# Residential insulation and duct sealing bonus rebates start October 1!

Nicor Gas is offering a limited-time bonus on our attic insulation, basement/sidewall insulation and duct sealing rebates. From October 1 through December 31, 2022, approved air sealing and insulation contractors can offer these increased rebate amounts:

Attic insulation: \$300

Basement/sidewall insulation: \$200

Duct sealing \$500

All other program requirements are the same, and the air sealing and wall insulation rebates have not changed. Contact Kenneth Hill at 312.940.9573 or <a href="mailto:khill@franklinenergy.com">khill@franklinenergy.com</a> for more details.

# Commercial offering updates and highlights



# Steam trap rebates help commercial customers save

Now is a great time to promote industrial/process and dry cleaner steam trap rebates. Schedule your customers for steam trap surveys, repairs and replacements to help them save money while running their energy intense systems. Now is a great time to promote industrial/process and dry cleaner

steam trap rebates. Schedule your customers for steam trap surveys, repairs and replacements to help them save money while running their energy intense systems. For current rebate levels and program requirements, visit <u>nicorgas.com/bizrebates</u>.

#### Custom incentives are available for energysaving projects

Commercial customers planning large natural gas-saving projects that don't qualify for our prescriptive rebates may qualify for a custom incentive. These projects require pre-approval but can lead to major operational savings for years to come. This is another great opportunity to promote energy and cost savings to your customers and incentivize them to complete projects that may not fall in the standard realm of opportunities. For more information, visit <a href="mailto:nicorgas.com/custom">nicorgas.com/custom</a> or



contact your commercial outreach representative.



Install
programmable
thermostats for
increased
comfort and
control in
commercial
facilities

Don't forget that we have programmable thermostat rebates available if you are installing them for your customers. You can offer one with every fall tune-up or service, as well as with new equipment replacements. For the current rebate amount and program requirements, visit nicorgas.com/bizrebates.

### Customer care opportunities



# Share information about Nicor Gas Community Connection Center with your customers

Some Nicor Gas customers are struggling due to the pandemic aftermath, inflation, and high energy prices. To help these customers, we launched the Nicor Gas Community Connection Center (C3) earlier this year to connect our customers in need with resources to help with these challenges. If one of your Nicor Gas customers is struggling and could benefit from one of the services listed below, please refer them to our Community Connection Center for assistance. They can use the C3 intake form at nicorgas.com/ccc.

The C3 team can help connect them with:

- Energy Assistance Programs most frequently used to help with bill payments: LIHEAP, Sharing, Shield of Caring, and Energy Aide
- Internal Bill Payment Assistance: Budget plan and Deferred Payment Arrangements
- Community Services: Food pantries, clothing resources, and housing/rental assistance
- Free energy efficiency offerings to save more money and energy at home

We appreciate you partnering with us to help our customers during their time of need.

## Rebate processing tips and tricks

# Qualifying Product Lists (QPLs) are now all in one location!

Our qualifying product lists (QPLs) include all the rebate-qualifying products for our program. You can find them on our website by each product listing, but we also added them to our Trade Ally page so that you can more easily access them. That page is found at the bottom of every page on <a href="mailto:nicorgas.com">nicorgas.com</a>. Find all the QPLs in one spot, including our newly updated <a href="mailto:smart thermostat">smart thermostat</a> QPL that now has more than 100 eligible smart thermostats. If you want to install a model that is not listed on the QPL, please contact your outreach staff or our contact support center so we can review and confirm that it is program eligible.

## Rebate processing tips - Contractor invoice checklist

Use our <u>invoice checklist</u> and <u>invoice sample</u> as a guide to ensure all required information is on the invoice that is submitted with a rebate application. Make sure the invoice includes:

- Contractor name, address and phone number
- Account holder or business name and installation address (as it appears on the Nicor Gas account/bill)
- Date installed and operational (clearly labeled)
- Equipment description (e.g. 95% furnace), make/manufacturer, model, and serial number
- Total installed cost (itemized by each piece of rebate-qualifying equipment/product/service)
- Proof of payment or payment terms (balance due of zero, paid-in-full stamp or financing terms)

Note: For commercial rebates, certain rebates may require additional information on the invoice. Make sure that you thoroughly review the application for more details.

If you are a Contractor Circle installing member offering the rebate as an instant discount, your invoice must also include:

- The full and correct rebate amount deducted from the purchase price, clearly labeled as
  a Nicor Gas Energy Efficiency Program rebate (Other discounts or rebates unrelated to
  Nicor Gas must be shown as a separate line item.)
- Customer's signature and date of installation (Customer must sign and date the final invoice or complete the Contractor Circle instant discount residential or commercial invoice checklist.)



### Training opportunities

#### **Duct Envelope Tightness (DET) Verifier training**

Insight Property Services is offering a one-day course designed by the Midwest Home Performance Association (Formerly the IL Association of Energy Raters - IAER) to introduce the skills necessary to become a Duct and Envelope Tightness (DET) Verifier, certified to perform the diagnostic testing required for new homes by the 2018 IL Energy Code.

Date: Wednesday, December 7, 2022

**Time**: 7:30 a.m. – 4 p.m.

Location: Temperature Equipment Corporation, Aurora, IL

Learn more and schedule here

#### **Builder Operator Certification (BOC) training**

Builder Operator Certification (BOC) is a nationally recognized training and certification program focusing on energy-efficient building operations and preventative maintenance procedures.

Nicor Gas is partnering with Ameren Illinois, ComEd, Peoples Gas and North Shore Gas to offer this training. Customers of any of these utilities may be eligible to receive a FULL tuition reimbursement **upon successful completion of the training**.

BOC Level 1: Building Systems Maintenance has an upcoming class series:

October 6 – December 16: In-person in Chicago

Register for the class here