend for the reporting period, while challenging our prime partners to also increase their respective diverse spend goals.

In 2023, we will continue to hold ourselves accountable for achieving critical business imperatives and set aggressive goals for ourselves and for our partners.

In 2023, Nicor Gas will continue to show our commitment to the diverse business community with a goal to spend at least 41.29% with MWVBEs.

		2023 Goals		
	MBE	WBE	VBE	Goal
GOAL 2023	26.11%	13.72%	1.46%	41.29%



# Supplier Diversity Goals (continued)

### **DBP Steering Committee**

Through the continued efforts of our Diverse Business Partnership (DBP) steering committee, we will continue to:

- Identify long-term sustainable business alliances
- Invest in developmental activities that support capacity building of diverse businesses
- Develop a framework that enables Nicor Gas to continuously grow work with diverse businesses
- Educate employees on how to identify and establish relationships with diverse partners
- Work through challenges that include the diverse businesses onboarding process and educating partners about our business

The quantitative result of these efforts will help drive projects drive projects and potentially generate Tier 1 diverse spend.

### **Advocacy Partnerships**

Nicor Gas will continue to actively support local advocacy organizations through participation in conferences, panels and tradeshows that provide opportunities to develop relationships, identify qualifying businesses and further promote business opportunities. Nicor Gas supports the efforts of organizations that promote the interests of MWVBEs, including the following:

- American Association of Blacks in Energy local and national chapters
- Chicago Minority Supplier Development Council
- Chicago United
- Chicago Urban League
- Edison Electrical Institute
- Federation of Women Contractors
- Hispanic American Construction
   Industry Association
- Illinois Black Chamber of Commerce
- Illinois Hispanic Chamber of Commerce
- Illinois Legislative Latino Caucus Foundation

- Illinois Utilities Business Diversity Council
- LGBT Chamber of Commerce of Illinois
- National Association of Minority and Women Owned Law Firms (NAMWOLF)
- National Minority Supplier Diversity Council
- Quad County African American Chamber of Commerce
- Quad County Urban League
- Rainbow PUSH Coalition
- · Women's Business Development Center
- Women's Business Enterprise National Council



# Areas of Procurement for 2023



While Nicor Gas continues to seek opportunities to attract and advance diverse partners across all areas of our business, there are certain areas where diverse representation has traditionally been low. These areas include Material Supplies, Legal, Consulting and other Professional Service categories. Since 2019, Nicor Gas has made intentional efforts to increase diverse representation in the Professional Services arena. In fact, Nicor Gas continues to work with our prime partners through our Tier 2 program to increase Professional Services spend with MWVBEs.

In 2023, Nicor Gas will continue to align ourselves with professional organizations and industry groups that support business diversity amongst underutilized areas of our business. We will partner with various advocacy organizations, our peer utilities that make up the IUBDC, and our prime partners to host and/or attend diversity-related summits and events that are geared toward the advancement of diverse business enterprises.

Furthermore, we will continue to leverage our prime partners to support the development and increased utilization of diverse businesses that align with subcontracting needs and requirements. This includes expanding our list of prime partners that utilize subcontracting scorecards to measure supplier diversity results, encouraging prime partners to sponsor diverse business enterprises for scholarship opportunities and host their own diversity summits to increase engagement.

# Areas of Procurement for 2023 (continued)



			Buying Plan				
Procurement Method	Department	Contract Type	Project Description	Estimated Term of Contract (Months) Low Value	Estimated Term of Contract (Months) High Value	Anticipated RFP Release Date	Subcontractor Opportunities
RFP	Construction Operations	Construction	Brookville Line HDD (Construction Services)	8	15	Q2 2023	potentially clearing, hauling, materials
RFP	Asset Protection	Leak Survey	Emissions Management using Advanced Leak Detection Technology	36	36	Q2 2023	
Invitation to Bid/Blanket Contracts	Construction Operations	TIMP/IVP	TIMP/IVP Replacement Work	12	36	Q3 2023	potentially NDE, Engineering Services Construction
RFP	Construction Operations	NDE Services	Non-Destructive Weld Examination Services Blanket	24	36	Q3 2023	
RFP	Engineering	Survey Services	Blanket Agreements for Survey Services (Engineering)	24	36	Q3 2023	
RFP	Engineering	Staking Services	Blanket Agreements for Staking Services (Engineering)	24	36	Q3 2023	
RFP	Land	Land Services	Blanket Agreements for Land Services	24	36	Q3 2023	
RFP	Construction Operations and Asset Protection	Sewer Lateral Locates	Blanket Agreements for Cross Bore Program – Sewer Camera Inspections	36	36	Q2 2023	
RFP	Corrosion	Corrosion Control	Blanket Agreements for Corrosion Control Services	36	36	Q3 2023	
RFP	TIMP	TIMP – DA Services	Blanket Agreements for Direct Assessment Services	12	36	Q4 2023	
RFP/Sole Source	Construction Operations	IMMO	Inside Meter Move Out Program – Blanket Agreement	12	36	Q2 2023	
RFP	Asset Protection	Corrosion Control	Atmospheric Corrosion Control (AC) Inspection	12	36	Q2 2023	
RFP	TIMP	DE Services	Blanket Agreements for Direct Examination Services	12	36	Q3 2023	
RFP	TIMP	ILI Services	Inline Inspection Services (ILI) – multiple lines	12	18	Q2 2023	

# Challenges and Opportunities



Given the unique skillset required to provide services within the gas utility industry, it is not uncommon for businesses to experience challenges in establishing and maintaining viable operations with the utility being the sole focus of their business. This is even more pronounced when considering the limited number of MWVBEs competing for certain opportunities within the utility industry.

### Common contributors that pose challenges for the utility in finding diverse vendors:

- Limited number of diverse construction firms with natural gas transmission pipeline experience
- · Limitations on smaller diverse firms to grow beyond current capacity
- · Limited experience with natural gas utilities
- Reluctance to undergo the lengthy process of becoming a certified diverse business enterprise
- Union requirements
- Pressure for high spend long-term versus unbundling
- Diverse supplier acquisitions

#### Common challenges for diverse businesses:

- · Lack of communication following registration as a certified diverse business enterprise
- · Lack of feedback from the utilities on bid lots
- Limited access to capital required to grow to scale
- Untimely information on opportunities

Nicor Gas continues to work with diverse firms to overcome these challenges by offering mentoring and training on the natural gas industry; sponsorships for scholarship opportunities; connecting diverse suppliers with advocacy organizations, such as National Minority Supplier Development Council and Women's Business Enterprise National Council; and exploring new procurement contracts, such as sole-sourcing and partnerships to create opportunities for diverse businesses. Implementing our strategic roadmap will allow us to better identify these diverse firms.



### **Recognized Certifications**

- National LGBT Chamber of Commerce (NGLCC)
- National Minority Supplier Development Council and its regional affiliates
- Women's Business Enterprise National Council and its regional affiliates
- National Women Business Owners Corporation (NWBOC)
- U.S. Department of Veterans Affairs
- U.S. Small Business Administration's 8(a) Program
- U.S. Pan Asian-American Chamber of Commerce
- State and County Department of Transportation
- City certifications
- County certifications
- State certifications
- Other third-party certifications

# Points of Contact



Kate Kiselyk Director, Supplier Inclusion -Nicor Gas 630.388.3819 <u>kkisely@southernco.com</u>

Luis III Bonilla Director, Supplier Inclusion – Southern Company Gas 706.819.3207 Ibonilla@southernco.com

Click <u>here</u> for information on how to register as an MWVSBE with Southern Company Gas.



# Illinois Commerce Commission (ICC) Website

Section 5-117 of the Public Utilities Act 220 ILCS 5/5-117, effective Aug. 26, 2014, requires regulated gas, electric and water utilities that have 100,000 customers or more to submit annual reports "on all procurement goals and actual spending for minority-owned, women-owned, veteran-owned, and small business enterprises in the previous calendar year," and the utilities' plan for implementing and realizing their goals for the following year.

Section 5-117(f) requires that the ICC publish on its website:

- A list of the points of contact for the utilities;
- The annual reports for a period of five years; and
- A list of the certifications recognized and accepted by the utilities

Section 5-117 reports are due annually April 15, beginning in 2016.

Section 5-117 also requires the ICC and participating utilities to hold an Annual Policy Meeting that is open to the public on the subject of Supplier Diversity. The policy meeting will follow submission of the April 15 reports.

For more information about Nicor Gas' Annual Supplier Diversity Reports, please visit the ICC Supplier Diversity webpage at <a href="http://www.icc.illinois.gov/filings/mwvs">http://www.icc.illinois.gov/filings/mwvs</a>.

# Appendix A



Tier 1 & Tier 2 Combined Unless Specified		African A	merican	Asian A	merican	Cau	casian	Hispanic	American	Native A	American		Total MBE			Total WBE			Total VBE		
Product Service Description	Professional Services (Y/N)	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total (Calculated)	
ABOVE GROUND GAS STORAGE – EQUIPMENT MAINTENANCE & REPAIR SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
ABOVE GROUND PIPELINE – MAINTENANCE AND REPAIR SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$302	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$312	\$0	\$312	\$0	\$0	\$0	
ACCOUNTING & AUDITING SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
AD AGENCIES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
ADMINISTRATIVE PRODUCTS AND SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
ASSET PROTECTION SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
BACKGROUND CHECKS & DRUG TESTING	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
BELOW GROUND PIPELINE – MAINTENANCE AND REPAIR SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
BILLING SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
BUILDING CONSTRUCTION	N	\$3,755	\$0	\$110	\$0	\$198	\$612	\$8,251	\$0	\$3,366	\$0	\$4,333	\$8,156	\$12,489	\$16	\$596	\$612	\$258	\$2,934	\$3,192	
BUSINESS AND FINANCIAL SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATES	N	\$0	\$0	\$115	\$0	\$115	\$12	\$0	\$0	\$0	\$0	\$115	\$0	\$115	\$12	\$0	\$12	\$115	\$0	\$115	
COLLECTION AGENCY	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
COMMERCIAL PRINTING & FINISHING	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
CONSTRUCTION INSPECTION SERVICES	N	\$1,556	\$0	\$0	\$0	\$0	\$629	\$11,584	\$0	\$0	\$0	\$17,362	\$0	\$17,362	\$1,192	\$0	\$1,192	\$127	\$0	\$127	
CORROSION – INTEGRITY REMEDIATION SERVICES – ABOVE GROUND	N	\$1,010	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,010	\$0	\$1,010	\$0	\$0	\$0	\$0	\$0	\$0	
CORROSION – INTEGRITY REMEDIATION SERVICES – BELOW GROUND	N	\$0	\$0	\$0	\$0	\$0	\$156	\$0	\$0	\$0	\$0	\$1,941	\$0	\$1,941	\$2,133	\$0	\$2,133	\$0	\$0	\$0	
DINING & VENDING	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
DIRECT MAIL	Y	\$0	\$0	\$0	\$0	\$0	\$1,286	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,288	\$3	\$1,291	\$0	\$0	\$0	
DOCUMENT MANAGEMENT & SHREDDING SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
ELBOWS	Ν	\$1	\$0	\$0	\$0	\$118	\$0	\$0	\$0	\$0	\$0	\$1	\$0	\$1	\$10	\$0	\$10	\$118	\$0	\$118	
ELECTRICAL SERVICES	Ν	\$0	\$0	\$0	\$0	\$35	\$756	\$170	\$0	\$0	\$0	\$0	\$1	\$1	\$229	\$529	\$758	\$0	\$204	\$204	
EMPLOYEE INSURANCE & BENEFITS	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS	Y	\$0	\$0	\$75	\$0	\$798	\$6,474	\$940	\$0	\$0	\$0	\$631	\$75	\$706	\$6,783	\$0	\$6,783	\$798	\$0	\$798	
ENERGY PROGRAMS	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
ENGINEERING ANALYSIS SERVICES	Y	\$15	\$0	\$561	\$0	\$0	\$11,194	\$1,458	\$0	\$0	\$0	\$4,450	\$1,267	\$5,717	\$9,341	\$1,878	\$11,218	\$0	\$0	\$0	
ENGINEERING DESIGN AND PERMITTING SERVICES	Y	\$5	\$0	\$0	\$0	\$0	\$267	\$0	\$0	\$0	\$0	\$5	\$0	\$5	\$0	\$267	\$267	\$0	\$0	\$0	
ENGINEERING SERVICES	Y	\$0	\$0	\$847	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$661	\$186	\$847	\$0	\$0	\$0	\$0	\$0	\$0	
ENVIRONMENTAL SERVICES	Y	\$2,260	\$789	\$204	\$0	\$66	\$2,332	\$7,103	\$0	\$0	\$0	\$2,377	\$7,977	\$10,355	\$90	\$2,310	\$2,400	\$0	\$66	\$66	
EQUIPMENT / MATERIAL INSPECTIONS AND ANALYSIS SERVICES	N	\$52	\$0	\$0	\$0	\$0	\$0	\$0	\$1,267	\$0	\$0	\$0	\$1,319	\$1,319	\$0	\$7	\$7	\$0	\$0	\$0	
EQUIPMENT RENTAL	Ν	\$10,404	\$0	\$0	\$0	\$0	\$838	\$0	\$0	\$0	\$0	\$0	\$10,404	\$10,404	\$78	\$760	\$838	\$0	\$0	\$0	
FACILITIES EQUIPMENT AND SUPPLIES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
FACILITIES MANAGEMENT AND MAINTENANCE	Ν	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
FACILITIES SERVICES – INDOOR	Ν	\$9,735	\$0	\$0	\$0	\$23	\$3,703	\$158	\$0	\$0	\$0	\$0	\$9,893	\$9,893	\$3,475	\$228	\$3,703	\$0	\$23	\$23	
FACILITIES SERVICES – OUTDOOR	N	\$0	\$0	\$0	\$0	\$0	\$1,614	\$179	\$0	\$0	\$0	\$179	\$0	\$179	\$1,612	\$8	\$1,620	\$0	\$0	\$0	
FACILITY/PROPERTY RENT	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
FENCING BARRIER INSTALLATION SERVICES	N	\$0	\$0	\$1,314	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,314	\$1,314	\$0	\$0	\$0	\$0	\$0	\$0	
FINANCIAL CONSULTING SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
FLEET EQUIPMENT	N	\$0	\$0	\$0	\$0	\$0	\$86	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12	\$74	\$86	\$0	\$0	\$0	
FLEET MANAGEMENT SERVICES	N	\$2	\$0	\$0	\$0	\$0	\$15	\$0	\$0	\$0	\$0	\$2	\$0	\$2	\$88	\$0	\$88	\$0	\$0	\$0	
FLEET SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	

# Appendix A (continued)

Product Service DescriptionProduct Service DescriptionSoSoSoSoABOVE GROUND GAS STORAGE - EQUIPMENT MAINTENANCE & REPAIR SERVICESSoSoSoSoSoABOVE GROUND PIPELINE - MAINTENANCE AND REPAIR SERVICESSoSoSoSoSoACCOUNTING & AUDITING SERVICESSoSoSoSoSoAD AGENCIESSoSoSoSoSoSoAD AGENCIESSoSoSoSoSoSoADMINISTRATIVE PRODUCTS AND SERVICESSoSoSoSoSoBACKGROUND CHECKS & DRUG TESTINGSoSoSoSoSoBELOW GROUND PIPELINE - MAINTENANCE AND REPAIR SERVICESSoSoSoSoBULING SERVICESSoSoSoSoSoBULING SERVICESSoSoSoSoSoBULING SERVICESSoSoSoSoSoBULING SERVICESSoSoSoSoSoCOLLECTION AGENCYSoSoSoSoSoCONTRUCTION INSPECTION SERVICESS18,682S18,682S18,682S0CONTRUCTION INSPECTION SERVICESSiSiSoSoCORROSION - INTEGRITY REMEDIATION SERVICES - BLINING & SINDIGSoSoSoCORROSION - INTEGRITY REMEDIATION SERVICES - BLINING & VENDINGSiSiSoDINING & VENDINGSOSoSoSoSoDINING & VENDINGSOS	\$7,272	Tier1       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$0       \$115       \$0       \$115       \$0       \$115       \$0       \$11,624       \$0       \$1,941	Tier 2       \$0	Total           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$12,489           \$0           \$15           \$0           \$15           \$0           \$1,524           \$0           \$1,624           \$0           \$1,941	Tier 1 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$	Tier 2 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$ 0 \$	Total           \$0           \$12           \$0           \$0           \$0           \$0           \$0           \$0	Tier 1           \$0           \$115           \$0           \$0           \$0	Tier 2           \$0	Total           \$0           \$115           \$0           \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$16,292 \$0 \$242 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$11,686 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$63 \$0 \$0 \$0 \$0 \$0 \$0 \$2 \$0 \$0 \$0 \$0 \$2 \$0 \$0 \$0 \$2	\$0 \$0 \$63 \$0 \$0 \$0 \$0 \$0 \$736 \$2 \$16,293 \$0 \$0	\$7,272 \$1,041 \$52 \$278 \$0 \$0 \$144 \$16,993 \$8,668 \$6,370 \$0
REPAIR SERVICESS00S00S00S00REPAIR SERVICESS01S312S312S01S00REPAIR SERVICESS0S0S0S0S0ACCOUNTING & AUDITING SERVICESS0S0S0S0S0AD AGENCIESS0S0S0S0S0S0ADMINISTRATIVE PRODUCTS AND SERVICESS0S0S0S0S0BACKGROUND CHECKS & DRUG TESTINGS0S0S0S0S0BACKGROUND CHECKS & DRUG TESTINGS0S0S0S0S0BILUING SERVICESS0S0S0S0S0BUILUING SERVICESS0S0S0S0S0BUILUING SERVICESS0S0S0S0S0BUILUING SERVICESS0S0S0S0S0BUILUING SERVICESS0S0S0S0S0BUILUING SERVICESS0S0S0S0S0BUILUING SERVICESS0S0S0S0S0COLECTION AGENCYS0S0S0S0S0CONSTRUCTION INSPECTION SERVICESS10.10S10.10S0S0CONSTRUCTION INSPECTION SERVICESS10.00S10.00S0S0DINING & VENDINGSERVICESS10.00S10.00S10DINING & VENDINGSERVICESS0S0S0S0DINING & VENDINGSERVICESS0S0S0S0DINING & VENDINGSINCERTY REMEDIATIO	\$729         1           \$52         1           \$278         1           \$0         1           \$0         1           \$14         1           \$16,258         1           \$16,258         1           \$1727         1           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,024         5           \$1,028         5           \$1,028         5           \$1,038         5           \$1,038         5           \$1,038         5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$115 \$0 \$115 \$0 \$115 \$0 \$11624 \$0 \$11,624	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$12,489 \$0 \$11,524 \$0 \$11,624 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$612 \$0 \$12 \$0 \$0 \$12	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$115 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$2,934 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$3,192 \$0 \$115 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$16,292 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$11,686 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$63 \$0 \$0 \$0 \$0 \$0 \$0 \$2 \$0 \$0 \$0	\$0 \$0 \$63 \$0 \$0 \$0 \$736 \$2 \$16,293 \$0	\$1,041 \$52 \$278 \$0 \$0 \$144 \$16,993 \$8,668 \$6,370 \$0
REPAIR SERVICES33123312300300ACCOUNTING & AUDITING SERVICESS0S0S0S0AD AGENCIESS0S0S0S0S0ADMINISTRATIVE PRODUCTS AND SERVICESS0S0S0S0ASSET PROTECTION SERVICESS0S0S0S0BACKGROUND CHECKS & DRUG TESTINGS0S0S0S0BACKGROUND CHECKS & DRUG TESTINGS0S0S0S736BELOW GROUND DIPELINE - MAINTENANCE AND REPAIR SERVICESS0S0S0S7941BUILING SCRVICESS0S0S0S0S0BUILING SCRVICESS0S0S0S0S0BUILING CONSTRUCTIONS16,292S4,607S10,868S0BUSINESS AND FINANCIAL SERVICESS0S0S0S0CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATESS14S14,822S0S0COMMERCIAL PRINTING & FINISHINGS0S0S0S0S0CONSTRUCTION NERVICESS10,100S10,100S0S0S0CORROSION - INTEGRTY REMEDIATION SERVICES - BELOW GROUNDS10,292S12,88S3S0DINING & VENDINGS0S0S0S0S0S0DINING & VENDINGS0S0S0S0S0S0ELECTRICAL SERVICESS962S12,88S13S0DINING & VENDINGS0S0S0S0S0ELECTRICAL SERVICESS962S229S733S0<	\$52	\$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$0           \$10           \$0           \$115           \$0           \$0           \$11624           \$0           \$1,624           \$0           \$1,941	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$12,489 \$0 \$11,624 \$0 \$11,624	\$0 \$0 \$0 \$0 \$0 \$0 \$16 \$10 \$12 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$612 \$0 \$12 \$0 \$0 \$12	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$115 \$0 \$0 \$0 \$0 \$115	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$2,934 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$3,192 \$0 \$115 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$16,292 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$11,686 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$63 \$0 \$0 \$0 \$0 \$0 \$2 \$0 \$0 \$0	\$0 \$63 \$0 \$0 \$0 \$736 \$2 \$16,293 \$0	\$52 \$278 \$0 \$0 \$144 \$16,993 \$8,668 \$6,370 \$0
AD AGENCIESS0S0S0S0ADMINISTRATIVE PRODUCTS AND SERVICESS0S0S0S0ASSET PROTECTION SERVICESS0S0S0S0BACKGROUND CHECKS & DRUG TESTINGS0S0S0S0BELOW GROUND CHECKS & DRUG TESTINGS0S0S0S0BULDING CHECKS & DRUG TESTINGS0S0S0S0BULDING CONSTRUCTESS0S0S0S736BULDING CONSTRUCTIONS16,292S4,607S11,686S0BUSINESS AND FINANCIAL SERVICESS0S0S0S0CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATESS242S242S0S4667COLLECTION AGENCYS10,682S18,682S10S0S0CONSTRUCTION INSPECTION SERVICESS18,682S18,682S0S0ADOV GROUNDINTEGRITY REMEDIATION SERVICESS10,101S10,101S0S0DINING & VENDINGS11,291S1,288S3S0S0DINING & VENDINGS0S0S0S0S0S0ELEDWSS11,291S1,288S3S0S0ELEDWSS11,291S1,288S1S0S0ELECTRICAL SERVICESS962S229S733S0ELECTRICAL SERVICESS962S229S733S0ELECTRICAL SERVICESS962S249S3S0ELECTRICAL SERVICESS962S229S733S0ELECTRICAL SERVICESS962S212S73	\$278	\$0 \$0 \$0 \$0 \$0 \$4,333 \$0 \$115 \$0 \$0 \$11,624 \$11,624 \$0 \$11,624	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$12,489 \$0 \$115 \$0 \$10 \$0 \$11,624 \$0	\$0 \$0 \$0 \$0 \$0 \$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$612 \$0 \$12 \$0 \$12 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$258 \$0 \$115 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$2,934 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$3,192 \$0 \$115 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$16,292 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$11,686 \$0 \$0	\$0 \$0 \$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0 \$0	\$63 \$0 \$0 \$0 \$0 \$2 \$0 \$0 \$0	\$63 \$0 \$0 \$736 \$2 \$16,293 \$0	\$278 \$0 \$0 \$144 \$16,993 \$8,668 \$6,370 \$0
ADMINISTRATIVE PRODUCTS AND SERVICES\$0\$0\$0\$0ASSET PROTECTION SERVICES\$0\$0\$0\$0BACKGROUND CHECKS & DRUG TESTING\$0\$0\$0\$0BELOW GROUND PIPELINE - MAINTENANCE AND REPAIR SERVICES\$0\$0\$0\$736BILLING SERVICES\$0\$0\$0\$0\$7941BUILDING CONSTRUCTION\$16,292\$4,607\$11,686\$0BUILDING CONSTRUCTION\$16,292\$4,607\$10\$0BUSINESS AND FINANCIAL SERVICES\$0\$0\$0\$0CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATES\$242\$242\$0\$46COLLECTION AGENCY\$0\$0\$0\$0\$0CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$10\$0CONSTRUCTION INSPECTION SERVICES - BELOW GROUND\$1,010\$0\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$1,010\$1,010\$0\$0DINING & VENDINGSURCES\$1,010\$1,010\$0\$0DOCUMENT MANAGEMENT & SHREDDING SERVICES\$0\$0\$0\$0BELOW S\$128\$128\$128\$10\$0\$0ELECTRICAL SERVICES\$0\$0\$0\$0\$0\$0ELECTRICAL SERVICES\$0\$0\$0\$0\$0\$0ELECTRICAL SERVICES\$0\$0\$0\$0\$0\$0ELECTRICAL SERVICES\$0\$0\$0\$0\$0\$0 </td <td>\$0           \$0           \$104           \$16,258           \$727           \$1,764           \$1,764           \$1,024           \$1,024           \$10           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024</td> <td>\$0 \$0 \$0 \$0 \$4,333 \$0 \$115 \$0 \$0 \$11,624 \$11,624 \$0 \$11,624</br></br></br></td> <td>\$0 \$0 \$0 \$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0</td> <td>\$0 \$0 \$0 \$0 \$16 \$10 \$12 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$612 \$0 \$12 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$0 \$258 \$0 \$115 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$2,934 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$3,192 \$0 \$115 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$16,292 \$0 \$242 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0</td> <td>\$0 \$0 \$0 \$0 \$0 \$11,686 \$0 \$0</td> <td>\$0 \$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$2 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$736 \$2 \$16,293 \$0</td> <td>\$0 \$0 \$144 \$16,993 \$8,668 \$6,370 \$0</td>	\$0           \$0           \$104           \$16,258           \$727           \$1,764           \$1,764           \$1,024           \$1,024           \$10           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024           \$10           \$10,024	\$0 \$0 \$0 \$0 \$4,333 \$0 \$115 	\$0 \$0 \$0 \$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0	\$0 \$0 \$0 \$0 \$16 \$10 \$12 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$612 \$0 \$12 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$258 \$0 \$115 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$2,934 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$3,192 \$0 \$115 \$0	\$0 \$0 \$0 \$0 \$0 \$16,292 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$0 \$11,686 \$0 \$0	\$0 \$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$2 \$0 \$0 \$0	\$0 \$0 \$0 \$736 \$2 \$16,293 \$0	\$0 \$0 \$144 \$16,993 \$8,668 \$6,370 \$0
ASSET PROTECTION SERVICES\$0\$0\$0\$0BACKGROUND CHECKS & DRUG TESTING\$0\$0\$0\$0BELOW GROUND CHECKS & DRUG TESTING\$0\$0\$0\$0BELOW GROUND PIPELINE - MAINTENANCE AND REPAIR SERVICES\$0\$0\$0\$736BILLING SERVICES\$0\$0\$0\$0\$7941BUILDING CONSTRUCTION\$16,292\$4,607\$11,686\$0BUSINESS AND FINANCIAL SERVICES\$0\$0\$0\$0CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATES\$242\$242\$0\$466COLLECTION AGENCY\$0\$0\$0\$0\$0CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$18,682\$0\$0CONSTRUCTION INSPECTION SERVICES - BELOW GROUND\$1,010\$1,010\$0\$0\$0DINING & VENDINGSERVICES - BELOW GROUND\$1,010\$1,010\$0\$0\$0DINING & VENDINGSERVICES - BELOW GROUND\$1,010\$1,010\$0\$0\$0DINING & VENDINGSERVICES\$4,074\$4,074\$0\$0\$0DOCUMENT MANAGEMENT & SHREDDINS SERVICES\$0\$0\$0\$0\$0\$0ELEGWS\$128\$128\$128\$128\$0\$0\$0ELEGWS\$962\$229\$733\$0\$0\$0\$0ELEGWS FERVICES\$0\$0\$0\$0\$0\$0\$0\$0ELEGY ICAL SERVICES\$962\$229<	\$0           \$144           \$16,258           \$727           \$1,624           \$1,025           \$1,028 <td>\$0 \$0 \$0 \$4,333 \$0 \$115 \$0 \$0 \$11,624 \$1,941</td> <td>\$0 \$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0</td> <td>\$0 \$0 \$0 \$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$612 \$0 \$12 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$258 \$0 \$115 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$2,934 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$0 \$3,192 \$0 \$115 \$0</td> <td>\$0 \$0 \$0 \$16,292 \$0 \$242 \$0</td> <td>\$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0</td> <td>\$0 \$0 \$0 \$11,686 \$0 \$0</td> <td>\$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0 \$2 \$0 \$0 \$0</td> <td>\$0 \$0 \$736 \$2 \$16,293 \$0</td> <td>\$0 \$144 \$16,993 \$8,668 \$6,370 \$0</td>	\$0 \$0 \$0 \$4,333 \$0 \$115 \$0 \$0 \$11,624 \$1,941	\$0 \$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0	\$0 \$0 \$0 \$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$612 \$0 \$12 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$258 \$0 \$115 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$2,934 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$3,192 \$0 \$115 \$0	\$0 \$0 \$0 \$16,292 \$0 \$242 \$0	\$0 \$0 \$0 \$0 \$4,607 \$0 \$242 \$0	\$0 \$0 \$0 \$11,686 \$0 \$0	\$0 \$0 \$736 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2 \$0 \$0 \$0	\$0 \$0 \$736 \$2 \$16,293 \$0	\$0 \$144 \$16,993 \$8,668 \$6,370 \$0
BACKGROUND CHECKS & DRUG TESTING\$0\$0\$0\$0BELOW GROUND PIPELINE - MAINTENANCE AND REPAIR SERVICES\$0\$0\$0\$736BILLING SERVICES\$0\$0\$0\$7941BUILDING CONSTRUCTION\$16,292\$4,607\$11,686\$0BUSINESS AND FINANCIAL SERVICES\$0\$0\$0\$0CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATES\$242\$242\$0\$4607COLLECTION AGENCY\$0\$0\$0\$0\$0CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$0\$0CONSTRUCTION INSPECTION SERVICES\$11,010\$1,010\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$1,010\$1,010\$0\$0DINING & VENDING\$0\$0\$0\$1\$1DINING & VENDING\$1,291\$1,288\$3\$0DINING & VENDING\$128\$128\$12\$0\$0DICUMENT MANAGEMENT & SHREDDING SERVICES\$962\$229\$733\$0ELECTRICAL SERVICES\$962\$229\$733\$0ELECTRICAL SERVICES\$962\$229\$733\$0ENGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$0\$0\$0\$0ENERGY SERVICES\$0\$0\$0\$0\$0ENERGY SERVICES\$0\$0\$0\$0\$0ENERGY SERVICES\$0\$0\$0	\$144           \$16,258           \$7727           \$1,764           \$0           \$1,024           \$1,024           \$16           \$1,008           \$1,008           \$1,79           \$389	\$0 \$0 \$4,333 \$0 \$115 \$0 \$0 \$11,624 \$0 \$11,624 \$0 \$1,941	\$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0	\$0 \$0 \$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$612 \$0 \$12 \$0 \$0 \$0	\$0 \$0 \$258 \$0 \$115 \$0 \$0 \$0	\$0 \$0 \$2,934 \$0 \$0 \$0 \$0	\$0 \$0 \$3,192 \$0 \$115 \$0	\$0 \$0 \$16,292 \$0 \$242 \$0	\$0 \$0 \$4,607 \$0 \$242 \$0	\$0 \$0 \$11,686 \$0 \$0	\$0 \$736 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2 \$0 \$0	\$0 \$736 \$2 \$16,293 \$0	\$144 \$16,993 \$8,668 \$6,370 \$0
BELOW GROUND PIPELINE - MAINTENANCE AND REPAIR SERVICES\$0\$0\$0\$736BILLING SERVICES\$0\$0\$0\$7941BUILDING CONSTRUCTION\$16,292\$4,607\$11,686\$0BUSINESS AND FINANCIAL SERVICES\$0\$0\$0\$0COLLECTION AGENCY\$0\$0\$0\$460COLLECTION AGENCY\$0\$0\$0\$0CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$0\$0CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$0\$0CORDOSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$1,010\$1,010\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$4,074\$4,074\$0\$0DINING & VENDING\$12,291\$1,288\$33\$0DINING & VENDING\$14\$1,291\$1,288\$30\$0DICUMENT MANAGEMENT & SHREDDING SERVICES\$0\$0\$0\$0\$1ELEDWS\$128\$128\$128\$30\$0\$0ELECTRICAL SERVICES\$962\$229\$733\$0\$0ELECTRICAL SERVICES\$0\$0\$0\$0\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$0\$0\$0\$0ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$16,936\$13,791\$3,145\$0	\$16,258       \$727       \$1,764       \$0       \$1,024       \$281       \$16       \$1,008       \$1,79       \$739       \$389	\$0 \$4,333 \$0 \$115 \$0 \$0 \$11,624 \$11,624 \$1,941	\$0 \$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0	\$0 \$0 \$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$612 \$0 \$12 \$0 \$0 \$0	\$0 \$0 \$258 \$0 \$115 \$0 \$0	\$0 \$0 \$2,934 \$0 \$0 \$0	\$0 \$0 \$3,192 \$0 \$115 \$0	\$0 \$0 \$16,292 \$0 \$242 \$0	\$0 \$0 \$4,607 \$0 \$242 \$0	\$0 \$0 \$11,686 \$0 \$0	\$736 \$0 \$0 \$0 \$0 \$0	\$0 \$2 \$0 \$0	\$736 \$2 \$16,293 \$0	\$16,993 \$8,668 \$6,370 \$0
REPAIR SERVICES         S0         S0 <ths0< th="">         S0         S0</ths0<>	\$727 \$1,764 \$0 \$1,024 \$281 \$16 \$1,008	\$0 \$4,333 \$0 \$115 \$0 \$0 \$11,624 \$0 \$11,941	\$0 \$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0	\$0 \$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0	\$0 \$596 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$612 \$0 \$12 \$0 \$0 \$0	\$0 \$258 \$0 \$115 \$0 \$0	\$0 \$2,934 \$0 \$0 \$0 \$0	\$0 \$3,192 \$0 \$115 \$0	\$0 \$16,292 \$0 \$242 \$0	\$0 \$4,607 \$0 \$242 \$0	\$0 \$11,686 \$0 \$0	\$0 \$0 \$0 \$0	\$2 \$0 \$0	\$2 \$16,293 \$0	\$8,668 \$6,370 \$0
BUILDING CONSTRUCTION         \$16,292         \$4,607         \$11,686         \$0           BUSINESS AND FINANCIAL SERVICES         \$0         \$0         \$0         \$0         \$0         \$0         \$0           CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATES         \$242         \$242         \$0         \$460           COLLECTION AGENCY         \$0         \$0         \$0         \$0         \$0         \$0           CONSTRUCTION INSPECTION SERVICES         \$18,682         \$18,682         \$10         \$0         \$0         \$0         \$0           CORROSION - INTEGRITY REMEDIATION SERVICES - \$1,010         \$1,010         \$0         \$0         \$1         \$0           DINING & VENDING         SUPCINGOUND         \$4,074         \$4,074         \$0         \$1         \$1           DOCUMENT MANAGEMENT & SHREDDING SERVICES - \$1,010         \$1,291         \$1,288         \$3         \$0         \$0           DINING & VENDING         SO         \$0         \$0         \$0         \$1         \$1         \$1           ELECTRICAL SERVICES         \$0         \$0         \$0         \$0         \$0         \$0         \$0           ELECTRICAL SERVICES         \$1,291         \$1,288         \$128         \$0         \$0	\$1,764         \$           \$0         \$           \$1,024         \$           \$281         \$           \$16         \$           \$1008         \$1           \$179         \$           \$389         \$	\$4,333 \$0 \$115 \$0 \$0 \$11,624 \$0 \$1,941	\$8,156 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$12,489 \$0 \$115 \$0 \$0 \$11,624 \$0	\$16 \$0 \$12 \$0 \$0 \$0 \$0 \$0	\$596 \$0 \$0 \$0 \$0 \$0 \$0	\$612 \$0 \$12 \$0 \$0 \$0	\$258 \$0 \$115 \$0 \$0	\$2,934 \$0 \$0 \$0	\$3,192 \$0 \$115 \$0	\$16,292 \$0 \$242 \$0	\$4,607 \$0 \$242 \$0	\$11,686 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$16,293 \$0	\$6,370 \$0
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CHEMICALS GASES LUBRICANTS FLUIDS & AGGREGATES\$242\$242\$0\$46COLLECTION AGENCY\$0\$0\$0\$0\$481COMMERCIAL PRINTING & FINISHING\$0\$0\$0\$0\$0CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$18,682\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - ABOVE GROUND\$1,010\$1,010\$0\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$4,074\$4,074\$0\$0\$0DINING & VENDING\$1,291\$1,288\$3\$0\$0\$0DICUMENT MANAGEMENT & SHREDDING SERVICES\$0\$0\$0\$0\$0\$0ELBOWS\$128\$128\$128\$128\$10\$0\$0ELEOTRICAL SERVICES\$962\$229\$733\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY PERGRAMS\$0\$0\$0\$0\$0\$0ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$16,936\$13,791\$3,145\$0	\$1,024 23 \$281 24 \$16 51,008 \$1 \$179 5 \$739 \$ \$389 24	\$115 \$0 \$0 \$11,624 \$0 \$1,941	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$115 \$0 \$0 \$11,624 \$0	\$12 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$12 \$0 \$0	\$115 \$0 \$0	\$0 \$0	\$115 \$0	\$242 \$0	\$242 \$0	\$0	\$0			
COLLECTION AGENCY\$0\$0\$0\$481COMMERCIAL PRINTING & FINISHING\$0\$0\$0\$0\$0CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$18,682\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - ABOVE GROUND\$1,010\$1,010\$0\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$4,074\$4,074\$0\$0\$0DINING & VENDING\$1,010\$1,210\$1,288\$3\$0\$0DIRECT MAIL\$1,291\$1,288\$3\$0\$0\$0DOCUMENT MANAGEMENT & SHREDDING SERVICES\$9\$0\$0\$0\$0\$0ELBOWS\$128\$128\$128\$128\$10\$0\$0\$0ELECTRICAL SERVICES\$962\$229\$733\$0\$0\$0\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330\$0 <td>\$281           \$16           \$1,008         \$1           \$179         \$           \$739         \$           \$389         \$</td> <td>\$0 \$0 \$11,624 \$0 \$1,941</td> <td>\$0 \$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$11,624 \$0</td> <td>\$0 \$0 \$0 \$0</td> <td>\$0 \$0 \$0</td> <td>\$0 \$0</td> <td>\$0 \$0</td> <td>\$0</td> <td>\$0</td> <td>\$0</td> <td>\$0</td> <td></td> <td></td> <td>\$445</td> <td>\$687</td> <td></td>	\$281           \$16           \$1,008         \$1           \$179         \$           \$739         \$           \$389         \$	\$0 \$0 \$11,624 \$0 \$1,941	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$11,624 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0			\$445	\$687	
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CONSTRUCTION INSPECTION SERVICES\$18,682\$18,682\$18,682\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$1,010\$1,010\$0\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$4,074\$4,074\$0\$0\$0DINING & VENDING\$1,210\$1,288\$3\$0\$0DIRECT MAIL\$1,291\$1,288\$33\$0\$0DOCUMENT MANAGEMENT & SHREDDING SERVICES\$0\$0\$0\$21ELBOWS\$128\$128\$128\$0\$0\$0ELECTRICAL SERVICES\$962\$229\$733\$0\$0ELECTRICAL SERVICES\$0\$0\$0\$0\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY PROGRAMS\$0\$0\$0\$0\$0\$0ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$16,936\$13,791\$3,145\$0	\$1,008 \$1 \$179 \$ \$739 \$ \$389	\$11,624 \$0 \$1,941	\$0 \$0 \$0	\$11,624 \$0	\$0 \$0	\$0			\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$762
CORROSION - INTEGRITY REMEDIATION SERVICES - ABOVE GROUND\$1,010\$1,010\$0\$0CORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$4,074\$4,074\$0\$0DINING & VENDING\$0\$0\$0\$0\$1DIRECT MAIL\$1,291\$1,288\$3\$0DOCUMENT MANAGEMENT & SHREDDING SERVICES\$0\$0\$0\$0ELBOWS\$128\$128\$128\$0\$0ELBOWS\$128\$128\$128\$0\$0ELECTRICAL SERVICES\$962\$229\$733\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$0\$0\$0\$0ENGINEERING ANALYSIS SERVICES\$16,936\$13,791\$3,145\$0	\$179 \$739 \$ \$389	\$0 \$1,941	\$0 \$0	\$0	\$0		\$0	\$0				\$0	\$0	\$0	\$0	\$0	\$16
ABOVE GROUNDSI,010SI,010SI,010SUSUCORROSION - INTEGRITY REMEDIATION SERVICES - BELOW GROUND\$4,074\$4,074\$0\$0DINING & VENDING\$0\$0\$0\$0\$1DIRECT MAIL\$1,291\$1,288\$3\$0DOCUMENT MANAGEMENT & SHREDDING SERVICES\$0\$0\$0\$21ELBOWS\$128\$128\$128\$10\$0ELECTRICAL SERVICES\$962\$229\$733\$0ELECTRICAL SERVICES\$0\$0\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY PROGRAMS\$0\$0\$0\$0\$0ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$10,296\$13,791\$3,145\$0	\$739 \$ \$389	\$1,941	\$0			\$0		ΨŪ	\$0	\$0	\$11,624	\$11,624	\$0	\$0	\$0	\$11,624	\$19,689
BELOW GROUND         \$4,0/4         \$4,0/4         \$40         \$10           DINING & VENDING         \$0         \$0         \$1         \$1           DIRECT MAIL         \$1,291         \$1,288         \$3         \$0           DOCUMENT MANAGEMENT & SHREDDING SERVICES         \$0         \$0         \$21           ELBOWS         \$128         \$128         \$128         \$0         \$0           ELEOTRICAL SERVICES         \$962         \$229         \$733         \$0           ELECTRICAL SERVICES         \$0         \$0         \$0         \$0         \$0           ELECTRICAL SERVICES         \$962         \$229         \$733         \$0         \$0           ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS         \$8,287         \$8,212         \$75         \$330           ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING         \$0         \$0         \$0         \$0           ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING         \$0         \$0         \$0         \$0         \$0           ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING         \$0         \$0         \$0         \$0         \$0           ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING         \$16,936         \$13,791         \$3,145         \$0 <td>\$389</td> <td></td> <td></td> <td>\$1,941</td> <td>\$1,978</td> <td></td> <td>\$0</td> <td>\$1,189</td>	\$389			\$1,941	\$1,978		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,189
DIRECT MAIL\$1,291\$1,288\$3\$0DOCUMENT MANAGEMENT & SHREDDING SERVICES\$0\$0\$0\$21ELBOWS\$128\$128\$10\$0ELECTRICAL SERVICES\$962\$229\$733\$0ELECTRICAL SERVICES\$0\$0\$0\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY PROGRAMS\$0\$0\$0\$0\$0ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$16,936\$13,791\$3,145\$0		\$0	\$0			\$0	\$1,978	\$0	\$0	\$0	\$3,918	\$3,918	\$0	\$0	\$0	\$3,918	\$4,813
DOCUMENT MANAGEMENT & SHREDDING SERVICES         \$0         \$0         \$0         \$21           ELBOWS         \$128         \$128         \$128         \$0         \$0           ELECTRICAL SERVICES         \$962         \$229         \$733         \$0           ELECTRICAL SERVICES         \$0         \$0         \$0         \$0           EMPLOYEE INSURANCE & BENEFITS         \$0         \$0         \$0         \$0           ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS         \$8,287         \$8,212         \$75         \$330           ENERGY PROGRAMS         \$0         \$0         \$0         \$0         \$0         \$0           ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR         \$16,936         \$13,791         \$3,145         \$0	\$261			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$390
ELBOWS         \$128         \$128         \$128         \$0           ELECTRICAL SERVICES         \$962         \$229         \$733         \$0           EMPLOYEE INSURANCE & BENEFITS         \$0         \$0         \$0         \$0           ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS         \$8,287         \$8,212         \$75         \$330           ENERGY PROGRAMS         \$0         \$0         \$0         \$0         \$0           ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR         \$10,936         \$13,791         \$3,145         \$0		\$0	\$0	\$0	\$97	\$3	\$100	\$0	\$0	\$0	\$100	\$97	\$3	\$0	\$3	\$103	\$1,549
ELECTRICAL SERVICES\$962\$229\$733\$0EMPLOYEE INSURANCE & BENEFITS\$0\$0\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY PROGRAMS\$0\$0\$0\$0\$0ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$16,936\$13,791\$3,145\$0	\$456	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21	\$0	\$21	\$477
EMPLOYEE INSURANCE & BENEFITS\$0\$0\$0ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS\$8,287\$8,212\$75\$330ENERGY PROGRAMS\$0\$0\$0\$0\$0ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR\$0\$0\$0\$0ENGINEERING ANALYSIS SERVICES\$16,936\$13,791\$3,145\$0	\$0	\$1	\$0	\$1	\$0	\$0	\$0	\$118	\$0	\$118	\$118	\$118	\$0	\$0	\$0	\$118	\$128
ENERGY EFFICIENCY: CONSUMER ENERGY PROGRAMS         \$8,287         \$8,212         \$75         \$330           ENERGY PROGRAMS         \$0 <td< td=""><td>\$399</td><td>\$0</td><td>\$0</td><td>\$0</td><td>\$228</td><td>\$392</td><td>\$620</td><td>\$0</td><td>\$0</td><td>\$0</td><td>\$620</td><td>\$228</td><td>\$392</td><td>\$0</td><td>\$0</td><td>\$620</td><td>\$628</td></td<>	\$399	\$0	\$0	\$0	\$228	\$392	\$620	\$0	\$0	\$0	\$620	\$228	\$392	\$0	\$0	\$620	\$628
ENERGY PROGRAMS       \$0       \$0       \$0       \$0         ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR       \$0       \$0       \$0       \$0         ENGINEERING ANALYSIS SERVICES       \$16,936       \$13,791       \$3,145       \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ENERGY SERVICES: GOVERNMENTAL CONTRACTING - BUILDING CONSTRUCTION & REPAIR       \$0       \$0       \$0         ENGINEERING ANALYSIS SERVICES       \$16,936       \$13,791       \$3,145       \$0	\$19,599	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,141
CONSTRUCTION & REPAIR\$U\$U\$UENGINEERING ANALYSIS SERVICES\$16,936\$13,791\$3,145\$0	\$179	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$179
	\$17	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$17
ENGINEERING DESIGN AND PERMITTING SERVICES \$272 \$5 \$267 \$0	\$55,646 \$3	\$3,698	\$1,267	\$4,965	\$5,077	\$1,878	\$6,954	\$0	\$0	\$0	\$11,919	\$8,774	\$3,145	\$0	\$37,510	\$49,429	\$69,437
	\$554	\$5	\$0	\$5	\$0	\$267	\$267	\$0	\$0	\$0	\$272	\$5	\$267	\$0	\$0	\$272	\$558
ENGINEERING SERVICES         \$847         \$661         \$186         \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$661
ENVIRONMENTAL SERVICES         \$12,821         \$2,467         \$10,353         \$0	\$11,194	\$117	\$7,188	\$7,306	\$90	\$1,133	\$1,223	\$0	\$66	\$66	\$8,595	\$207	\$8,388	\$0	\$0	\$8,595	\$13,661
EQUIPMENT / MATERIAL INSPECTIONS AND \$1,325 \$0 \$1,325 \$0	\$0	\$0	\$1,267	\$1,267	\$0	\$0	\$0	\$0	\$0	\$0	\$1,267	\$0	\$1,267	\$0	\$0	\$1,267	\$0
EQUIPMENT RENTAL \$11,242 \$78 \$11,164 \$258	\$599	\$0	\$10,404	\$10,404	\$78	\$760	\$838	\$0	\$0	\$0	\$11,242	\$78	\$11,164	\$258	\$0	\$11,500	\$935
FACILITIES EQUIPMENT AND SUPPLIES         \$0         \$0         \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FACILITIES MANAGEMENT AND MAINTENANCE         \$0         \$0         \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FACILITIES SERVICES - INDOOR         \$13,619         \$3,476         \$10,144         \$89	\$280	\$0	\$158	\$159	\$2	\$0	\$2	\$0	\$23	\$23	\$184	\$3	\$182	\$47	\$0	\$232	\$3,845
FACILITIES SERVICES - OUTDOOR         \$1,799         \$1,791         \$8         \$0	\$3,208	\$179	\$0	\$179	\$1,606	\$0	\$1,606	\$0	\$0	\$0	\$1,785	\$1,785	\$0	\$0	\$0	\$1,785	\$4,999
FACILITY/PROPERTY RENT         \$0         \$0         \$142	\$3	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$145
FENCING BARRIER INSTALLATION SERVICES \$1,314 \$0 \$1,314	\$2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2
FINANCIAL CONSULTING SERVICES \$0 \$0 \$0	\$2,177	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,177
FLEET EQUIPMENT         \$86         \$12         \$74         \$0		\$0	\$0	\$0	\$12	\$74	\$86	\$0	\$0	\$0	\$86	\$12	\$74	\$0	\$0	\$86	\$13
FLEET MANAGEMENT SERVICES     \$90     \$0     \$0	\$0	\$2	\$0	\$2	\$15	\$0	\$15	\$0	\$0	\$0	\$17	\$17	\$0	\$0	\$0	\$17	\$177
FLEET SERVICES         \$0         \$0         \$0         \$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0



# Appendix A (continued)

Tier 1 & Tier 2 Combined Unless Specified		African	American	Asian	American	Cau	casian	Hispanic	American	Native A	American		Total MBE			Total WBE			Total VBE		
Product Service Description	Professional Services (Y/N)	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total (Calculated)	
FLOWERS GIFTS & MISC	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
FUEL (OIL & GAS)	N	\$10,539	\$0	\$2,587	\$0	\$3,918	\$3,787	\$0	\$0	\$0	\$0	\$2,587	\$10,539	\$13,126	\$4,354	\$378	\$4,732	\$3,918	\$0	\$3,918	
GAS INFRASTRUCTURE MATERIALS	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
GAS STORAGE (SHOP FABRICATED ONLY)	N	\$0	\$0	\$0	\$0	\$0	\$44	\$16	\$0	\$0	\$0	\$16	\$0	\$16	\$44	\$0	\$44	\$0	\$0	\$0	
GENERAL CONSULTING SERVICES	Y	\$0	\$0	\$0	\$0	\$536	\$99	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$99	\$0	\$99	\$536	\$0	\$536	
GENERAL INDUSTRIAL SUPPLIES / MRO	N	\$0	\$0	\$0	\$0	\$736	\$1,021	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,022	\$273	\$1,295	\$464	\$0	\$464	
GENERAL TRAVEL EXPENSES	Y	\$0	\$0	\$0	\$0	\$0	\$54	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$54	\$54	\$0	\$0	\$0	
GROUND TRANSPORTATION	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
HAZARDOUS MATERIALS HANDING AND DISPOSAL SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$1,149	\$0	\$0	\$0	\$0	\$1,149	\$1,149	\$0	\$0	\$0	\$0	\$0	\$0	
HR CONSULTING	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
HR SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
HW PURCHASE / MAINTENANCE	Y	\$0	\$0	\$0	\$0	\$0	\$6	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6	\$0	\$6	\$0	\$0	\$0	
INDUSTRIAL CONTROLS AND SOLUTIONS	N	\$0	\$0	\$0	\$0	\$0	\$11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11	\$0	\$11	\$0	\$0	\$0	
IT CONSULTING	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4	\$0	\$0	\$4	\$4	\$0	\$0	\$0	\$0	\$0	\$0	
IT OUTSIDE SERVICES	Y	\$48	\$0	\$0	\$0	\$0	\$18	\$5	\$0	\$202	\$0	\$255	\$0	\$255	\$18	\$0	\$18	\$0	\$0	\$0	
IT PRODUCTS AND SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
LAND ACQUISITION SERVICES	v	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-
LEAK SURVEY SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$2,419	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,419	\$0	\$2,419	\$0	\$0	\$0	
LEGAL AND REGULATORY SERVICES	v	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
LEGAL SERVICES	Y	\$902	\$0	\$0	\$0	\$0	\$12	\$0	\$0	\$0	\$0	\$907	\$0	\$907	\$12	\$0	\$12	\$0	\$0	\$0	
MARKET RESEARCH	Y	\$0	\$0	\$0	\$0	\$0	\$86	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$86	\$86	\$0	\$0	\$0	-
MARKET RESEARCH	Y	\$4	\$0	\$88	\$0	\$0	\$27	\$0	\$0	\$3	\$0	\$95	\$0	\$95	\$26	\$1	\$27	\$0	\$0	\$0	
MARKETING EPENTS AND STONSOLSTIF'S MARKETING SERVICES	v	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
MEDIA BUY	Y	\$0	\$0	\$0	\$0	\$0	\$9		\$0	\$0	\$0	\$0	\$0	\$0	\$31	\$0	\$31	\$0	\$0	\$0	
MEDIA BOT MEDICAL SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$9	\$22 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6	\$0	\$6	\$0	\$0	\$0	
METER SET - MAINTENANCE AND REPAIR SERVICES	N	\$31,158 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$657	\$10,241 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$41,518 \$0	\$0 \$0	\$41,518 \$0	\$657	\$0	\$657	\$0 \$0	\$0 \$0	\$0 \$0	
	Y														\$2,479	\$343	\$2,822				
MISCELLANEOUS ADMIN MISCELLANEOUS BPO	T V	\$0 \$29	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$29	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	
	T N			\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29								
	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
NON-DESTRUCTIVE EXAMINATION (NDE) SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$2,164	\$0	\$0	\$0	\$0	\$110	\$0	\$110	\$2,126	\$39	\$2,164	\$171	\$0	\$171	
	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
OFFICE FURNITURE	N	\$0	\$0	\$0	\$0	\$0	\$98	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$98	\$0	\$98	\$0	\$0	\$0	
OFFICE SUPPLIES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$86	\$0	\$0	\$0	\$86	\$0	\$86	\$0	\$0	\$0	\$0	\$0	\$0	
OFF-ROAD VEHICLES	N	\$992	\$0	\$0	\$0	\$32	\$0	\$0	\$0	\$0	\$0	\$428	\$564	\$992	\$2,335	\$32	\$2,367	\$0	\$0	\$0	-
OTHER	Y	\$708	\$0	\$74	\$142	\$164	\$704	\$1,487	\$0	\$271	\$0	\$1,396	\$19,002	\$20,398	\$1,072	\$14,716	\$15,788	\$154	\$597	\$751	
OTHER	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
OTHER EQUIPMENT AND INSTALLATION SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
OTHER NATURAL GAS MATERIAL	N	\$31	\$0	\$0	\$0	\$816	\$1,900	\$0	\$0	\$0	\$0	\$31	\$0	\$31	\$388	\$1,897	\$2,286	\$816	\$0	\$816	
PARKING TICKETS & TOLLS	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
PAVING RESTORATION MAINTENANCE AND REPAIR SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$5	\$5	\$0	\$0	\$0	\$0	\$5	\$5	\$0	\$5	\$5	\$0	\$0	\$0	
PAVING RESTORATION MAINTENANCE AND REPAIR SERVICES	N	\$3,717	\$0	\$0	\$0	\$0	\$16,391	\$6,703	\$0	\$0	\$0	\$10,420	\$0	\$10,420	\$16,391	\$0	\$16,391	\$0	\$0	\$0	
PIPE & TUBING (STEEL / PLASTIC)	N	\$0	\$0	\$0	\$0	\$1,571	\$193	\$0	\$0	\$0	\$0	\$258	\$0	\$258	\$1,685	\$0	\$1,685	\$341	\$0	\$341	
PIPELINE CONSTRUCTION SERVICES	N	\$28,814	\$0	\$0	\$0	\$1,307	\$1,149	\$5,304	\$0	\$309	\$0	\$33,388	\$1,213	\$34,601	\$1,089	\$60	\$1,149	\$1,307	\$0	\$1,307	
PIPELINE DRILLING SERVICES	Ν	\$0	\$0	\$0	\$0	\$454	\$24	\$4	\$0	\$0	\$0	\$4	\$0	\$4	\$0	\$24	\$24	\$0	\$454	\$454	

Tier 1 & Tier 2 Combined Unless Specified	Total Diverse Spend (MBE+ WBE+VBW)	Total Diverse Tier 1	Total Diverse Tier 2	Total Small Business	Total non-Diverse Tier 1		Illinois MBE			Illinois WBE			Illinois VBE		Illinois Diverse Spend	Illinois Diverse Tier 1	Illinois Diverse Tier 2	Illinois Small Business	Illinois non-Diverse Tier 1	Illinois Total Spend	Total Spend
Product Service Description						Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total	Tier 1	Tier 2	Total							
FLOWERS GIFTS & MISC	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FUEL (OIL & GAS)	\$21,776	\$10,859	\$10,917	\$0	\$0	\$2,587	\$0	\$2,587	\$0	\$0	\$0	\$3,918	\$0	\$3,918	\$6,505	\$6,505	\$0	\$0	\$0	\$6,505	\$10,859
GAS INFRASTRUCTURE MATERIALS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GAS STORAGE (SHOP FABRICATED ONLY)	\$60	\$60	\$0	\$0	\$1,985	\$0	\$0	\$0	\$44	\$0	\$44	\$0	\$0	\$0	\$44	\$44	\$0	\$0	\$0	\$44	\$2,045
GENERAL CONSULTING SERVICES	\$634	\$634	\$0	\$15	\$1,463	\$0	\$0	\$0	\$99	\$0	\$99	\$0	\$0	\$0	\$99	\$99	\$0	\$0	\$0	\$99	\$2,112
GENERAL INDUSTRIAL SUPPLIES / MRO	\$1,759	\$1,486	\$273	\$89	\$2,251	\$0	\$0	\$0	\$552	\$0	\$552	\$463	\$0	\$463	\$1,015	\$1,015	\$0	\$66	\$3	\$1,083	\$3,826
GENERAL TRAVEL EXPENSES	\$54	\$0	\$54	\$0	\$0	\$0	\$0	\$0	\$0	\$54	\$54	\$0	\$0	\$0	\$54	\$0	\$54	\$0	\$0	\$54	\$0
GROUND TRANSPORTATION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HAZARDOUS MATERIALS HANDING AND DISPOSAL SERVICES	\$1,149	\$0	\$1,149	\$0	\$3,589	\$0	\$1,149	\$1,149	\$0	\$0	\$0	\$0	\$0	\$0	\$1,149	\$0	\$1,149	\$0	\$0	\$1,149	\$3,589
HR CONSULTING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HR SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HW PURCHASE / MAINTENANCE	\$6	\$6	\$0	\$8	\$62	\$0	\$0	\$0	\$6	\$0	\$6	\$0	\$0	\$0	\$6	\$6	\$0	\$0	\$0	\$6	\$76
INDUSTRIAL CONTROLS AND SOLUTIONS	\$11	\$11	\$0	\$1,030	\$1,983	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$620	\$3	\$622	\$3,024
IT CONSULTING	\$4	\$0	\$4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IT OUTSIDE SERVICES	\$273	\$273	\$0	\$0	\$360	\$0	\$0	\$0	\$18	\$0	\$18	\$0	\$0	\$0	\$18	\$18	\$0	\$0	\$0	\$18	\$633
IT PRODUCTS AND SERVICES	\$275	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10	\$0
LAND ACQUISITION SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LEAK SURVEY SERVICES	\$2,419	\$2,419	\$0	\$0	\$0	\$0	\$0	\$0	\$2,257	\$0	\$2,257	\$0	\$0	\$0	\$2,257	\$2,257	\$0	\$0	\$0	\$2,257	\$2,420
LEGAL AND REGULATORY SERVICES	\$2,419	\$2,419	\$0	\$0	\$0	\$0	\$0	\$0	\$2,257	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,237	\$2,420
LEGAL SERVICES	\$919	\$919	\$0	\$0	\$3,952	\$902	\$0	\$902	\$0	\$0 ¢06	\$0	\$0	\$0	\$0	\$902	\$902	\$0	\$0	\$0	\$902	\$4,871
	\$86	\$0	\$86	\$0	\$0	\$0	\$0	\$0	\$0	\$86	\$86	\$0	\$0	\$0	\$86	\$0	\$86	\$0	\$0	\$86	\$0
MARKETING EVENTS AND SPONSORSHIPS	\$122	\$122	\$1	\$0	\$23	\$92	\$0	\$92	\$0	\$1	\$1	\$0	\$0	\$0	\$93	\$92	\$1	\$0	\$0	\$93	\$144
MARKETING SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MEDIA BUY	\$31	\$31	\$0	\$0	\$0	\$0	\$0	\$0	\$9	\$0	\$9	\$0	\$0	\$0	\$9	\$9	\$0	\$0	\$0	\$9	\$31
MEDICAL SERVICES	\$6	\$6	\$0	\$0	\$5	\$0	\$0	\$0	\$6	\$0	\$6	\$0	\$0	\$0	\$6	\$6	\$0	\$0	\$0	\$6	\$11
METER SET - MAINTENANCE AND REPAIR SERVICES	\$42,175	\$42,175	\$0	\$0	\$8,515	\$31,189	\$0	\$31,189	\$0	\$0	\$0	\$0	\$0	\$0	\$31,189	\$31,189	\$0	\$0	\$0	\$31,189	\$50,690
METERS AND ASSEMBLIES	\$2,822	\$2,479	\$343	\$0	\$21,565	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$24,044
MISCELLANEOUS ADMIN	\$0	\$0	\$0	\$0	\$468	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$468
MISCELLANEOUS BPO	\$29	\$0	\$29	\$0	\$40	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$40
MRO SUPPLIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NON SOURCEABLE AND OTHER	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NON-DESTRUCTIVE EXAMINATION (NDE) SERVICES	\$2,445	\$2,406	\$39	\$0	\$2,363	\$110	\$0	\$110	\$2,126	\$39	\$2,164	\$0	\$0	\$0	\$2,274	\$2,235	\$39	\$0	\$0	\$2,274	\$4,770
OFFICE EQUIPMENT	\$0	\$0	\$0	\$0	\$18	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18
OFFICE FURNITURE	\$98	\$98	\$0	\$0	\$0	\$0	\$0	\$0	\$98	\$0	\$98	\$0	\$0	\$0	\$98	\$98	\$0	\$0	\$0	\$98	\$98
OFFICE SUPPLIES	\$86	\$86	\$0	\$0	\$126	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$212
OFF-ROAD VEHICLES	\$3,359	\$2,763	\$596	\$0	\$562	\$428	\$564	\$992	\$0	\$32	\$32	\$0	\$0	\$0	\$1,024	\$428	\$596	\$0	\$0	\$1,024	\$3,324
OTHER	\$36,937	\$2,623	\$34,314	\$1,176	\$23,227	\$976	\$960	\$1,935	\$695	\$418	\$1,113	\$121	\$42	\$163	\$3,212	\$1,792	\$1,420	\$580	\$26	\$3,818	\$27,025
OTHER	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OTHER EQUIPMENT AND INSTALLATION SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OTHER NATURAL GAS MATERIAL	\$3,133	\$1,235	\$1,897	\$469	\$3,134	\$31	\$0	\$31	\$0	\$1,897	\$1,897	\$3	\$0	\$3	\$1,931	\$34	\$1,897	\$103	\$452	\$2,486	\$4,838
PARKING TICKETS & TOLLS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAVING RESTORATION MAINTENANCE AND REPAIR SERVICES	\$10	\$0	\$10	\$0	\$0	\$0	\$5	\$5	\$0	\$5	\$5	\$0	\$0	\$0	\$10	\$0	\$10	\$0	\$0	\$10	\$0
PAVING RESTORATION MAINTENANCE AND REPAIR SERVICES	\$26,811	\$26,811	\$0	\$0	\$5,841	\$10,420	\$0	\$10,420	\$16,391	\$0	\$16,391	\$0	\$0	\$0	\$26,811	\$26,811	\$0	\$0	\$0	\$26,811	\$32,652
PIPE & TUBING (STEEL / PLASTIC)	\$2,284	\$2,284	\$0	\$1,665	\$38,517	\$0	\$0	\$0	\$0	\$0	\$0	\$341	\$0	\$341	\$341	\$341	\$0	\$93	\$23,937	\$24,371	\$42,466
PIPELINE CONSTRUCTION SERVICES	\$37,056	\$35,784	\$1,272	\$0	\$313,396	\$28,946	\$1,213	\$30,158	\$19	\$60	\$79	\$0	\$0	\$0	\$30,237	\$28,965	\$1,272	\$0	\$0	\$30,237	\$349,180
PIPELINE DRILLING SERVICES	\$482	\$4	\$478	\$0	\$1,186	\$0	\$0	\$0	\$0	\$24	\$24	\$0	\$0	\$0	\$24	\$0	\$24	\$0	\$0	\$24	\$1,190



# Appendix A (continued)

Tier 1 & Tier 2 Combined Unless Specified		African /	American	Asian A	merican	Cau	casian	Hispanic	American	Native /	American		Total MBE			Total WBE			Total VBE		
Product Service Description	Professional Services (Y/N)	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total (Calculated)	
PIPELINE EQUIPMENT (SHOP FABRICATED ONLY)	N	\$0	\$0	\$0	\$0	\$0	\$76	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$13	\$76	\$89	\$0	\$0	\$0	
PIPELINE INFRASTRUCTURE CONSTRUCTION	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
PIPELINE INTEGRITY ASSESSMENT (INTERIOR / EXTERIOR)	Ν	\$0	\$0	\$2,176	\$0	\$0	\$131	\$1,222	\$0	\$0	\$0	\$3,398	\$0	\$3,398	\$135	\$0	\$135	\$0	\$0	\$0	
PIPELINE SAFETY EQUIPMENT	Ν	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$17	\$0	\$17	\$0	\$17	\$1	\$0	\$1	\$0	\$0	\$0	
POSTAGE & POSTAGE EQUIPMENT	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
PROJECT AND PROGRAM MANAGEMENT SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
PUBLIC RELATIONS	Y	\$0	\$0	\$0	\$0	\$0	\$34	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$93	\$0	\$93	\$0	\$0	\$0	
RAIL DELIVERY (INFRASTRUCTURE MATERIALS)	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
RECRUITING OUTPLACEMENT & RELOCATION SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$79	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$79	\$79	\$0	\$0	\$0	
REGULATORS	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
RIGHT OF WAY INSPECTION MAINTENANCE AND REMEDIATION SERVICES	N	\$109	\$0	\$0	\$0	\$10	\$13,815	\$93	\$0	\$0	\$0	\$1	\$201	\$202	\$11,275	\$2,540	\$13,815	\$9	\$0	\$10	
SAFETY	Ν	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
SAFETY SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$322	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$322	\$322	\$0	\$0	\$0	
SECURITY SERVICES (NON INFRASTRUCTURE)	N	\$2	\$0	\$0	\$0	\$0	\$166	\$0	\$0	\$0	\$0	\$0	\$2	\$2	\$166	\$0	\$166	\$0	\$0	\$0	
SMALL PARCEL SHIPPING COURIER AND SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
STAFFING	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29,973	\$0	\$0	\$0	\$29,973	\$29,973	\$0	\$0	\$0	\$0	\$0	\$0	
STORAGE / PLANT CONSTRUCTION SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
STORAGE AND PIPELINE SERVICES	N	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
SURVEY SERVICES	Y	\$592	\$0	\$12	\$0	\$0	\$0	\$544	\$0	\$971	\$0	\$1,097	\$1,022	\$2,119	\$0	\$0	\$0	\$0	\$0	\$0	
SW PURCHASE AND MAINTENANCE (PREMISE)	Y	\$11	\$0	\$0	\$0	\$0	\$15	\$0	\$0	\$0	\$0	\$0	\$11	\$11	\$0	\$15	\$15	\$0	\$0	\$0	
TELECOMMUNICATIONS	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TELECOMMUNICATIONS EQUIPMENT AND INSTALLATION AND MAINTENANCE SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4	\$4	\$0	\$0	\$0	
TEMPORARY LABOR	Y	\$397	\$0	\$42	\$0	\$0	\$923	\$2,003	\$0	\$2,244	\$0	\$4,291	\$395	\$4,686	\$923	\$0	\$923	\$0	\$0	\$0	
TRAFFIC CONTROL AND SECURITY SERVICES	Ν	\$17	\$0	\$0	\$0	\$3,169	\$4,055	\$0	\$0	\$0	\$0	\$20	\$0	\$20	\$435	\$3,620	\$4,055	\$3,087	\$82	\$3,169	
TRAINING AND EDUCATION	Y	\$1	\$0	\$0	\$0	\$0	\$25	\$1,791	\$0	\$0	\$0	\$1	\$1,791	\$1,792	\$149	\$4	\$153	\$0	\$0	\$0	
TRUCKING / AIR DELIVERY (INFRASTRUCTURE MATERIALS)	Ν	\$0	\$0	\$0	\$0	\$5,569	\$216	\$4,884	\$0	\$0	\$0	\$3,159	\$2,191	\$5,350	\$177	\$216	\$393	\$0	\$5,569	\$5,569	
UNIFORMS & UNIFORM LAUNDRY SERVICES	N	\$0	\$0	\$0	\$0	\$21	\$953	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$953	\$21	\$973	\$0	\$0	\$0	
UTILITY LOCATE SERVICES	Ν	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
VALVES EXTENSIONS AND ACTUATION	Ν	\$61	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$61	\$0	\$61	\$626	\$0	\$626	\$0	\$0	\$0	
VEHICLE MAINTENANCE & REPAIR	N	\$0	\$0	\$0	\$0	\$0	\$5	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5	\$0	\$5	\$0	\$0	\$0	
VEHICLE PARTS	N	\$0	\$0	\$0	\$0	\$0	\$2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2	\$0	\$2	\$0	\$0	\$0	
VOICE & DATA SERVICES	Y	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
WASTE MANAGEMENT	N	\$0	\$0	\$0	\$0	\$0	\$78	\$144	\$0	\$0	\$0	\$0	\$144	\$144	\$0	\$78	\$78	\$0	\$0	\$0	
Total \$*		\$106,926	\$789	\$8,204	\$142	\$19,657	\$84,881	\$65,547	\$31,240	\$7,387	\$0	\$136,611	\$108,826	\$245,437	\$77,995	\$31,541	\$109,536	\$12,218	\$9,930	\$22,147	
Total %		12.64%	0.09%	0.97%	0.02%	2.32%	10.03%	7.75%	3.69%	0.87%	0.00%	16.15%	12.86%	29.01%	9.22%	3.73%	12.95%	1.44%	1.17%	2.62%	

\* Values in Appendix A are in thousands and may show variances due to rounding.

Tier 1 & Tier 2 Combined Unless Specified	Total Diverse Spend (MBE+ WBE+VBW)	Total Diverse Tier 1	Total Diverse Tier 2	Total Small Business	Total non-Diverse Tier 1		Illinois MBE			Illinois WBE			Illinois VBE		lllinois Diverse Spend	Illinois Diverse Tier 1	Illinois Diverse Tier 2	Illinois Small Business	Illinois non-Diverse Tier 1	Illinois Total Spend	Total Spend
Product Service Description						Tier 1	Tier 2	Total (Calculated)	Tier 1	Tier 2	Total	Tier 1	Tier 2	Total							
PIPELINE EQUIPMENT (SHOP FABRICATED ONLY)	\$89	\$14	\$76	\$7	\$1,787	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,808
PIPELINE INFRASTRUCTURE CONSTRUCTION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PIPELINE INTEGRITY ASSESSMENT (INTERIOR / EXTERIOR)	\$3,533	\$3,533	\$0	\$0	\$726	\$0	\$0	\$0	\$1	\$0	\$1	\$0	\$0	\$0	\$1	\$1	\$0	\$0	\$0	\$1	\$4,258
PIPELINE SAFETY EQUIPMENT	\$18	\$18	\$0	\$89	\$190	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$39	\$0	\$39	\$297
POSTAGE & POSTAGE EQUIPMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROJECT AND PROGRAM MANAGEMENT SERVICES	\$0	\$0	\$0	\$0	\$1,574	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,574
PUBLIC RELATIONS	\$93	\$93	\$0	\$465	\$0	\$0	\$0	\$0	\$58	\$0	\$58	\$0	\$0	\$0	\$58	\$58	\$0	\$0	\$0	\$58	\$558
RAIL DELIVERY (INFRASTRUCTURE MATERIALS)	\$0	\$0	\$0	\$0	\$118	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$118
RECRUITING OUTPLACEMENT & RELOCATION SERVICES	\$79	\$0	\$79	\$0	\$34	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$34
REGULATORS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RIGHT OF WAY INSPECTION MAINTENANCE AND REMEDIATION SERVICES	\$14,026	\$11,285	\$2,742	\$0	\$2,629	\$1	\$201	\$202	\$11,270	\$2,540	\$13,810	\$9	\$0	\$10	\$14,022	\$11,280	\$2,742	\$0	\$0	\$14,022	\$13,914
SAFETY	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SAFETY SERVICES	\$322	\$0	\$322	\$0	\$0	\$0	\$0	\$0	\$0	\$322	\$322	\$0	\$0	\$0	\$322	\$0	\$322	\$0	\$0	\$322	\$0
SECURITY SERVICES (NON INFRASTRUCTURE)	\$168	\$166	\$2	\$0	\$2,071	\$0	\$2	\$2	\$166	\$0	\$166	\$0	\$0	\$0	\$168	\$166	\$2	\$0	\$0	\$168	\$2,237
SMALL PARCEL SHIPPING COURIER AND SERVICES	\$0	\$0	\$0	\$0	\$1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1
STAFFING	\$29,973	\$0	\$29,973	\$0	\$47	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$47	\$47	\$47
STORAGE / PLANT CONSTRUCTION SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
STORAGE AND PIPELINE SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SURVEY SERVICES	\$2,119	\$1,097	\$1,022	\$361	\$1	\$126	\$12	\$138	\$0	\$0	\$0	\$0	\$0	\$0	\$138	\$126	\$12	\$129	\$0	\$267	\$1,459
SW PURCHASE AND MAINTENANCE (PREMISE)	\$26	\$0	\$26	\$0	\$756	\$0	\$11	\$11	\$0	\$0	\$0	\$0	\$0	\$0	\$11	\$0	\$11	\$0	\$0	\$11	\$756
TELECOMMUNICATIONS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TELECOMMUNICATIONS EQUIPMENT AND INSTALLATION AND MAINTENANCE SERVICES	\$4	\$0	\$4	\$0	\$246	\$0	\$0	\$0	\$0	\$4	\$4	\$0	\$0	\$0	\$4	\$0	\$4	\$0	\$0	\$4	\$246
TEMPORARY LABOR	\$5,609	\$5,214	\$395	\$424	\$1,214	\$4	\$2	\$6	\$923	\$0	\$923	\$0	\$0	\$0	\$930	\$928	\$2	\$0	\$654	\$1,583	\$6,853
TRAFFIC CONTROL AND SECURITY SERVICES	\$7,244	\$3,542	\$3,702	\$0	\$1,257	\$17	\$0	\$17	\$435	\$3,620	\$4,055	\$3,087	\$82	\$3,169	\$7,241	\$3,539	\$3,702	\$0	\$0	\$7,241	\$4,799
TRAINING AND EDUCATION	\$1,945	\$150	\$1,795	\$9	\$48	\$1	\$1,791	\$1,792	\$2	\$4	\$6	\$0	\$0	\$0	\$1,797	\$2	\$1,795	\$4	\$0	\$1,801	\$207
TRUCKING / AIR DELIVERY (INFRASTRUCTURE MATERIALS)	\$11,312	\$3,336	\$7,976	\$0	\$2,840	\$2,705	\$483	\$3,188	\$0	\$77	\$77	\$0	\$5,569	\$5,569	\$8,834	\$2,705	\$6,129	\$0	\$0	\$8,834	\$6,177
UNIFORMS & UNIFORM LAUNDRY SERVICES	\$973	\$953	\$21	\$0	\$4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3	\$3	\$957
UTILITY LOCATE SERVICES	\$0	\$0	\$0	\$0	\$16,238	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,238
VALVES EXTENSIONS AND ACTUATION	\$688	\$688	\$0	\$29	\$1,668	\$61	\$0	\$61	\$0	\$0	\$0	\$0	\$0	\$0	\$61	\$61	\$0	\$0	\$0	\$61	\$2,384
VEHICLE MAINTENANCE & REPAIR	\$5	\$5	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5
VEHICLE PARTS	\$2	\$2	\$0	\$6,654	\$2,100	\$0	\$0	\$0	\$2	\$0	\$2	\$0	\$0	\$0	\$2	\$2	\$0	\$6,063	\$0	\$6,065	\$8,756
VOICE & DATA SERVICES	\$0	\$0	\$0	\$0	\$576	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$450	\$450	\$576
WASTE MANAGEMENT	\$222	\$0	\$222	\$0	\$441	\$0	\$144	\$144	\$0	\$78	\$78	\$0	\$0	\$0	\$222	\$0	\$222	\$0	\$0	\$222	\$441
Total \$*	\$377,121	\$226,823	\$150,297	\$22,535	\$596,718	\$100,609	\$34,977	\$135,586	\$44,388	\$14,365	\$58,753	\$8,433	\$8,718	\$17,150	\$211,489	\$153,429	\$58,060	\$8,759	\$63,597	\$283,845	\$846,076
Total %	44.57%	26.81%	17.76%	2.66%	70.53%	11.89%	4.13%	16.03%	5.25%	1.70%	6.94%	1.00%	1.03%	2.03%	25.00%	18.13%	6.86%	1.04%	7.52%	33.55%	100.00%



Nicor Ga	s 2022 Expen Total D	ditures by Pr Dollars (\$ in th		ce Category		
Nicor Gas Category	MBE	WBE	VBE	Total Diverse Spend	Non-Diverse Spend	Total Spend
Facilities	\$22,794	\$7,034	\$3,419	\$33,246	\$9,409	\$19,861
Fleet	\$29,873	\$8,511	\$9,487	\$47,872	\$13,101	\$30,246
Materials	\$421	\$5,421	\$1,854	\$7,696	\$51,091	\$56,541
Pipeline & Construction Services	\$113,301	\$49,216	\$5,237	\$167,754	\$405,632	\$561,816
Professional Services	\$79,048	\$39,355	\$2,151	\$120,553	\$140,020	\$177,611
Grand Total	\$245,437	\$109,536	\$22,147	\$377,121	\$619,253	\$846,076

Nicor Gas 2022 Expenditures by Ethnicity Total Dollars (\$ in thousands)							
Nicor Gas Category	AFRICAN AMERICAN	CAUCASIAN	HISPANIC AMERICAN	NATIVE AMERICAN	ASIAN AMERICAN	UNKNOWN	Grand Total
Facilities	\$13,493	\$7,282	\$8,989	\$3,366	\$110	\$7	\$33,246
Fleet	\$21,948	\$14,468	\$4,884		\$2,587	\$3,985	\$47,872
Materials	\$32	\$6,603	\$16		\$115	\$930	\$7,696
Pipeline & Construction Services	\$66,624	\$50,966	\$40,453	\$325	\$3,490	\$5,895	\$167,754
Professional Services	\$11,886	\$25,218	\$46,512	\$3,695	\$2,078	\$31,165	\$120,553
Grand Total	\$113,983	\$104,537	\$100,853	\$7,387	\$8,379	\$41,982	\$377,121

# Appendix B (continued)



Expenditures by Race-Male (\$ in thousands)					
	Tier 1	Tier 2	Total \$	% of Total Spend	
AFRICAN AMERICAN	\$74,187	\$32,739	\$106,926	12.64%	
CAUCASIAN	\$13,035	\$6,622	\$19,657	2.32%	
HISPANIC AMERICAN	\$41,968	\$23,579	\$65,547	7.75%	
NATIVE AMERICAN	\$4,138	\$3,249	\$7,387	0.87%	
ASIAN AMERICAN	\$5,742	\$2,462	\$8,204	0.97%	
Total Minority Men	\$139,070	\$68,650	\$207,720	24.55%	

Male Spend by MWVBE and Product/Service Category (\$ in thousands)					
	Tier 1	Tier 2	Total \$	% of Total Spend	
Facilities	\$4,856	\$21,357	\$26,214	3.10%	
Fleet	\$9,627	\$29,299	\$38,926	4.60%	
Materials	\$3,246	\$273	\$3,519	0.42%	
Pipeline & Construction Services	\$107,083	\$3,342	\$110,425	13.05%	
Professional Services	\$14,256	\$14,379	\$28,636	3.38%	
Grand Total	\$139,070	\$68,650	\$207,720	24.55%	

Male Spend by Race and Product/Service Category (\$ in thousands)						
Nicor Gas Category	AFRICAN AMERICAN	CAUCASIAN	HISPANIC AMERICAN	NATIVE AMERICAN	ASIAN AMERICAN	
Facilities	\$13,493	\$256	\$8,989	\$3,366	\$110	
Fleet	\$21,936	\$9,520	\$4,884		\$2,587	
Materials	\$32	\$3,357	\$16		\$115	
Pipeline & Construction Services	\$66,493	\$4,960	\$35,156	\$325	\$3,490	
Professional Services	\$4,972	\$1,564	\$16,502	\$3,695	\$1,902	
Grand Total	\$106,926	\$19,657	\$65,547	\$7,387	\$8,204	

# Appendix B (continued)



Expenditures by Race-Female (\$ in thousands)						
Tier 1     Tier 2     Total \$     % of Total Spend						
AFRICAN AMERICAN		\$789	\$789	0.09%		
CAUCASIAN	\$68,278	\$16,603	\$84,881	10.03%		
HISPANIC AMERICAN		\$31,240	\$31,240	3.69%		
ASIAN AMERICAN		\$142	\$142	0.02%		
Total Minority Women	\$68,278	\$48,774	\$117,052	13.83%		

Female Spend by MWVBE and Product/Service Category (\$ in thousands)					
	Tier 1	Tier 2	Total \$	% of Total Spend	
Facilities	\$5,589	\$1,437	\$7,026	0.83%	
Fleet	\$3,521	\$1,427	\$4,949	0.58%	
Materials	\$1,273	\$1,973	\$3,246	0.38%	
Pipeline & Construction Services	\$39,052	\$8,221	\$47,273	5.59%	
Professional Services	\$18,842	\$35,716	\$54,558	6.45%	
Grand Total	\$68,278	\$48,774	\$117,052	13.83%	

Female Spend by Race and Product/Service Category (\$ in thousands)						
Nicor Gas Category	AFRICAN AMERICAN	CAUCASIAN	HISPANIC AMERICAN	ASIAN AMERICAN		
Facilities		\$7,026	—	—		
Fleet	_	\$4,949		—		
Materials		\$3,246		—		
Pipeline & Construction Services		\$46,006	\$1,267			
Professional Services	\$789	\$23,654	\$29,973	\$142		
Total \$	\$789	\$84,881	\$31,240	\$142		



# Appendix C

Nicor Gas 2022 Expenditures (all Business Partners)						
	<b>Total Dollars</b> (\$ in thousands)					
Overall Spend \$846,076 % of Total Sp				% of Total Spend		
Diversity Classification	1	2	Grand Total	Goal		
SBE	\$22,535	\$2,906	\$25,441	3.0%		
Grand Total	\$22,535	\$2,906	\$25,441	5.0%		

Nicor Gas 2022 Expenditures (Illinois-based Business Partners)					
<b>Total Dollars</b> (\$ in thousands)					
Total Illinois Base Spend\$211,489% of Total Spend				% of Total Spend	
Diversity Classification	1	2	Grand Total	Goal	
SBE	\$8,759	\$1,642	\$10,401	4.9%	
Grand Total	\$8,759	\$1,642	\$10,401	4.9%	

SBE Expenditures by Gender and Service/Product Category					
	Total Doll	<b>ars</b> (\$ in thousands)			
Nicor Gas Category	FEMALE	MALE	UNKNOWN	Grand Total	
Facilities		\$253	\$1	\$254	
Fleet	\$90	\$6,902	\$9	\$7,002	
Materials		\$693	\$1,582	\$2,275	
Pipeline & Construction Services		\$2,686	\$29	\$2,715	
Professional Services		\$10,277	\$2,918	\$13,195	
Grand Total	\$90	\$20,811	\$4,540	\$25,441	

Professional Services Spend by Ethnicity and Category					
Total Dollars					
Nicor Gas Category	CAUCASIAN	HISPANIC AMERICAN	UNKNOWN	Grand Total	
Professional Services	\$11,389	\$10	\$1,796	\$13,195	
Total	\$11,389	\$10	\$1,796	\$13,195	



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